

**North Okanagan Monthly Statistics
January 2015**

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Zone Totals

| Description | CM This Year | CM Last Year | Increase | This YTD | Last YTD | Increase |
|--------------------------------|---------------|---------------|----------|---------------|---------------|----------|
| Area = Central Okanagan | | | | | | |
| 1 Units Listed | 721 | 762 | -5.38% | 721 | 762 | -5.38% |
| 2 Units Sold | 216 | 232 | -6.90% | 216 | 232 | -6.90% |
| 3 Sales Volume | \$84,378,550 | \$89,761,845 | -6.00% | \$84,378,550 | \$89,761,845 | -6.00% |
| 4 List/Sell Ratio | 95.63% | 95.69% | | 95.63% | 95.69% | |
| 5 Days to Sell | 120 | 141 | -14.66% | 120 | 141 | -14.66% |
| 6 Active Listings | 2,919 | 3,424 | -14.75% | | | |
| Area = North Okanagan | | | | | | |
| 1 Units Listed | 235 | 295 | -20.34% | 235 | 295 | -20.34% |
| 2 Units Sold | 84 | 118 | -28.81% | 84 | 118 | -28.81% |
| 3 Sales Volume | \$24,937,647 | \$36,472,043 | -31.63% | \$24,937,647 | \$36,472,043 | -31.63% |
| 4 List/Sell Ratio | 95.93% | 94.04% | | 95.93% | 94.04% | |
| 5 Days to Sell | 123 | 126 | -2.09% | 123 | 126 | -2.09% |
| 6 Active Listings | 1,655 | 1,764 | -6.18% | | | |
| Area = Shuswap / Revels | | | | | | |
| 1 Units Listed | 111 | 144 | -22.92% | 111 | 144 | -22.92% |
| 2 Units Sold | 34 | 44 | -22.73% | 34 | 44 | -22.73% |
| 3 Sales Volume | \$10,482,153 | \$9,607,241 | 9.11% | \$10,482,153 | \$9,607,241 | 9.11% |
| 4 List/Sell Ratio | 96.25% | 95.55% | | 96.25% | 95.55% | |
| 5 Days to Sell | 176 | 197 | -11.00% | 176 | 197 | -11.00% |
| 6 Active Listings | 1,132 | 1,345 | -15.84% | | | |
| Area = Grand Total | | | | | | |
| 1 Units Listed | 1,067 | 1,201 | -11.16% | 1,067 | 1,201 | -11.16% |
| 2 Units Sold | 334 | 394 | -15.23% | 334 | 394 | -15.23% |
| 3 Sales Volume | \$119,798,350 | \$135,841,128 | -11.81% | \$119,798,350 | \$135,841,128 | -11.81% |
| 4 List/Sell Ratio | 95.75% | 95.23% | | 95.75% | 95.23% | |
| 5 Days to Sell | 126 | 143 | -11.27% | 126 | 143 | -11.27% |
| 6 Active Listings | 5,706 | 6,533 | -12.66% | | | |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- January 2015

Quick Summary Part 1

| | | | Residential | |
|-----------------------------|-------------------------|---------------------------|-------------------------|---------------------------|
| Description | Total Units Sold | Total Sales Volume | Total Units Sold | Total Sales Volume |
| This Month | 84 | \$24,937,647 | 36 | \$13,043,450 |
| Last Month | 112 | \$36,674,010 | | |
| This Month Last Year | 118 | \$36,472,043 | 44 | \$15,908,336 |

| Description | Total Listings Taken | Inventory |
|-----------------------------|-----------------------------|------------------|
| This Month | 235 | 1,655 |
| Last Month | 126 | 1,587 |
| This Month Last Year | 295 | 1,764 |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- January 2015

Quick Summary Part 2

Condo/Apt

| | |
|-------------------|-----------|
| Sales | 7 |
| New Listings | 18 |
| Current Inventory | 128 |
| Sell/Inv. Ratio | 5.47% |
| Days to Sell | 88 |
| Average Price | \$163,500 |
| Median Price | \$185,000 |

Condo/Townhouse

| | |
|-------------------|-----------|
| Sales | 17 |
| New Listings | 30 |
| Current Inventory | 129 |
| Sell/Inv. Ratio | 13.18% |
| Days to Sell | 132 |
| Average Price | \$194,071 |
| Median Price | \$182,000 |

Lots

| | |
|-------------------|-----------|
| Sales | 5 |
| New Listings | 19 |
| Current Inventory | 400 |
| Sell/Inv. Ratio | 1.25% |
| Days to Sell | 167 |
| Average Price | \$177,300 |
| Median Price | \$180,000 |

Residential

| | |
|-------------------|-----------|
| Sales | 36 |
| New Listings | 99 |
| Current Inventory | 410 |
| Sell/Inv. Ratio | 8.78% |
| Days to Sell | 115 |
| Average Price | \$362,318 |
| Median Price | \$335,250 |

| | |
|-----------------------------|-------|
| Ratio of Sales vs Inventory | 7.14% |
|-----------------------------|-------|

North Okanagan Statistics -- January 2015

Comparative Activity -- Listing Information

| Description | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Inventory | | |
|------------------------------|------------|------------|----------------|------------|------------|----------------|--------------|--------------|--------------|
| | | | | | | | Cur Mo | Lst Yr Mo | Incr/Decr% |
| Zone = North Okanagan | | | | | | | | | |
| Acreage/House | 22 | 17 | 29.41% | 22 | 17 | 29.41 | 194 | 168 | 15.48 |
| Duplex | 3 | 10 | -70.00% | 3 | 10 | -70.00 | 26 | 29 | -10.34 |
| Mobile Home | 9 | 11 | -18.18% | 9 | 11 | -18.18 | 53 | 68 | -22.06 |
| Recreational | 3 | 1 | 200.00% | 3 | 1 | 200.00 | 26 | 24 | 8.33 |
| Residential | 99 | 107 | -7.48% | 99 | 107 | -7.48 | 410 | 488 | -15.98 |
| Residential WF | 5 | 2 | 150.00% | 5 | 2 | 150.00 | 22 | 41 | -46.34 |
| 3/4-Plex | 0 | 1 | -100.00% | 0 | 1 | -100.00 | 7 | 4 | 75.00 |
| Timeshare | 0 | 0 | 0.00% | 0 | 0 | 0.00 | | | |
| Apartment | 18 | 22 | -18.18% | 18 | 22 | -18.18 | 128 | 132 | -3.03 |
| Townhouse | 30 | 38 | -21.05% | 30 | 38 | -21.05 | 129 | 159 | -18.87 |
| RES TOTAL | 189 | 209.00 | -9.57% | 189 | 209 | -9.57% | 995 | 1,113 | -10.60 |
| FARMS | 8 | 1 | 700.00% | 8 | 1 | 700.00 | 44 | 39 | 12.82 |
| MULTIFAMILY | 1 | 0 | 0.00% | 1 | 0 | 0.00 | 3 | 4 | -25.00 |
| Acreage | 5 | 9 | -44.44% | 5 | 9 | -44.44 | 126 | 152 | -17.11 |
| Acreage WF | 0 | 1 | -100.00% | 0 | 1 | -100.00 | 11 | 21 | -47.62 |
| Lots | 13 | 59 | -77.97% | 13 | 59 | -77.97 | 244 | 242 | 0.83 |
| Lots WF | 1 | 1 | 0.00% | 1 | 1 | 0.00 | 19 | 13 | 46.15 |
| LOTS TOTAL | 19 | 70.00 | -72.86% | 19 | 70 | -72.86% | 400 | 428 | -6.54 |
| Business | 5 | 1 | 400.00% | 5 | 1 | 400.00 | 39 | 20 | 95.00 |
| Commercial | 11 | 11 | 0.00% | 11 | 11 | 0.00 | 142 | 130 | 9.23 |
| Land | 2 | 3 | -33.33% | 2 | 3 | -33.33 | 30 | 29 | 3.45 |
| COMM TOTAL | 18 | 15.00 | 20.00% | 18 | 15 | 20.00% | 211 | 179 | 17.88 |
| GRAND TOTAL | 235 | 295 | -20.34% | 235 | 295 | -20.34% | 1,653 | 1,763 | -6.24 |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- January 2015

Comparative Activity -- Sales Information (Month)

| Description | Unit Sales | | | Sales Volume | | | List/Sale Ratio | |
|------------------------------|------------|------------|----------------|---------------------|---------------------|----------------|-----------------|---------------|
| | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo |
| Zone = North Okanagan | | | | | | | | |
| Acreage/House | 8 | 10 | -20.00% | \$5,202,100 | \$5,378,739 | -3.28% | 92.70% | 95.44% |
| Duplex | 4 | 3 | 33.33% | \$768,100 | \$1,281,500 | -40.06% | 97.62% | 95.36% |
| Mobile Home | 2 | 4 | -50.00% | \$183,000 | \$434,900 | -57.92% | 89.31% | 91.64% |
| Recreational | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Residential | 36 | 44 | -18.18% | \$13,043,450 | \$15,908,336 | -18.01% | 97.29% | 96.21% |
| Residential WF | 1 | 1 | 0.00% | \$389,999 | \$947,000 | -58.82% | 100.00% | 95.27% |
| 3/4-Plex | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Timeshare | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Apartment | 7 | 10 | -30.00% | \$1,144,500 | \$1,630,900 | -29.82% | 96.06% | 94.09% |
| Townhouse | 17 | 13 | 30.77% | \$3,299,200 | \$3,512,418 | -6.07% | 96.54% | 95.17% |
| RES TOTAL | 75 | 85 | -11.76% | \$24,030,349 | \$29,093,793 | -17.40% | 96.09% | 95.68% |
| FARMS | 0 | 1 | -100.00% | \$0 | \$1,700,000 | -100.00% | 0.00% | 75.69% |
| MULTIFAMILY | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Acreage | 2 | 0 | 0.00% | \$415,000 | \$0 | 0.00% | 90.26% | 0.00% |
| Acreage WF | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Lots | 3 | 29 | -89.66% | \$471,500 | \$4,334,250 | -89.12% | 95.37% | 96.57% |
| Lots WF | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| LOTS TOTAL | 5 | 29 | -82.76% | \$886,500 | \$4,334,250 | -79.55% | 92.91% | 96.57% |
| Business | 1 | 0 | 0.00% | \$20,000 | \$0 | 0.00% | 66.67% | 0.00% |
| Commercial | 3 | 3 | 0.00% | \$798 | \$1,344,000 | -99.94% | 0.00% | 81.81% |
| Land | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| COMM TOTAL | 4 | 3 | 33.33% | \$20,798 | \$1,344,000 | -98.45% | 66.90% | 81.81% |
| GRAND TOTAL | 84 | 118 | -28.81% | \$24,937,647 | \$36,472,043 | -31.63% | 95.93% | 94.04% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- January 2015

Comparative Activity -- Sales Information (YTD)

| Description | Unit Sales | | | Sales Volume | | | List/Sale Ratio | |
|------------------------------|------------|------------|----------------|---------------------|---------------------|----------------|-----------------|---------------|
| | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD |
| Zone = North Okanagan | | | | | | | | |
| Acreage/House | 8 | 10 | -20.00% | \$5,202,100 | \$5,378,739 | -3.28% | 92.70% | 95.44% |
| Duplex | 4 | 3 | 33.33% | \$768,100 | \$1,281,500 | -40.06% | 97.62% | 95.36% |
| Mobile Home | 2 | 4 | -50.00% | \$183,000 | \$434,900 | -57.92% | 89.31% | 91.64% |
| Recreational | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Residential | 36 | 44 | -18.18% | \$13,043,450 | \$15,908,336 | -18.01% | 97.29% | 96.21% |
| Residential WF | 1 | 1 | 0.00% | \$389,999 | \$947,000 | -58.82% | 100.00% | 95.27% |
| 3/4-Plex | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Timeshare | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Apartment | 7 | 10 | -30.00% | \$1,144,500 | \$1,630,900 | -29.82% | 96.06% | 94.09% |
| Townhouse | 17 | 13 | 30.77% | \$3,299,200 | \$3,512,418 | -6.07% | 96.54% | 95.17% |
| RES TOTAL | 75 | 85 | -11.76% | \$24,030,349 | \$29,093,793 | -17.40% | 96.09% | 95.68% |
| FARMS | 0 | 1 | -100.00% | \$0 | \$1,700,000 | -100.00% | 0.00% | 75.69% |
| MULTIFAMILY | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Acreage | 2 | 0 | 0.00% | \$415,000 | \$0 | 0.00% | 90.26% | 0.00% |
| Acreage WF | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Lots | 3 | 29 | -89.66% | \$471,500 | \$4,334,250 | -89.12% | 95.37% | 96.57% |
| Lots WF | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| LOTS TOTAL | 5 | 29 | -82.76% | \$886,500 | \$4,334,250 | -79.55% | 92.91% | 96.57% |
| Business | 1 | 0 | 0.00% | \$20,000 | \$0 | 0.00% | 66.67% | 0.00% |
| Commercial | 3 | 3 | 0.00% | \$798 | \$1,344,000 | -99.94% | 0.00% | 81.81% |
| Land | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| COMM TOTAL | 4 | 3 | 33.33% | \$20,798 | \$1,344,000 | -98.45% | 66.90% | 81.81% |
| GRAND TOTAL | 84 | 118 | -28.81% | \$24,937,647 | \$36,472,043 | -31.63% | 95.93% | 94.04% |

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North Okanagan Statistics -- January 2015

Average/Median price, Days to Sell (Month)

| Description | Average Price | | | Median Price | | | Days to Sell | | |
|------------------------------|------------------|------------------|---------------|------------------|------------------|--------------|--------------|------------|---------------|
| | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% |
| Zone = North Okanagan | | | | | | | | | |
| Acreage/House | \$650,263 | \$537,874 | 20.89% | \$611,250 | \$567,119 | 7.78% | 104 | 283 | -63.24% |
| Duplex | \$192,025 | \$427,167 | -55.05% | \$181,550 | \$408,000 | -55.50% | 70 | 66 | 4.77% |
| Mobile Home | \$91,500 | \$108,725 | -15.84% | \$91,500 | \$122,700 | -25.43% | 166 | 125 | 33.33% |
| Recreational | | | | | | | | | |
| Residential | \$362,318 | \$361,553 | 0.21% | \$335,250 | \$354,000 | -5.30% | 115 | 132 | -12.96% |
| Residential WF | \$389,999 | \$947,000 | -58.82% | \$389,999 | \$947,000 | -58.82% | 287 | 301 | -4.65% |
| 3/4-Plex | | | | | | | | | |
| Timeshare | | | | | | | | | |
| Apartment | \$163,500 | \$163,090 | 0.25% | \$185,000 | \$160,000 | 15.63% | 88 | 168 | -47.78% |
| Townhouse | \$194,071 | \$270,186 | -28.17% | \$182,000 | \$272,000 | -33.09% | 132 | 122 | 8.53% |
| RES TOTAL | \$320,405 | \$342,280 | -6.39% | \$275,000 | \$297,000 | -7.41% | 117 | 152 | -23.29% |
| FARMS | | \$1,700,000 | | | \$1,700,000 | | | 445 | |
| MULTIFAMILY | | | | | | | | | |
| Acreage | \$207,500 | | | \$207,500 | | | 161 | | |
| Acreage WF | | | | | | | | | |
| Lots | \$157,167 | \$149,457 | 5.16% | \$155,000 | \$150,000 | 3.33% | 172 | 34 | 404.86% |
| Lots WF | | | | | | | | | |
| LOTS TOTAL | \$177,300 | \$149,457 | 18.63% | \$180,000 | \$150,000 | 20.00% | 167 | 34 | 391.36% |
| Business | \$20,000 | | | \$20,000 | | | 118 | | |
| Commercial | \$266 | \$448,000 | -99.94% | \$26 | \$125,000 | -99.98% | 221 | 172 | 28.68% |
| Land | | | | | | | | | |
| COMM TOTAL | \$5,200 | \$448,000 | -98.84% | \$395 | \$125,000 | -99.68% | 196 | 172 | 13.66% |
| GRAND TOTAL | \$296,877 | \$309,085 | -3.95% | \$251,150 | \$238,750 | 5.19% | 123 | 126 | -2.09% |

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North Okanagan Statistics -- January 2015

Average/Median price, Days to Sell (YTD)

| Description | Average Price | | | Median Price | | | Days to Sell | | |
|------------------------------|------------------|------------------|---------------|------------------|------------------|--------------|--------------|------------|---------------|
| | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% |
| Zone = North Okanagan | | | | | | | | | |
| Acreage/House | \$650,263 | \$537,874 | 20.89% | \$611,250 | \$567,119 | 7.78% | 104 | 283 | -63.24% |
| Duplex | \$192,025 | \$427,167 | -55.05% | \$181,550 | \$408,000 | -55.50% | 70 | 66 | 4.77% |
| Mobile Home | \$91,500 | \$108,725 | -15.84% | \$91,500 | \$122,700 | -25.43% | 166 | 125 | 33.33% |
| Recreational | | | | | | | | | |
| Residential | \$362,318 | \$361,553 | 0.21% | \$335,250 | \$354,000 | -5.30% | 115 | 132 | -12.96% |
| Residential WF | \$389,999 | \$947,000 | -58.82% | \$389,999 | \$947,000 | -58.82% | 287 | 301 | -4.65% |
| 3/4-Plex | | | | | | | | | |
| Timeshare | | | | | | | | | |
| Apartment | \$163,500 | \$163,090 | 0.25% | \$185,000 | \$160,000 | 15.63% | 88 | 168 | -47.78% |
| Townhouse | \$194,071 | \$270,186 | -28.17% | \$182,000 | \$272,000 | -33.09% | 132 | 122 | 8.53% |
| RES TOTAL | \$320,405 | \$342,280 | -6.39% | \$275,000 | \$297,000 | -7.41% | 117 | 152 | -23.29% |
| FARMS | | \$1,700,000 | | | \$1,700,000 | | | 445 | |
| MULTIFAMILY | | | | | | | | | |
| Acreage | \$207,500 | | | \$207,500 | | | 161 | | |
| Acreage WF | | | | | | | | | |
| Lots | \$157,167 | \$149,457 | 5.16% | \$155,000 | \$150,000 | 3.33% | 172 | 34 | 404.86% |
| Lots WF | | | | | | | | | |
| LOTS TOTAL | \$177,300 | \$149,457 | 18.63% | \$180,000 | \$150,000 | 20.00% | 167 | 34 | 391.36% |
| Business | \$20,000 | | | \$20,000 | | | 118 | | |
| Commercial | \$266 | \$448,000 | -99.94% | \$26 | \$125,000 | -99.98% | 221 | 172 | 28.68% |
| Land | | | | | | | | | |
| COMM TOTAL | \$5,200 | \$448,000 | -98.84% | \$395 | \$125,000 | -99.68% | 196 | 172 | 13.66% |
| GRAND TOTAL | \$296,877 | \$309,085 | -3.95% | \$251,150 | \$238,750 | 5.19% | 123 | 126 | -2.09% |

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February 2015**

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| Sales Information (YTD) | 8 |
| Average/Median Price, Days to Sell (Month) | 9 |
| Average/Median Price, Days to Sell (YTD) | 10 |

Zone Totals

| Description | CM This Year | CM Last Year | Increase | This YTD | Last YTD | Increase |
|--------------------------------|---------------|---------------|----------|---------------|---------------|----------|
| Area = Central Okanagan | | | | | | |
| 1 Units Listed | 933 | 840 | 11.07% | 1,654 | 1,602 | 3.25% |
| 2 Units Sold | 379 | 265 | 43.02% | 595 | 497 | 19.72% |
| 3 Sales Volume | \$162,785,428 | \$116,520,447 | 39.71% | \$247,163,978 | \$206,282,291 | 19.82% |
| 4 List/Sell Ratio | 96.78% | 93.78% | | 96.39% | 94.60% | |
| 5 Days to Sell | 91 | 125 | -26.87% | 102 | 132 | -23.07% |
| 6 Active Listings | 3,212 | 3,701 | -13.21% | | | |
| Area = North Okanagan | | | | | | |
| 1 Units Listed | 302 | 275 | 9.82% | 537 | 570 | -5.79% |
| 2 Units Sold | 88 | 76 | 15.79% | 172 | 194 | -11.34% |
| 3 Sales Volume | \$31,768,342 | \$23,240,133 | 36.70% | \$56,705,989 | \$59,712,176 | -5.03% |
| 4 List/Sell Ratio | 96.42% | 96.09% | | 96.20% | 94.83% | |
| 5 Days to Sell | 165 | 173 | -4.81% | 145 | 144 | 0.07% |
| 6 Active Listings | 1,770 | 1,864 | -5.04% | | | |
| Area = Shuswap / Revels | | | | | | |
| 1 Units Listed | 212 | 141 | 50.35% | 323 | 285 | 13.33% |
| 2 Units Sold | 44 | 41 | 7.32% | 78 | 85 | -8.24% |
| 3 Sales Volume | \$12,763,900 | \$11,680,478 | 9.28% | \$23,246,053 | \$21,287,719 | 9.20% |
| 4 List/Sell Ratio | 96.55% | 93.76% | | 96.41% | 94.56% | |
| 5 Days to Sell | 126 | 238 | -46.82% | 148 | 217 | -31.80% |
| 6 Active Listings | 1,244 | 1,389 | -10.44% | | | |
| Area = Grand Total | | | | | | |
| 1 Units Listed | 1,447 | 1,256 | 15.21% | 2,514 | 2,457 | 2.32% |
| 2 Units Sold | 511 | 382 | 33.77% | 845 | 776 | 8.89% |
| 3 Sales Volume | \$207,317,670 | \$151,441,058 | 36.90% | \$327,116,020 | \$287,282,186 | 13.87% |
| 4 List/Sell Ratio | 96.71% | 94.12% | | 96.36% | 94.65% | |
| 5 Days to Sell | 107 | 146 | -27.02% | 115 | 144 | -20.66% |
| 6 Active Listings | 6,226 | 6,954 | -10.47% | | | |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- February 2015

Quick Summary Part 1

| | | | Residential | |
|-----------------------------|-------------------------|---------------------------|-------------------------|---------------------------|
| Description | Total Units Sold | Total Sales Volume | Total Units Sold | Total Sales Volume |
| This Month | 88 | \$31,768,342 | 39 | \$13,882,793 |
| Last Month | 84 | \$24,937,647 | 36 | \$13,043,450 |
| This Month Last Year | 76 | \$23,240,133 | 33 | \$11,853,692 |

| Description | Total Listings Taken | Inventory |
|-----------------------------|-----------------------------|------------------|
| This Month | 302 | 1,770 |
| Last Month | 235 | 1,655 |
| This Month Last Year | 275 | 1,864 |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- February 2015

Quick Summary Part 2

Condo/Apt

| | |
|-------------------|-----------|
| Sales | 7 |
| New Listings | 15 |
| Current Inventory | 128 |
| Sell/Inv. Ratio | 5.47% |
| Days to Sell | 160 |
| Average Price | \$220,341 |
| Median Price | \$218,888 |

Condo/Townhouse

| | |
|-------------------|-----------|
| Sales | 11 |
| New Listings | 37 |
| Current Inventory | 146 |
| Sell/Inv. Ratio | 7.53% |
| Days to Sell | 122 |
| Average Price | \$274,182 |
| Median Price | \$265,000 |

Lots

| | |
|-------------------|-----------|
| Sales | 7 |
| New Listings | 42 |
| Current Inventory | 420 |
| Sell/Inv. Ratio | 1.67% |
| Days to Sell | 476 |
| Average Price | \$270,419 |
| Median Price | \$185,000 |

Residential

| | |
|-----------------------------|-----------|
| Sales | 39 |
| New Listings | 122 |
| Current Inventory | 460 |
| Sell/Inv. Ratio | 8.48% |
| Days to Sell | 100 |
| Average Price | \$355,969 |
| Median Price | \$347,168 |
| Ratio of Sales vs Inventory | 6.46% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- February 2015

Comparative Activity -- Listing Information

| Description | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Inventory | | |
|------------------------------|------------|------------|--------------|------------|------------|---------------|--------------|--------------|--------------|
| | | | | | | | Cur Mo | Lst Yr Mo | Incr/Decr% |
| Zone = North Okanagan | | | | | | | | | |
| Acreage/House | 27 | 31 | -12.90% | 49 | 48 | 2.08 | 202 | 187 | 8.02 |
| Duplex | 8 | 8 | 0.00% | 11 | 18 | -38.89 | 29 | 30 | -3.33 |
| Mobile Home | 10 | 10 | 0.00% | 19 | 21 | -9.52 | 57 | 70 | -18.57 |
| Recreational | 3 | 2 | 50.00% | 6 | 3 | 100.00 | 28 | 24 | 16.67 |
| Residential | 122 | 99 | 23.23% | 221 | 206 | 7.28 | 460 | 530 | -13.21 |
| Residential WF | 5 | 4 | 25.00% | 10 | 6 | 66.67 | 24 | 39 | -38.46 |
| 3/4-Plex | 0 | 2 | -100.00% | 0 | 3 | -100.00 | 7 | 6 | 16.67 |
| Timeshare | 0 | 0 | 0.00% | 0 | 0 | 0.00 | | | |
| Apartment | 15 | 16 | -6.25% | 33 | 38 | -13.16 | 128 | 133 | -3.76 |
| Townhouse | 37 | 38 | -2.63% | 67 | 76 | -11.84 | 146 | 172 | -15.12 |
| RES TOTAL | 227 | 210.00 | 8.10% | 416 | 419 | -0.72% | 1,081 | 1,191 | -9.24 |
| FARMS | 8 | 4 | 100.00% | 16 | 5 | 220.00 | 46 | 38 | 21.05 |
| MULTIFAMILY | 0 | 1 | -100.00% | 1 | 1 | 0.00 | 3 | 5 | -40.00 |
| Acreage | 14 | 6 | 133.33% | 19 | 15 | 26.67 | 136 | 149 | -8.72 |
| Acreage WF | 0 | 1 | -100.00% | 0 | 2 | -100.00 | 10 | 22 | -54.55 |
| Lots | 26 | 30 | -13.33% | 39 | 89 | -56.18 | 256 | 262 | -2.29 |
| Lots WF | 2 | 0 | 0.00% | 3 | 1 | 200.00 | 18 | 11 | 63.64 |
| LOTS TOTAL | 42 | 37.00 | 13.51% | 61 | 107 | -42.99% | 420 | 444 | -5.41 |
| Business | 3 | 5 | -40.00% | 8 | 6 | 33.33 | 39 | 24 | 62.50 |
| Commercial | 19 | 15 | 26.67% | 30 | 26 | 15.38 | 146 | 133 | 9.77 |
| Land | 2 | 3 | -33.33% | 4 | 6 | -33.33 | 32 | 28 | 14.29 |
| COMM TOTAL | 24 | 23.00 | 4.35% | 42 | 38 | 10.53% | 217 | 185 | 17.30 |
| GRAND TOTAL | 301 | 275 | 9.45% | 536 | 570 | -5.96% | 1,767 | 1,863 | -5.15 |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- February 2015

Comparative Activity -- Sales Information (Month)

| Description | Unit Sales | | | Sales Volume | | | List/Sale Ratio | |
|------------------------------|------------|-----------|---------------|---------------------|---------------------|---------------|-----------------|---------------|
| | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo |
| Zone = North Okanagan | | | | | | | | |
| Acreage/House | 9 | 4 | 125.00% | \$4,931,600 | \$2,024,000 | 143.66% | 96.69% | 97.03% |
| Duplex | 4 | 5 | -20.00% | \$1,215,112 | \$1,109,900 | 9.48% | 98.84% | 97.69% |
| Mobile Home | 5 | 5 | 0.00% | \$497,000 | \$346,000 | 43.64% | 90.76% | 90.60% |
| Recreational | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Residential | 39 | 33 | 18.18% | \$13,882,793 | \$11,853,692 | 17.12% | 97.25% | 97.73% |
| Residential WF | 1 | 2 | -50.00% | \$3,100,000 | \$1,686,750 | 83.79% | 94.22% | 93.04% |
| 3/4-Plex | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Timeshare | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Apartment | 7 | 6 | 16.67% | \$1,542,388 | \$1,187,000 | 29.94% | 96.15% | 93.26% |
| Townhouse | 11 | 12 | -8.33% | \$3,016,000 | \$2,533,466 | 19.05% | 96.36% | 96.05% |
| RES TOTAL | 76 | 67 | 13.43% | \$28,184,893 | \$20,740,808 | 35.89% | 96.60% | 96.66% |
| FARMS | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| MULTIFAMILY | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Acreage | 1 | 3 | -66.67% | \$425,000 | \$525,325 | -19.10% | 94.44% | 89.83% |
| Acreage WF | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Lots | 6 | 4 | 50.00% | \$1,467,930 | \$769,000 | 90.89% | 94.74% | 86.66% |
| Lots WF | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| LOTS TOTAL | 7 | 7 | 0.00% | \$1,892,930 | \$1,294,325 | 46.25% | 94.67% | 87.92% |
| Business | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Commercial | 5 | 1 | 400.00% | \$1,690,519 | \$645,000 | 162.10% | 95.35% | 97.88% |
| Land | 0 | 1 | -100.00% | \$0 | \$560,000 | -100.00% | 0.00% | 93.49% |
| COMM TOTAL | 5 | 2 | 150.00% | \$1,690,519 | \$1,205,000 | 40.29% | 95.35% | 95.79% |
| GRAND TOTAL | 88 | 76 | 15.79% | \$31,768,342 | \$23,240,133 | 36.70% | 96.42% | 96.09% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- February 2015

Comparative Activity -- Sales Information (YTD)

| Description | Unit Sales | | | Sales Volume | | | List/Sale Ratio | |
|------------------------------|------------|------------|----------------|---------------------|---------------------|---------------|-----------------|---------------|
| | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD |
| Zone = North Okanagan | | | | | | | | |
| Acreage/House | 17 | 14 | 21.43% | \$10,133,700 | \$7,402,739 | 36.89% | 94.60% | 95.87% |
| Duplex | 8 | 8 | 0.00% | \$1,983,212 | \$2,391,400 | -17.07% | 98.36% | 96.43% |
| Mobile Home | 7 | 9 | -22.22% | \$680,000 | \$780,900 | -12.92% | 90.37% | 91.17% |
| Recreational | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Residential | 75 | 77 | -2.60% | \$26,926,243 | \$27,762,028 | -3.01% | 97.27% | 96.85% |
| Residential WF | 2 | 3 | -33.33% | \$3,489,999 | \$2,633,750 | 32.51% | 94.84% | 93.83% |
| 3/4-Plex | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Timeshare | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Apartment | 14 | 16 | -12.50% | \$2,686,888 | \$2,817,900 | -4.65% | 96.11% | 93.74% |
| Townhouse | 28 | 25 | 12.00% | \$6,315,200 | \$6,045,884 | 4.45% | 96.46% | 95.54% |
| RES TOTAL | 151 | 152 | -0.66% | \$52,215,242 | \$49,834,601 | 4.78% | 96.36% | 96.09% |
| FARMS | 0 | 1 | -100.00% | \$0 | \$1,700,000 | -100.00% | 0.00% | 75.69% |
| MULTIFAMILY | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Acreage | 3 | 3 | 0.00% | \$840,000 | \$525,325 | 59.90% | 92.33% | 89.83% |
| Acreage WF | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Lots | 9 | 33 | -72.73% | \$1,939,430 | \$5,103,250 | -62.00% | 94.89% | 94.93% |
| Lots WF | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| LOTS TOTAL | 12 | 36 | -66.67% | \$2,779,430 | \$5,628,575 | -50.62% | 94.10% | 94.43% |
| Business | 1 | 0 | 0.00% | \$20,000 | \$0 | 0.00% | 66.67% | 0.00% |
| Commercial | 8 | 4 | 100.00% | \$1,691,317 | \$1,989,000 | -14.97% | 95.33% | 86.41% |
| Land | 0 | 1 | -100.00% | \$0 | \$560,000 | -100.00% | 0.00% | 93.49% |
| COMM TOTAL | 9 | 5 | 80.00% | \$1,711,317 | \$2,549,000 | -32.86% | 94.86% | 87.87% |
| GRAND TOTAL | 172 | 194 | -11.34% | \$56,705,989 | \$59,712,176 | -5.03% | 96.20% | 94.83% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- February 2015

Average/Median price, Days to Sell (Month)

| Description | Average Price | | | Median Price | | | Days to Sell | | |
|------------------------------|------------------|------------------|---------------|------------------|------------------|---------------|--------------|------------|---------------|
| | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% |
| Zone = North Okanagan | | | | | | | | | |
| Acreage/House | \$547,956 | \$506,000 | 8.29% | \$512,500 | \$452,000 | 13.38% | 162 | 157 | 3.28% |
| Duplex | \$303,778 | \$221,980 | 36.85% | \$324,250 | \$229,900 | 41.04% | 128 | 175 | -26.80% |
| Mobile Home | \$99,400 | \$69,200 | 43.64% | \$62,000 | \$42,000 | 47.62% | 111 | 114 | -2.46% |
| Recreational | | | | | | | | | |
| Residential | \$355,969 | \$359,203 | -0.90% | \$347,168 | \$329,500 | 5.36% | 100 | 148 | -32.51% |
| Residential WF | \$3,100,000 | \$843,375 | 267.57% | \$3,100,000 | \$843,375 | 267.57% | 28 | 255 | -89.00% |
| 3/4-Plex | | | | | | | | | |
| Timeshare | | | | | | | | | |
| Apartment | \$220,341 | \$197,833 | 11.38% | \$218,888 | \$225,500 | -2.93% | 160 | 35 | 358.92% |
| Townhouse | \$274,182 | \$211,122 | 29.87% | \$265,000 | \$194,000 | 36.60% | 122 | 185 | -34.21% |
| RES TOTAL | \$370,854 | \$309,564 | 19.80% | \$320,000 | \$275,000 | 16.36% | 117 | 147 | -20.62% |
| FARMS | | | | | | | | | |
| MULTIFAMILY | | | | | | | | | |
| Acreage | \$425,000 | \$175,108 | 142.71% | \$425,000 | \$161,000 | 163.98% | 624 | 370 | 68.80% |
| Acreage WF | | | | | | | | | |
| Lots | \$244,655 | \$192,250 | 27.26% | \$174,465 | \$190,000 | -8.18% | 451 | 440 | 2.48% |
| Lots WF | | | | | | | | | |
| LOTS TOTAL | \$270,419 | \$184,904 | 46.25% | \$185,000 | \$180,000 | 2.78% | 476 | 410 | 16.06% |
| Business | | | | | | | | | |
| Commercial | \$338,104 | \$645,000 | -47.58% | \$395,500 | \$645,000 | -38.68% | 454 | 38 | 1,095.26% |
| Land | | \$560,000 | | | \$560,000 | | | 366 | |
| COMM TOTAL | \$338,104 | \$602,500 | -43.88% | \$395,500 | \$602,500 | -34.36% | 454 | 202 | 124.85% |
| GRAND TOTAL | \$361,004 | \$305,791 | 18.06% | \$318,750 | \$267,500 | 19.16% | 165 | 173 | -4.81% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- February 2015

Average/Median price, Days to Sell (YTD)

| Description | Average Price | | | Median Price | | | Days to Sell | | |
|------------------------------|------------------|------------------|--------------|------------------|------------------|---------------|--------------|------------|--------------|
| | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% |
| Zone = North Okanagan | | | | | | | | | |
| Acreage/House | \$596,100 | \$528,767 | 12.73% | \$585,000 | \$567,119 | 3.15% | 135 | 247 | -45.46% |
| Duplex | \$247,901 | \$298,925 | -17.07% | \$228,500 | \$236,750 | -3.48% | 99 | 134 | -26.42% |
| Mobile Home | \$97,143 | \$86,767 | 11.96% | \$62,000 | \$95,500 | -35.08% | 127 | 118 | 6.86% |
| Recreational | | | | | | | | | |
| Residential | \$359,017 | \$360,546 | -0.42% | \$340,000 | \$350,000 | -2.86% | 107 | 139 | -22.89% |
| Residential WF | \$1,745,000 | \$877,917 | 98.77% | \$1,745,000 | \$947,000 | 84.27% | 158 | 270 | -41.67% |
| 3/4-Plex | | | | | | | | | |
| Timeshare | | | | | | | | | |
| Apartment | \$191,921 | \$176,119 | 8.97% | \$202,000 | \$182,500 | 10.68% | 124 | 118 | 4.95% |
| Townhouse | \$225,543 | \$241,835 | -6.74% | \$223,500 | \$228,000 | -1.97% | 128 | 152 | -15.76% |
| RES TOTAL | \$345,796 | \$327,859 | 5.47% | \$305,000 | \$284,300 | 7.28% | 117 | 150 | -22.12% |
| FARMS | | \$1,700,000 | | | \$1,700,000 | | | 445 | |
| MULTIFAMILY | | | | | | | | | |
| Acreage | \$280,000 | \$175,108 | 59.90% | \$210,000 | \$161,000 | 30.43% | 315 | 370 | -14.79% |
| Acreage WF | | | | | | | | | |
| Lots | \$215,492 | \$154,644 | 39.35% | \$163,930 | \$150,000 | 9.29% | 358 | 83 | 329.89% |
| Lots WF | | | | | | | | | |
| LOTS TOTAL | \$231,619 | \$156,349 | 48.14% | \$182,500 | \$150,000 | 21.67% | 347 | 107 | 224.11% |
| Business | \$20,000 | | | \$20,000 | | | 118 | | |
| Commercial | \$211,415 | \$497,250 | -57.48% | \$395 | \$385,000 | -99.90% | 367 | 139 | 164.89% |
| Land | | \$560,000 | | | \$560,000 | | | 366 | |
| COMM TOTAL | \$190,146 | \$509,800 | -62.70% | \$764 | \$560,000 | -99.86% | 339 | 184 | 84.36% |
| GRAND TOTAL | \$329,686 | \$307,795 | 7.11% | \$291,000 | \$255,000 | 14.12% | 145 | 144 | 0.07% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

**North Okanagan Monthly Statistics
March 2015**

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Zone Totals

| Description | CM This Year | CM Last Year | Increase | This YTD | Last YTD | Increase |
|--------------------------------|---------------|---------------|----------|---------------|---------------|----------|
| Area = Central Okanagan | | | | | | |
| 1 Units Listed | 1,205 | 938 | 28.46% | 2,859 | 2,540 | 12.56% |
| 2 Units Sold | 516 | 401 | 28.68% | 1,109 | 898 | 23.50% |
| 3 Sales Volume | \$217,827,920 | \$164,349,837 | 32.54% | \$462,916,898 | \$370,632,129 | 24.90% |
| 4 List/Sell Ratio | 96.71% | 95.39% | | 96.54% | 94.95% | |
| 5 Days to Sell | 85 | 104 | -18.36% | 94 | 119 | -21.59% |
| 6 Active Listings | 3,551 | 3,868 | -8.20% | | | |
| Area = North Okanagan | | | | | | |
| 1 Units Listed | 452 | 366 | 23.50% | 989 | 936 | 5.66% |
| 2 Units Sold | 140 | 142 | -1.41% | 312 | 336 | -7.14% |
| 3 Sales Volume | \$41,681,010 | \$45,304,778 | -8.00% | \$98,386,999 | \$105,016,954 | -6.31% |
| 4 List/Sell Ratio | 96.23% | 96.43% | | 96.22% | 95.51% | |
| 5 Days to Sell | 154 | 133 | 15.48% | 149 | 140 | 6.44% |
| 6 Active Listings | 1,924 | 1,920 | 0.21% | | | |
| Area = Shuswap / Revels | | | | | | |
| 1 Units Listed | 288 | 213 | 35.21% | 611 | 498 | 22.69% |
| 2 Units Sold | 89 | 75 | 18.67% | 167 | 160 | 4.38% |
| 3 Sales Volume | \$25,929,686 | \$18,289,696 | 41.77% | \$49,175,739 | \$39,577,415 | 24.25% |
| 4 List/Sell Ratio | 94.90% | 92.62% | | 95.61% | 93.65% | |
| 5 Days to Sell | 132 | 199 | -33.76% | 139 | 208 | -33.17% |
| 6 Active Listings | 1,346 | 1,429 | -5.81% | | | |
| Area = Grand Total | | | | | | |
| 1 Units Listed | 1,945 | 1,517 | 28.21% | 4,459 | 3,974 | 12.20% |
| 2 Units Sold | 745 | 618 | 20.55% | 1,588 | 1,394 | 13.92% |
| 3 Sales Volume | \$285,438,616 | \$227,944,312 | 25.22% | \$610,479,636 | \$515,226,497 | 18.49% |
| 4 List/Sell Ratio | 96.47% | 95.37% | | 96.41% | 94.96% | |
| 5 Days to Sell | 103 | 122 | -15.37% | 109 | 135 | -18.78% |
| 6 Active Listings | 6,821 | 7,217 | -5.49% | | | |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- March 2015

Quick Summary Part 1

| | | | Residential | |
|-----------------------------|-------------------------|---------------------------|-------------------------|---------------------------|
| Description | Total Units Sold | Total Sales Volume | Total Units Sold | Total Sales Volume |
| This Month | 140 | \$41,681,010 | 63 | \$21,438,733 |
| Last Month | 88 | \$31,768,342 | 39 | \$13,882,793 |
| This Month Last Year | 142 | \$45,304,778 | 90 | \$30,589,328 |

| Description | Total Listings Taken | Inventory |
|-----------------------------|-----------------------------|------------------|
| This Month | 452 | 1,924 |
| Last Month | 302 | 1,770 |
| This Month Last Year | 366 | 1,920 |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- March 2015

Quick Summary Part 2

Condo/Apt

| | |
|-------------------|-----------|
| Sales | 10 |
| New Listings | 18 |
| Current Inventory | 131 |
| Sell/Inv. Ratio | 7.63% |
| Days to Sell | 124 |
| Average Price | \$177,050 |
| Median Price | \$174,500 |

Condo/Townhouse

| | |
|-------------------|-----------|
| Sales | 27 |
| New Listings | 71 |
| Current Inventory | 173 |
| Sell/Inv. Ratio | 15.61% |
| Days to Sell | 119 |
| Average Price | \$255,165 |
| Median Price | \$247,500 |

Lots

| | |
|-------------------|-----------|
| Sales | 12 |
| New Listings | 40 |
| Current Inventory | 405 |
| Sell/Inv. Ratio | 2.96% |
| Days to Sell | 412 |
| Average Price | \$183,657 |
| Median Price | \$168,000 |

Residential

| | |
|-----------------------------|-----------|
| Sales | 63 |
| New Listings | 185 |
| Current Inventory | 538 |
| Sell/Inv. Ratio | 11.71% |
| Days to Sell | 90 |
| Average Price | \$340,297 |
| Median Price | \$322,900 |
| Ratio of Sales vs Inventory | 10.41% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- March 2015

Comparative Activity -- Listing Information

| Description | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Inventory | | |
|------------------------------|------------|------------|---------------|------------|------------|--------------|--------------|--------------|-------------|
| | | | | | | | Cur Mo | Lst Yr Mo | Incr/Decr% |
| Zone = North Okanagan | | | | | | | | | |
| Acreage/House | 63 | 37 | 70.27% | 112 | 85 | 31.76 | 233 | 192 | 21.35 |
| Duplex | 6 | 11 | -45.45% | 17 | 29 | -41.38 | 29 | 33 | -12.12 |
| Mobile Home | 23 | 18 | 27.78% | 42 | 39 | 7.69 | 71 | 73 | -2.74 |
| Recreational | 3 | 1 | 200.00% | 9 | 4 | 125.00 | 30 | 21 | 42.86 |
| Residential | 185 | 160 | 15.63% | 405 | 366 | 10.66 | 538 | 552 | -2.54 |
| Residential WF | 14 | 5 | 180.00% | 25 | 11 | 127.27 | 36 | 41 | -12.20 |
| 3/4-Plex | 1 | 2 | -50.00% | 1 | 5 | -80.00 | 8 | 8 | 0.00 |
| Timeshare | 0 | 0 | 0.00% | 0 | 0 | 0.00 | | | |
| Apartment | 18 | 19 | -5.26% | 51 | 57 | -10.53 | 131 | 138 | -5.07 |
| Townhouse | 71 | 45 | 57.78% | 138 | 121 | 14.05 | 173 | 187 | -7.49 |
| RES TOTAL | 384 | 298.00 | 28.86% | 800 | 717 | 11.58% | 1,249 | 1,245 | 0.32 |
| FARMS | 7 | 5 | 40.00% | 23 | 10 | 130.00 | 48 | 34 | 41.18 |
| MULTIFAMILY | 2 | 1 | 100.00% | 3 | 2 | 50.00 | 5 | 5 | 0.00 |
| Acreage | 17 | 13 | 30.77% | 36 | 28 | 28.57 | 139 | 145 | -4.14 |
| Acreage WF | 2 | 0 | 0.00% | 2 | 2 | 0.00 | 12 | 21 | -42.86 |
| Lots | 15 | 14 | 7.14% | 54 | 103 | -47.57 | 234 | 252 | -7.14 |
| Lots WF | 6 | 3 | 100.00% | 9 | 4 | 125.00 | 20 | 12 | 66.67 |
| LOTS TOTAL | 40 | 30.00 | 33.33% | 101 | 137 | -26.28% | 405 | 430 | -5.81 |
| Business | 7 | 7 | 0.00% | 15 | 13 | 15.38 | 43 | 28 | 53.57 |
| Commercial | 10 | 22 | -54.55% | 40 | 48 | -16.67 | 139 | 148 | -6.08 |
| Land | 2 | 2 | 0.00% | 6 | 8 | -25.00 | 33 | 28 | 17.86 |
| COMM TOTAL | 19 | 31.00 | -38.71% | 61 | 69 | -11.59% | 215 | 204 | 5.39 |
| GRAND TOTAL | 452 | 365 | 23.84% | 988 | 935 | 5.67% | 1,922 | 1,918 | 0.21 |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- March 2015

Comparative Activity -- Sales Information (Month)

| Description | Unit Sales | | | Sales Volume | | | List/Sale Ratio | |
|------------------------------|------------|------------|---------------|---------------------|---------------------|---------------|-----------------|---------------|
| | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo |
| Zone = North Okanagan | | | | | | | | |
| Acreage/House | 12 | 7 | 71.43% | \$6,521,000 | \$3,672,200 | 77.58% | 94.39% | 96.07% |
| Duplex | 1 | 5 | -80.00% | \$645,000 | \$1,629,800 | -60.42% | 93.61% | 99.16% |
| Mobile Home | 6 | 5 | 20.00% | \$794,000 | \$629,900 | 26.05% | 96.23% | 94.21% |
| Recreational | 2 | 2 | 0.00% | \$673,500 | \$321,000 | 109.81% | 89.92% | 97.60% |
| Residential | 63 | 90 | -30.00% | \$21,438,733 | \$30,589,328 | -29.91% | 97.02% | 97.03% |
| Residential WF | 1 | 3 | -66.67% | \$559,200 | \$1,837,649 | -69.57% | 90.93% | 92.40% |
| 3/4-Plex | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Timeshare | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Apartment | 10 | 6 | 66.67% | \$1,770,500 | \$962,000 | 84.04% | 95.72% | 97.17% |
| Townhouse | 27 | 14 | 92.86% | \$6,889,450 | \$3,883,100 | 77.42% | 97.45% | 96.05% |
| RES TOTAL | 122 | 132 | -7.58% | \$39,291,383 | \$43,524,977 | -9.73% | 96.30% | 96.70% |
| FARMS | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| MULTIFAMILY | 0 | 1 | -100.00% | \$0 | \$310,000 | -100.00% | 0.00% | 94.22% |
| Acreage | 2 | 3 | -33.33% | \$344,500 | \$639,500 | -46.13% | 91.38% | 86.89% |
| Acreage WF | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Lots | 8 | 3 | 166.67% | \$1,202,380 | \$395,300 | 204.17% | 96.59% | 88.85% |
| Lots WF | 2 | 0 | 0.00% | \$657,000 | \$0 | 0.00% | 94.13% | 0.00% |
| LOTS TOTAL | 12 | 6 | 100.00% | \$2,203,880 | \$1,034,800 | 112.98% | 95.00% | 87.63% |
| Business | 0 | 1 | -100.00% | \$0 | \$50,000 | -100.00% | 0.00% | 72.46% |
| Commercial | 5 | 2 | 150.00% | \$747 | \$385,001 | -99.81% | 0.00% | 97.47% |
| Land | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| COMM TOTAL | 5 | 3 | 66.67% | \$747 | \$435,001 | -99.83% | 0.00% | 93.75% |
| GRAND TOTAL | 139 | 142 | -2.11% | \$41,496,010 | \$45,304,778 | -8.41% | 96.23% | 96.43% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- March 2015

Comparative Activity -- Sales Information (YTD)

| Description | Unit Sales | | | Sales Volume | | | List/Sale Ratio | |
|------------------------------|------------|------------|---------------|---------------------|----------------------|---------------|-----------------|---------------|
| | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD |
| Zone = North Okanagan | | | | | | | | |
| Acreage/House | 29 | 21 | 38.10% | \$16,654,700 | \$11,074,939 | 50.38% | 94.52% | 95.94% |
| Duplex | 9 | 13 | -30.77% | \$2,628,212 | \$4,021,200 | -34.64% | 97.15% | 97.52% |
| Mobile Home | 13 | 14 | -7.14% | \$1,474,000 | \$1,410,800 | 4.48% | 93.43% | 92.51% |
| Recreational | 2 | 2 | 0.00% | \$673,500 | \$321,000 | 109.81% | 89.92% | 97.60% |
| Residential | 138 | 167 | -17.37% | \$48,364,976 | \$58,351,356 | -17.11% | 97.16% | 96.95% |
| Residential WF | 3 | 6 | -50.00% | \$4,049,199 | \$4,471,399 | -9.44% | 94.28% | 93.23% |
| 3/4-Plex | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Timeshare | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Apartment | 24 | 22 | 9.09% | \$4,457,388 | \$3,779,900 | 17.92% | 95.95% | 94.59% |
| Townhouse | 55 | 39 | 41.03% | \$13,204,650 | \$9,928,984 | 32.99% | 96.97% | 95.74% |
| RES TOTAL | 273 | 284 | -3.87% | \$91,506,625 | \$93,359,578 | -1.98% | 96.33% | 96.37% |
| FARMS | 0 | 1 | -100.00% | \$0 | \$1,700,000 | -100.00% | 0.00% | 75.69% |
| MULTIFAMILY | 0 | 1 | -100.00% | \$0 | \$310,000 | -100.00% | 0.00% | 94.22% |
| Acreage | 5 | 6 | -16.67% | \$1,184,500 | \$1,164,825 | 1.69% | 92.05% | 88.19% |
| Acreage WF | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Lots | 17 | 36 | -52.78% | \$3,141,810 | \$5,498,550 | -42.86% | 95.53% | 94.47% |
| Lots WF | 2 | 0 | 0.00% | \$657,000 | \$0 | 0.00% | 94.13% | 0.00% |
| LOTS TOTAL | 24 | 42 | -42.86% | \$4,983,310 | \$6,663,375 | -25.21% | 94.50% | 93.31% |
| Business | 1 | 1 | 0.00% | \$20,000 | \$50,000 | -60.00% | 66.67% | 72.46% |
| Commercial | 13 | 6 | 116.67% | \$1,692,064 | \$2,374,001 | -28.73% | 95.32% | 88.03% |
| Land | 0 | 1 | -100.00% | \$0 | \$560,000 | -100.00% | 0.00% | 93.49% |
| COMM TOTAL | 14 | 8 | 75.00% | \$1,712,064 | \$2,984,001 | -42.63% | 94.85% | 88.68% |
| GRAND TOTAL | 311 | 336 | -7.44% | \$98,201,999 | \$105,016,954 | -6.49% | 96.21% | 95.51% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- March 2015

Average/Median price, Days to Sell (Month)

| Description | Average Price | | | Median Price | | | Days to Sell | | |
|------------------------------|------------------|------------------|---------------|------------------|------------------|---------------|--------------|------------|---------------|
| | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% |
| Zone = North Okanagan | | | | | | | | | |
| Acreage/House | \$543,417 | \$524,600 | 3.59% | \$549,500 | \$510,000 | 7.75% | 212 | 167 | 26.91% |
| Duplex | \$645,000 | \$325,960 | 97.88% | \$645,000 | \$255,000 | 152.94% | 98 | 47 | 106.75% |
| Mobile Home | \$132,333 | \$125,980 | 5.04% | \$126,500 | \$153,000 | -17.32% | 108 | 78 | 38.82% |
| Recreational | \$336,750 | \$160,500 | 109.81% | \$336,750 | \$160,500 | 109.81% | 424 | 512 | -17.29% |
| Residential | \$340,297 | \$339,881 | 0.12% | \$322,900 | \$329,000 | -1.85% | 90 | 117 | -22.79% |
| Residential WF | \$559,200 | \$612,550 | -8.71% | \$559,200 | \$450,000 | 24.27% | 253 | 284 | -10.92% |
| 3/4-Plex | | | | | | | | | |
| Timeshare | | | | | | | | | |
| Apartment | \$177,050 | \$160,333 | 10.43% | \$174,500 | \$165,000 | 5.76% | 124 | 217 | -42.95% |
| Townhouse | \$255,165 | \$277,364 | -8.00% | \$247,500 | \$282,500 | -12.39% | 119 | 121 | -1.64% |
| RES TOTAL | \$322,061 | \$329,735 | -2.33% | \$300,000 | \$320,000 | -6.25% | 119 | 130 | -8.67% |
| FARMS | | | | | | | | | |
| MULTIFAMILY | | \$310,000 | | | \$310,000 | | | 19 | |
| Acreage | \$172,250 | \$213,167 | -19.19% | \$172,250 | \$204,500 | -15.77% | 47 | 137 | -65.69% |
| Acreage WF | | | | | | | | | |
| Lots | \$150,298 | \$131,767 | 14.06% | \$167,500 | \$170,300 | -1.64% | 528 | 203 | 160.53% |
| Lots WF | \$328,500 | | | \$328,500 | | | 313 | | |
| LOTS TOTAL | \$183,657 | \$172,467 | 6.49% | \$168,000 | \$172,650 | -2.69% | 412 | 170 | 142.54% |
| Business | | \$50,000 | | | \$50,000 | | | 85 | |
| Commercial | \$149 | \$192,501 | -99.92% | \$10 | \$192,501 | -99.99% | 335 | 274 | 22.41% |
| Land | | | | | | | | | |
| COMM TOTAL | \$149 | \$145,000 | -99.90% | \$10 | \$50,000 | -99.98% | 335 | 211 | 58.96% |
| GRAND TOTAL | \$298,532 | \$319,048 | -6.43% | \$282,000 | \$309,950 | -9.02% | 152 | 133 | 14.43% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- March 2015

Average/Median price, Days to Sell (YTD)

| Description | Average Price | | | Median Price | | | Days to Sell | | |
|------------------------------|------------------|------------------|--------------|------------------|------------------|--------------|--------------|------------|--------------|
| | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% |
| Zone = North Okanagan | | | | | | | | | |
| Acreage/House | \$574,300 | \$527,378 | 8.90% | \$584,000 | \$522,000 | 11.88% | 166 | 220 | -24.38% |
| Duplex | \$292,024 | \$309,323 | -5.59% | \$245,000 | \$240,000 | 2.08% | 99 | 101 | -2.13% |
| Mobile Home | \$113,385 | \$100,771 | 12.52% | \$87,000 | \$105,500 | -17.54% | 118 | 104 | 13.54% |
| Recreational | \$336,750 | \$160,500 | 109.81% | \$336,750 | \$160,500 | 109.81% | 424 | 512 | -17.29% |
| Residential | \$350,471 | \$349,409 | 0.30% | \$334,250 | \$330,000 | 1.29% | 100 | 127 | -21.76% |
| Residential WF | \$1,349,733 | \$745,233 | 81.12% | \$559,200 | \$791,875 | -29.38% | 189 | 277 | -31.65% |
| 3/4-Plex | | | | | | | | | |
| Timeshare | | | | | | | | | |
| Apartment | \$185,725 | \$171,814 | 8.10% | \$197,000 | \$180,000 | 9.44% | 124 | 145 | -14.60% |
| Townhouse | \$240,085 | \$254,589 | -5.70% | \$245,000 | \$258,500 | -5.22% | 123 | 141 | -12.33% |
| RES TOTAL | \$335,189 | \$328,731 | 1.96% | \$300,000 | \$300,250 | -0.08% | 118 | 141 | -16.36% |
| FARMS | | \$1,700,000 | | | \$1,700,000 | | | 445 | |
| MULTIFAMILY | | \$310,000 | | | \$310,000 | | | 19 | |
| Acreage | \$236,900 | \$194,138 | 22.03% | \$208,500 | \$182,750 | 14.09% | 208 | 253 | -17.97% |
| Acreage WF | | | | | | | | | |
| Lots | \$184,812 | \$152,738 | 21.00% | \$167,000 | \$150,000 | 11.33% | 438 | 93 | 369.77% |
| Lots WF | \$328,500 | | | \$328,500 | | | 313 | | |
| LOTS TOTAL | \$207,638 | \$158,652 | 30.88% | \$169,000 | \$150,000 | 12.67% | 380 | 116 | 226.93% |
| Business | \$20,000 | \$50,000 | -60.00% | \$20,000 | \$50,000 | -60.00% | 118 | 85 | 38.82% |
| Commercial | \$130,159 | \$395,667 | -67.10% | \$20 | \$255,000 | -99.99% | 355 | 184 | 93.16% |
| Land | | \$560,000 | | | \$560,000 | | | 366 | |
| COMM TOTAL | \$122,290 | \$373,000 | -67.21% | \$23 | \$255,000 | -99.99% | 338 | 194 | 74.04% |
| GRAND TOTAL | \$315,762 | \$312,550 | 1.03% | \$287,000 | \$275,000 | 4.36% | 148 | 140 | 5.98% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Monthly Statistics
April 2015

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Zone Totals

| Description | CM This Year | CM Last Year | Increase | This YTD | Last YTD | Increase |
|--------------------------------|---------------|---------------|----------|---------------|---------------|----------|
| Area = Central Okanagan | | | | | | |
| 1 Units Listed | 1,004 | 1,016 | -1.18% | 3,863 | 3,556 | 8.63% |
| 2 Units Sold | 558 | 516 | 8.14% | 1,665 | 1,414 | 17.75% |
| 3 Sales Volume | \$241,485,031 | \$211,135,510 | 14.37% | \$704,157,429 | \$581,767,638 | 21.04% |
| 4 List/Sell Ratio | 96.81% | 96.45% | | 96.63% | 95.49% | |
| 5 Days to Sell | 85 | 103 | -17.50% | 91 | 114 | -20.07% |
| 6 Active Listings | 3,629 | 4,070 | -10.84% | | | |
| Area = North Okanagan | | | | | | |
| 1 Units Listed | 485 | 483 | 0.41% | 1,475 | 1,419 | 3.95% |
| 2 Units Sold | 203 | 162 | 25.31% | 514 | 498 | 3.21% |
| 3 Sales Volume | \$69,274,300 | \$52,530,550 | 31.87% | \$167,304,688 | \$157,547,504 | 6.19% |
| 4 List/Sell Ratio | 96.73% | 96.33% | | 96.41% | 95.78% | |
| 5 Days to Sell | 101 | 160 | -37.15% | 129 | 146 | -11.55% |
| 6 Active Listings | 2,068 | 2,196 | -5.83% | | | |
| Area = Shuswap / Revels | | | | | | |
| 1 Units Listed | 292 | 294 | -0.68% | 902 | 792 | 13.89% |
| 2 Units Sold | 102 | 104 | -1.92% | 269 | 264 | 1.89% |
| 3 Sales Volume | \$30,039,715 | \$27,955,849 | 7.45% | \$79,215,453 | \$67,533,264 | 17.30% |
| 4 List/Sell Ratio | 95.94% | 94.21% | | 95.74% | 93.88% | |
| 5 Days to Sell | 144 | 180 | -19.87% | 141 | 197 | -28.42% |
| 6 Active Listings | 1,448 | 1,572 | -7.89% | | | |
| Area = Grand Total | | | | | | |
| 1 Units Listed | 1,781 | 1,793 | -0.67% | 6,240 | 5,767 | 8.20% |
| 2 Units Sold | 863 | 782 | 10.36% | 2,448 | 2,176 | 12.50% |
| 3 Sales Volume | \$340,799,045 | \$291,621,909 | 16.86% | \$950,677,569 | \$806,848,406 | 17.83% |
| 4 List/Sell Ratio | 96.72% | 96.21% | | 96.52% | 95.41% | |
| 5 Days to Sell | 96 | 125 | -23.51% | 104 | 131 | -20.42% |
| 6 Active Listings | 7,145 | 7,838 | -8.84% | | | |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- April 2015

Quick Summary Part 1

| | | | Residential | |
|-----------------------------|-------------------------|---------------------------|-------------------------|---------------------------|
| Description | Total Units Sold | Total Sales Volume | Total Units Sold | Total Sales Volume |
| This Month | 203 | \$69,274,300 | 102 | \$39,132,663 |
| Last Month | 140 | \$41,679,010 | 63 | \$21,436,733 |
| This Month Last Year | 162 | \$52,530,550 | 88 | \$31,639,036 |

| Description | Total Listings Taken | Inventory |
|-----------------------------|-----------------------------|------------------|
| This Month | 485 | 2,068 |
| Last Month | 453 | 1,924 |
| This Month Last Year | 483 | 2,196 |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- April 2015

Quick Summary Part 2

Condo/Apt

| | |
|-------------------|-----------|
| Sales | 13 |
| New Listings | 28 |
| Current Inventory | 126 |
| Sell/Inv. Ratio | 10.32% |
| Days to Sell | 154 |
| Average Price | \$181,462 |
| Median Price | \$131,000 |

Condo/Townhouse

| | |
|-------------------|-----------|
| Sales | 36 |
| New Listings | 60 |
| Current Inventory | 188 |
| Sell/Inv. Ratio | 19.15% |
| Days to Sell | 83 |
| Average Price | \$271,587 |
| Median Price | \$235,000 |

Lots

| | |
|-------------------|-----------|
| Sales | 9 |
| New Listings | 44 |
| Current Inventory | 415 |
| Sell/Inv. Ratio | 2.17% |
| Days to Sell | 287 |
| Average Price | \$184,333 |
| Median Price | \$166,000 |

Residential

| | |
|-----------------------------|-----------|
| Sales | 102 |
| New Listings | 209 |
| Current Inventory | 605 |
| Sell/Inv. Ratio | 16.86% |
| Days to Sell | 81 |
| Average Price | \$383,654 |
| Median Price | \$355,000 |
| Ratio of Sales vs Inventory | 13.83% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- April 2015

Comparative Activity -- Listing Information

| Description | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Inventory | | |
|------------------------------|------------|------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | | | | | | | Cur Mo | Lst Yr Mo | Incr/Decr% |
| Zone = North Okanagan | | | | | | | | | |
| Acreage/House | 69 | 81 | -14.81% | 182 | 166 | 9.64 | 269 | 248 | 8.47 |
| Duplex | 10 | 10 | 0.00% | 27 | 39 | -30.77 | 33 | 39 | -15.38 |
| Mobile Home | 16 | 18 | -11.11% | 58 | 57 | 1.75 | 71 | 82 | -13.41 |
| Recreational | 3 | 5 | -40.00% | 12 | 9 | 33.33 | 32 | 27 | 18.52 |
| Residential | 209 | 190 | 10.00% | 613 | 556 | 10.25 | 605 | 634 | -4.57 |
| Residential WF | 9 | 9 | 0.00% | 34 | 20 | 70.00 | 42 | 50 | -16.00 |
| 3/4-Plex | 0 | 0 | 0.00% | 1 | 5 | -80.00 | 8 | 7 | 14.29 |
| Timeshare | 1 | 0 | 0.00% | 1 | 0 | 0.00 | 1 | | |
| Apartment | 28 | 20 | 40.00% | 79 | 77 | 2.60 | 126 | 140 | -10.00 |
| Townhouse | 60 | 50 | 20.00% | 199 | 171 | 16.37 | 188 | 209 | -10.05 |
| RES TOTAL | 405 | 383.00 | 5.74% | 1,206 | 1,100 | 9.64% | 1,375 | 1,436 | -4.25 |
| FARMS | 10 | 13 | -23.08% | 33 | 23 | 43.48 | 53 | 46 | 15.22 |
| MULTIFAMILY | 1 | 1 | 0.00% | 4 | 3 | 33.33 | 6 | 5 | 20.00 |
| Acreage | 17 | 12 | 41.67% | 53 | 40 | 32.50 | 144 | 153 | -5.88 |
| Acreage WF | 0 | 5 | -100.00% | 2 | 7 | -71.43 | 10 | 26 | -61.54 |
| Lots | 23 | 44 | -47.73% | 77 | 147 | -47.62 | 238 | 293 | -18.77 |
| Lots WF | 4 | 3 | 33.33% | 13 | 7 | 85.71 | 23 | 15 | 53.33 |
| LOTS TOTAL | 44 | 64.00 | -31.25% | 145 | 201 | -27.86% | 415 | 487 | -14.78 |
| Business | 2 | 2 | 0.00% | 17 | 15 | 13.33 | 42 | 30 | 40.00 |
| Commercial | 18 | 17 | 5.88% | 58 | 65 | -10.77 | 141 | 160 | -11.88 |
| Land | 5 | 2 | 150.00% | 11 | 10 | 10.00 | 34 | 30 | 13.33 |
| COMM TOTAL | 25 | 21.00 | 19.05% | 86 | 90 | -4.44% | 217 | 220 | -1.36 |
| GRAND TOTAL | 485 | 482 | 0.62% | 1,474 | 1,417 | 4.02% | 2,066 | 2,194 | -5.83 |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- April 2015

Comparative Activity -- Sales Information (Month)

| Description | Unit Sales | | | Sales Volume | | | List/Sale Ratio | |
|------------------------------|------------|------------|---------------|---------------------|---------------------|---------------|-----------------|---------------|
| | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo |
| Zone = North Okanagan | | | | | | | | |
| Acreage/House | 21 | 17 | 23.53% | \$9,724,500 | \$9,115,500 | 6.68% | 96.35% | 95.30% |
| Duplex | 6 | 3 | 100.00% | \$1,982,000 | \$925,300 | 114.20% | 95.80% | 97.62% |
| Mobile Home | 8 | 11 | -27.27% | \$1,021,300 | \$945,500 | 8.02% | 95.41% | 93.55% |
| Recreational | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Residential | 102 | 88 | 15.91% | \$39,132,663 | \$31,639,036 | 23.68% | 97.63% | 96.76% |
| Residential WF | 3 | 0 | 0.00% | \$2,530,000 | \$0 | 0.00% | 95.51% | 0.00% |
| 3/4-Plex | 0 | 1 | -100.00% | \$0 | \$453,750 | -100.00% | 0.00% | 96.56% |
| Timeshare | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Apartment | 13 | 8 | 62.50% | \$2,359,000 | \$1,478,400 | 59.56% | 96.90% | 95.81% |
| Townhouse | 36 | 24 | 50.00% | \$9,777,125 | \$6,124,589 | 59.64% | 95.87% | 97.26% |
| RES TOTAL | 189 | 152 | 24.34% | \$66,526,588 | \$50,682,075 | 31.26% | 96.98% | 96.48% |
| FARMS | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| MULTIFAMILY | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Acreage | 5 | 3 | 66.67% | \$1,116,000 | \$715,975 | 55.87% | 96.21% | 92.53% |
| Acreage WF | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Lots | 4 | 5 | -20.00% | \$543,000 | \$604,500 | -10.17% | 94.62% | 90.51% |
| Lots WF | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| LOTS TOTAL | 9 | 8 | 12.50% | \$1,659,000 | \$1,320,475 | 25.64% | 95.68% | 91.59% |
| Business | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Commercial | 4 | 1 | 300.00% | \$682,012 | \$235,000 | 190.22% | 92.29% | 90.73% |
| Land | 1 | 0 | 0.00% | \$406,700 | \$0 | 0.00% | 73.95% | 0.00% |
| COMM TOTAL | 5 | 1 | 400.00% | \$1,088,712 | \$235,000 | 363.28% | 84.46% | 90.73% |
| GRAND TOTAL | 203 | 161 | 26.09% | \$69,274,300 | \$52,237,550 | 32.61% | 96.73% | 96.32% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- April 2015

Comparative Activity -- Sales Information (YTD)

| Description | Unit Sales | | | Sales Volume | | | List/Sale Ratio | |
|------------------------------|------------|------------|--------------|----------------------|----------------------|--------------|-----------------|---------------|
| | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD |
| Zone = North Okanagan | | | | | | | | |
| Acreage/House | 50 | 38 | 31.58% | \$26,379,200 | \$20,190,439 | 30.65% | 95.18% | 95.65% |
| Duplex | 14 | 16 | -12.50% | \$4,255,600 | \$4,946,500 | -13.97% | 96.21% | 97.54% |
| Mobile Home | 21 | 25 | -16.00% | \$2,495,300 | \$2,356,300 | 5.90% | 94.23% | 92.92% |
| Recreational | 2 | 2 | 0.00% | \$673,500 | \$321,000 | 109.81% | 89.92% | 97.60% |
| Residential | 240 | 255 | -5.88% | \$87,495,639 | \$89,990,392 | -2.77% | 97.37% | 96.88% |
| Residential WF | 6 | 6 | 0.00% | \$6,579,199 | \$4,471,399 | 47.14% | 94.75% | 93.23% |
| 3/4-Plex | 0 | 1 | -100.00% | \$0 | \$453,750 | -100.00% | 0.00% | 96.56% |
| Timeshare | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Apartment | 37 | 30 | 23.33% | \$6,816,388 | \$5,258,300 | 29.63% | 96.28% | 94.93% |
| Townhouse | 91 | 63 | 44.44% | \$22,981,775 | \$16,053,573 | 43.16% | 96.50% | 96.31% |
| RES TOTAL | 461 | 436 | 5.73% | \$157,676,601 | \$144,041,653 | 9.47% | 96.60% | 96.41% |
| FARMS | 0 | 1 | -100.00% | \$0 | \$1,700,000 | -100.00% | 0.00% | 75.69% |
| MULTIFAMILY | 0 | 1 | -100.00% | \$0 | \$310,000 | -100.00% | 0.00% | 94.22% |
| Acreage | 10 | 9 | 11.11% | \$2,300,500 | \$1,880,800 | 22.31% | 94.02% | 89.79% |
| Acreage WF | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Lots | 21 | 41 | -48.78% | \$3,684,810 | \$6,103,050 | -39.62% | 95.40% | 94.06% |
| Lots WF | 2 | 0 | 0.00% | \$657,000 | \$0 | 0.00% | 94.13% | 0.00% |
| LOTS TOTAL | 33 | 50 | -34.00% | \$6,642,310 | \$7,983,850 | -16.80% | 94.79% | 93.02% |
| Business | 1 | 1 | 0.00% | \$20,000 | \$50,000 | -60.00% | 66.67% | 72.46% |
| Commercial | 17 | 7 | 142.86% | \$2,374,076 | \$2,609,001 | -9.00% | 94.43% | 88.26% |
| Land | 1 | 1 | 0.00% | \$406,700 | \$560,000 | -27.38% | 73.95% | 93.49% |
| COMM TOTAL | 19 | 9 | 111.11% | \$2,800,776 | \$3,219,001 | -12.99% | 90.52% | 88.83% |
| GRAND TOTAL | 513 | 497 | 3.22% | \$167,119,688 | \$157,254,504 | 6.27% | 96.41% | 95.78% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- April 2015

Average/Median price, Days to Sell (Month)

| Description | Average Price | | | Median Price | | | Days to Sell | | |
|------------------------------|------------------|------------------|--------------|------------------|------------------|--------------|--------------|------------|----------------|
| | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% |
| Zone = North Okanagan | | | | | | | | | |
| Acreage/House | \$463,071 | \$536,206 | -13.64% | \$434,000 | \$495,000 | -12.32% | 66 | 302 | -78.24% |
| Duplex | \$330,333 | \$308,433 | 7.10% | \$255,250 | \$232,500 | 9.78% | 106 | 41 | 158.13% |
| Mobile Home | \$127,663 | \$85,955 | 48.52% | \$132,000 | \$78,000 | 69.23% | 157 | 205 | -23.50% |
| Recreational | | | | | | | | | |
| Residential | \$383,654 | \$359,535 | 6.71% | \$355,000 | \$331,000 | 7.25% | 81 | 114 | -28.28% |
| Residential WF | \$843,333 | | | \$1,195,000 | | | 111 | | |
| 3/4-Plex | | \$453,750 | | | \$453,750 | | | 30 | |
| Timeshare | | | | | | | | | |
| Apartment | \$181,462 | \$184,800 | -1.81% | \$131,000 | \$175,500 | -25.36% | 154 | 82 | 86.67% |
| Townhouse | \$271,587 | \$255,191 | 6.42% | \$235,000 | \$224,500 | 4.68% | 83 | 146 | -43.25% |
| RES TOTAL | \$351,993 | \$333,435 | 5.57% | \$325,000 | \$302,750 | 7.35% | 89 | 143 | -37.38% |
| FARMS | | | | | | | | | |
| MULTIFAMILY | | | | | | | | | |
| Acreage | \$223,200 | \$238,658 | -6.48% | \$210,000 | \$255,100 | -17.68% | 325 | 208 | 56.50% |
| Acreage WF | | | | | | | | | |
| Lots | \$135,750 | \$120,900 | 12.28% | \$154,000 | \$76,000 | 102.63% | 240 | 547 | -56.22% |
| Lots WF | | | | | | | | | |
| LOTS TOTAL | \$184,333 | \$165,059 | 11.68% | \$166,000 | \$172,000 | -3.49% | 287 | 420 | -31.63% |
| Business | | | | | | | | | |
| Commercial | \$170,503 | \$235,000 | -27.45% | \$98,000 | \$235,000 | -58.30% | 158 | 841 | -81.27% |
| Land | \$406,700 | | | \$406,700 | | | 309 | | |
| COMM TOTAL | \$217,742 | \$235,000 | -7.34% | \$195,000 | \$235,000 | -17.02% | 188 | 841 | -77.67% |
| GRAND TOTAL | \$341,253 | \$324,457 | 5.18% | \$310,000 | \$286,000 | 8.39% | 101 | 161 | -37.48% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- April 2015

Average/Median price, Days to Sell (YTD)

| Description | Average Price | | | Median Price | | | Days to Sell | | |
|------------------------------|------------------|------------------|--------------|------------------|------------------|--------------|--------------|------------|----------------|
| | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% |
| Zone = North Okanagan | | | | | | | | | |
| Acreage/House | \$527,584 | \$531,327 | -0.70% | \$492,500 | \$501,250 | -1.75% | 124 | 257 | -51.62% |
| Duplex | \$303,971 | \$309,156 | -1.68% | \$228,500 | \$236,750 | -3.48% | 88 | 90 | -1.80% |
| Mobile Home | \$118,824 | \$94,252 | 26.07% | \$120,000 | \$84,500 | 42.01% | 133 | 148 | -10.51% |
| Recreational | \$336,750 | \$160,500 | 109.81% | \$336,750 | \$160,500 | 109.81% | 424 | 512 | -17.29% |
| Residential | \$364,565 | \$352,903 | 3.30% | \$343,500 | \$330,000 | 4.09% | 92 | 123 | -25.03% |
| Residential WF | \$1,096,533 | \$745,233 | 47.14% | \$877,100 | \$791,875 | 10.76% | 150 | 277 | -45.85% |
| 3/4-Plex | | \$453,750 | | | \$453,750 | | | 30 | |
| Timeshare | | | | | | | | | |
| Apartment | \$184,227 | \$175,277 | 5.11% | \$185,000 | \$180,000 | 2.78% | 134 | 128 | 4.69% |
| Townhouse | \$252,547 | \$254,819 | -0.89% | \$235,000 | \$255,000 | -7.84% | 107 | 143 | -24.80% |
| RES TOTAL | \$342,032 | \$330,371 | 3.53% | \$309,900 | \$301,500 | 2.79% | 106 | 142 | -25.25% |
| FARMS | | \$1,700,000 | | | \$1,700,000 | | | 445 | |
| MULTIFAMILY | | \$310,000 | | | \$310,000 | | | 19 | |
| Acreage | \$230,050 | \$208,978 | 10.08% | \$209,250 | \$204,500 | 2.32% | 266 | 238 | 11.88% |
| Acreage WF | | | | | | | | | |
| Lots | \$175,467 | \$148,855 | 17.88% | \$163,930 | \$150,000 | 9.29% | 400 | 149 | 169.37% |
| Lots WF | \$328,500 | | | \$328,500 | | | 313 | | |
| LOTS TOTAL | \$201,282 | \$159,677 | 26.06% | \$168,000 | \$150,000 | 12.00% | 354 | 165 | 115.16% |
| Business | \$20,000 | \$50,000 | -60.00% | \$20,000 | \$50,000 | -60.00% | 118 | 85 | 38.82% |
| Commercial | \$139,652 | \$372,714 | -62.53% | \$26 | \$235,000 | -99.99% | 308 | 278 | 11.09% |
| Land | \$406,700 | \$560,000 | -27.38% | \$406,700 | \$560,000 | -27.38% | 309 | 366 | -15.57% |
| COMM TOTAL | \$147,409 | \$357,667 | -58.79% | \$700 | \$235,000 | -99.70% | 298 | 266 | 12.17% |
| GRAND TOTAL | \$325,769 | \$316,407 | 2.96% | \$297,000 | \$280,000 | 6.07% | 129 | 146 | -11.99% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

**North Okanagan Monthly Statistics
May 2015**

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Zone Totals

| Description | CM This Year | CM Last Year | Increase | This YTD | Last YTD | Increase |
|--------------------------------|---------------|---------------|----------|-----------------|-----------------|----------|
| Area = Central Okanagan | | | | | | |
| 1 Units Listed | 1,104 | 1,145 | -3.58% | 4,967 | 4,701 | 5.66% |
| 2 Units Sold | 598 | 595 | 0.50% | 2,261 | 2,009 | 12.54% |
| 3 Sales Volume | \$266,716,299 | \$260,085,313 | 2.55% | \$969,288,728 | \$841,852,951 | 15.14% |
| 4 List/Sell Ratio | 96.27% | 95.88% | | 96.54% | 95.61% | |
| 5 Days to Sell | 75 | 100 | -24.85% | 81 | 108 | -25.02% |
| 6 Active Listings | 3,782 | 4,082 | -7.35% | | | |
| Area = North Okanagan | | | | | | |
| 1 Units Listed | 468 | 473 | -1.06% | 1,944 | 1,892 | 2.75% |
| 2 Units Sold | 229 | 244 | -6.15% | 743 | 742 | 0.13% |
| 3 Sales Volume | \$83,405,910 | \$88,841,995 | -6.12% | \$250,710,597 | \$246,389,499 | 1.75% |
| 4 List/Sell Ratio | 96.06% | 96.23% | | 96.30% | 95.94% | |
| 5 Days to Sell | 105 | 143 | -26.89% | 120 | 144 | -17.13% |
| 6 Active Listings | 2,154 | 2,226 | -3.23% | | | |
| Area = Shuswap / Revels | | | | | | |
| 1 Units Listed | 295 | 322 | -8.39% | 1,196 | 1,114 | 7.36% |
| 2 Units Sold | 138 | 111 | 24.32% | 408 | 375 | 8.80% |
| 3 Sales Volume | \$44,828,536 | \$36,559,249 | 22.62% | \$124,316,489 | \$104,092,513 | 19.43% |
| 4 List/Sell Ratio | 95.04% | 90.33% | | 95.48% | 92.60% | |
| 5 Days to Sell | 147 | 178 | -17.14% | 142 | 189 | -25.07% |
| 6 Active Listings | 1,516 | 1,617 | -6.25% | | | |
| Area = Grand Total | | | | | | |
| 1 Units Listed | 1,867 | 1,940 | -3.76% | 8,107 | 7,707 | 5.19% |
| 2 Units Sold | 965 | 950 | 1.58% | 3,412 | 3,126 | 9.15% |
| 3 Sales Volume | \$394,950,744 | \$385,486,556 | 2.46% | \$1,344,315,814 | \$1,192,334,963 | 12.75% |
| 4 List/Sell Ratio | 96.08% | 95.40% | | 96.39% | 95.41% | |
| 5 Days to Sell | 93 | 120 | -23.06% | 97 | 126 | -23.51% |
| 6 Active Listings | 7,452 | 7,925 | -5.97% | | | |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- May 2015

Quick Summary Part 1

| | | | Residential | |
|-----------------------------|-------------------------|---------------------------|-------------------------|---------------------------|
| Description | Total Units Sold | Total Sales Volume | Total Units Sold | Total Sales Volume |
| This Month | 229 | \$83,405,910 | 117 | \$44,879,144 |
| Last Month | 203 | \$69,274,300 | 102 | \$39,132,663 |
| This Month Last Year | 244 | \$88,841,995 | 132 | \$50,741,000 |

| Description | Total Listings Taken | Inventory |
|-----------------------------|-----------------------------|------------------|
| This Month | 468 | 2,154 |
| Last Month | 485 | 2,068 |
| This Month Last Year | 473 | 2,226 |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- May 2015

Quick Summary Part 2

Condo/Apt

| | |
|-------------------|-----------|
| Sales | 14 |
| New Listings | 22 |
| Current Inventory | 131 |
| Sell/Inv. Ratio | 10.69% |
| Days to Sell | 123 |
| Average Price | \$186,571 |
| Median Price | \$195,000 |

Condo/Townhouse

| | |
|-------------------|-----------|
| Sales | 27 |
| New Listings | 34 |
| Current Inventory | 181 |
| Sell/Inv. Ratio | 14.92% |
| Days to Sell | 65 |
| Average Price | \$267,939 |
| Median Price | \$260,000 |

Lots

| | |
|-------------------|-----------|
| Sales | 12 |
| New Listings | 50 |
| Current Inventory | 424 |
| Sell/Inv. Ratio | 2.83% |
| Days to Sell | 312 |
| Average Price | \$206,125 |
| Median Price | \$166,000 |

Residential

| | |
|-----------------------------|-----------|
| Sales | 117 |
| New Listings | 222 |
| Current Inventory | 656 |
| Sell/Inv. Ratio | 17.84% |
| Days to Sell | 74 |
| Average Price | \$383,582 |
| Median Price | \$358,500 |
| Ratio of Sales vs Inventory | 14.06% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- May 2015

Comparative Activity -- Listing Information

| Description | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Inventory | | |
|------------------------------|------------|------------|---------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | | | | | | | Cur Mo | Lst Yr Mo | Incr/Decr% |
| Zone = North Okanagan | | | | | | | | | |
| Acreage/House | 50 | 57 | -12.28% | 233 | 223 | 4.48 | 272 | 261 | 4.21 |
| Duplex | 16 | 12 | 33.33% | 43 | 51 | -15.69 | 41 | 44 | -6.82 |
| Mobile Home | 23 | 27 | -14.81% | 81 | 84 | -3.57 | 76 | 82 | -7.32 |
| Recreational | 5 | 10 | -50.00% | 17 | 19 | -10.53 | 34 | 32 | 6.25 |
| Residential | 222 | 181 | 22.65% | 835 | 737 | 13.30 | 656 | 637 | 2.98 |
| Residential WF | 10 | 19 | -47.37% | 44 | 39 | 12.82 | 51 | 61 | -16.39 |
| 3/4-Plex | 1 | 2 | -50.00% | 2 | 7 | -71.43 | 7 | 7 | 0.00 |
| Timeshare | 0 | 0 | 0.00% | 1 | 0 | 0.00 | 1 | | |
| Apartment | 22 | 26 | -15.38% | 101 | 103 | -1.94 | 131 | 135 | -2.96 |
| Townhouse | 34 | 50 | -32.00% | 233 | 221 | 5.43 | 181 | 221 | -18.10 |
| RES TOTAL | 383 | 384.00 | -0.26% | 1,590 | 1,484 | 7.14% | 1,450 | 1,480 | -2.03 |
| FARMS | 8 | 7 | 14.29% | 41 | 30 | 36.67 | 52 | 47 | 10.64 |
| MULTIFAMILY | 1 | 1 | 0.00% | 5 | 4 | 25.00 | 6 | 4 | 50.00 |
| Acreage | 13 | 17 | -23.53% | 66 | 57 | 15.79 | 147 | 147 | 0.00 |
| Acreage WF | 3 | 2 | 50.00% | 5 | 9 | -44.44 | 13 | 20 | -35.00 |
| Lots | 33 | 33 | 0.00% | 110 | 180 | -38.89 | 241 | 300 | -19.67 |
| Lots WF | 1 | 3 | -66.67% | 14 | 10 | 40.00 | 23 | 14 | 64.29 |
| LOTS TOTAL | 50 | 55.00 | -9.09% | 195 | 256 | -23.83% | 424 | 481 | -11.85 |
| Business | 5 | 3 | 66.67% | 22 | 18 | 22.22 | 41 | 30 | 36.67 |
| Commercial | 19 | 20 | -5.00% | 77 | 85 | -9.41 | 148 | 155 | -4.52 |
| Land | 2 | 3 | -33.33% | 13 | 13 | 0.00 | 33 | 27 | 22.22 |
| COMM TOTAL | 26 | 26.00 | 0.00% | 112 | 116 | -3.45% | 222 | 212 | 4.72 |
| GRAND TOTAL | 468 | 473 | -1.06% | 1,943 | 1,890 | 2.80% | 2,154 | 2,224 | -3.15 |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- May 2015

Comparative Activity -- Sales Information (Month)

| Description | Unit Sales | | | Sales Volume | | | List/Sale Ratio | |
|------------------------------|------------|------------|---------------|---------------------|---------------------|---------------|-----------------|---------------|
| | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo |
| Zone = North Okanagan | | | | | | | | |
| Acreage/House | 32 | 21 | 52.38% | \$19,026,400 | \$10,586,500 | 79.72% | 94.46% | 95.77% |
| Duplex | 5 | 3 | 66.67% | \$2,051,000 | \$1,271,500 | 61.31% | 96.69% | 97.14% |
| Mobile Home | 12 | 15 | -20.00% | \$1,337,900 | \$1,642,250 | -18.53% | 96.18% | 95.26% |
| Recreational | 0 | 2 | -100.00% | \$0 | \$215,000 | -100.00% | 0.00% | 89.66% |
| Residential | 117 | 132 | -11.36% | \$44,879,144 | \$50,741,000 | -11.55% | 97.37% | 96.74% |
| Residential WF | 1 | 5 | -80.00% | \$162,800 | \$6,166,750 | -97.36% | 81.81% | 95.54% |
| 3/4-Plex | 1 | 1 | 0.00% | \$406,000 | \$144,500 | 180.97% | 96.67% | 96.40% |
| Timeshare | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Apartment | 14 | 14 | 0.00% | \$2,612,000 | \$2,594,400 | 0.68% | 96.19% | 95.84% |
| Townhouse | 27 | 28 | -3.57% | \$7,234,350 | \$7,383,195 | -2.02% | 97.66% | 96.65% |
| RES TOTAL | 209 | 221 | -5.43% | \$77,709,594 | \$80,745,095 | -3.76% | 96.55% | 96.44% |
| FARMS | 1 | 2 | -50.00% | \$100,000 | \$1,500,000 | -93.33% | 100.00% | 92.02% |
| MULTIFAMILY | 1 | 1 | 0.00% | \$670,000 | \$360,000 | 86.11% | 87.70% | 97.56% |
| Acreage | 5 | 5 | 0.00% | \$1,345,000 | \$1,199,000 | 12.18% | 93.51% | 93.77% |
| Acreage WF | 0 | 2 | -100.00% | \$0 | \$360,000 | -100.00% | 0.00% | 86.96% |
| Lots | 7 | 8 | -12.50% | \$1,128,505 | \$1,014,500 | 11.24% | 92.45% | 93.04% |
| Lots WF | 0 | 1 | -100.00% | \$0 | \$420,000 | -100.00% | 0.00% | 93.33% |
| LOTS TOTAL | 12 | 16 | -25.00% | \$2,473,505 | \$2,993,500 | -17.37% | 93.02% | 92.59% |
| Business | 1 | 1 | 0.00% | \$317,800 | \$218,000 | 45.78% | 96.60% | 99.54% |
| Commercial | 5 | 2 | 150.00% | \$2,135,011 | \$2,060,400 | 3.62% | 85.85% | 95.83% |
| Land | 0 | 1 | -100.00% | \$0 | \$965,000 | -100.00% | 0.00% | 96.98% |
| COMM TOTAL | 6 | 4 | 50.00% | \$2,452,811 | \$3,243,400 | -24.38% | 87.10% | 96.41% |
| GRAND TOTAL | 229 | 244 | -6.15% | \$83,405,910 | \$88,841,995 | -6.12% | 96.06% | 96.23% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- May 2015

Comparative Activity -- Sales Information (YTD)

| Description | Unit Sales | | | Sales Volume | | | List/Sale Ratio | |
|------------------------------|------------|------------|--------------|----------------------|----------------------|--------------|-----------------|---------------|
| | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD |
| Zone = North Okanagan | | | | | | | | |
| Acreage/House | 82 | 59 | 38.98% | \$45,405,600 | \$30,776,939 | 47.53% | 94.88% | 95.69% |
| Duplex | 19 | 19 | 0.00% | \$6,306,600 | \$6,218,000 | 1.42% | 96.36% | 97.45% |
| Mobile Home | 33 | 40 | -17.50% | \$3,833,200 | \$3,998,550 | -4.14% | 94.90% | 93.87% |
| Recreational | 2 | 4 | -50.00% | \$673,500 | \$536,000 | 25.65% | 89.92% | 94.25% |
| Residential | 357 | 387 | -7.75% | \$132,374,783 | \$140,731,392 | -5.94% | 97.37% | 96.83% |
| Residential WF | 7 | 11 | -36.36% | \$6,741,999 | \$10,638,149 | -36.62% | 94.39% | 94.55% |
| 3/4-Plex | 1 | 2 | -50.00% | \$406,000 | \$598,250 | -32.14% | 96.67% | 96.52% |
| Timeshare | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Apartment | 51 | 44 | 15.91% | \$9,428,388 | \$7,852,700 | 20.07% | 96.26% | 95.23% |
| Townhouse | 118 | 91 | 29.67% | \$30,216,125 | \$23,436,768 | 28.93% | 96.78% | 96.42% |
| RES TOTAL | 670 | 657 | 1.98% | \$235,386,195 | \$224,786,748 | 4.72% | 96.58% | 96.42% |
| FARMS | 1 | 3 | -66.67% | \$100,000 | \$3,200,000 | -96.88% | 100.00% | 82.56% |
| MULTIFAMILY | 1 | 2 | -50.00% | \$670,000 | \$670,000 | 0.00% | 87.70% | 95.99% |
| Acreage | 15 | 14 | 7.14% | \$3,645,500 | \$3,079,800 | 18.37% | 93.83% | 91.30% |
| Acreage WF | 0 | 2 | -100.00% | \$0 | \$360,000 | -100.00% | 0.00% | 86.96% |
| Lots | 28 | 49 | -42.86% | \$4,813,315 | \$7,117,550 | -32.37% | 94.69% | 93.91% |
| Lots WF | 2 | 1 | 100.00% | \$657,000 | \$420,000 | 56.43% | 94.13% | 93.33% |
| LOTS TOTAL | 45 | 66 | -31.82% | \$9,115,815 | \$10,977,350 | -16.96% | 94.30% | 92.90% |
| Business | 2 | 2 | 0.00% | \$337,800 | \$268,000 | 26.04% | 94.09% | 93.06% |
| Commercial | 22 | 9 | 144.44% | \$4,509,087 | \$4,669,401 | -3.43% | 90.16% | 91.45% |
| Land | 1 | 2 | -50.00% | \$406,700 | \$1,525,000 | -73.33% | 73.95% | 95.67% |
| COMM TOTAL | 25 | 13 | 92.31% | \$5,253,587 | \$6,462,401 | -18.71% | 88.89% | 92.48% |
| GRAND TOTAL | 742 | 741 | 0.13% | \$250,525,597 | \$246,096,499 | 1.80% | 96.30% | 95.94% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- May 2015

Average/Median price, Days to Sell (Month)

| Description | Average Price | | | Median Price | | | Days to Sell | | |
|------------------------------|------------------|------------------|--------------|------------------|------------------|--------------|--------------|------------|----------------|
| | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% |
| Zone = North Okanagan | | | | | | | | | |
| Acreage/House | \$594,575 | \$504,119 | 17.94% | \$564,500 | \$490,000 | 15.20% | 96 | 162 | -41.10% |
| Duplex | \$410,200 | \$423,833 | -3.22% | \$457,000 | \$507,000 | -9.86% | 115 | 79 | 44.71% |
| Mobile Home | \$111,492 | \$109,483 | 1.83% | \$85,950 | \$115,000 | -25.26% | 140 | 174 | -19.58% |
| Recreational | | \$107,500 | | | \$107,500 | | | 278 | |
| Residential | \$383,582 | \$384,402 | -0.21% | \$358,500 | \$350,250 | 2.36% | 74 | 91 | -19.08% |
| Residential WF | \$162,800 | \$1,233,350 | -86.80% | \$162,800 | \$965,000 | -83.13% | 53 | 78 | -31.70% |
| 3/4-Plex | \$406,000 | \$144,500 | 180.97% | \$406,000 | \$144,500 | 180.97% | 458 | 87 | 426.44% |
| Timeshare | | | | | | | | | |
| Apartment | \$186,571 | \$185,314 | 0.68% | \$195,000 | \$186,250 | 4.70% | 123 | 197 | -37.46% |
| Townhouse | \$267,939 | \$263,686 | 1.61% | \$260,000 | \$264,500 | -1.70% | 65 | 116 | -43.92% |
| RES TOTAL | \$371,816 | \$365,362 | 1.77% | \$335,000 | \$332,000 | 0.90% | 86 | 115 | -25.12% |
| FARMS | \$100,000 | \$750,000 | -86.67% | \$100,000 | \$750,000 | -86.67% | 19 | 1,373 | -98.62% |
| MULTIFAMILY | \$670,000 | \$360,000 | 86.11% | \$670,000 | \$360,000 | 86.11% | 69 | 639 | -89.20% |
| Acreage | \$269,000 | \$239,800 | 12.18% | \$195,000 | \$265,000 | -26.42% | 395 | 213 | 85.79% |
| Acreage WF | | \$180,000 | | | \$180,000 | | | 1,598 | |
| Lots | \$161,215 | \$126,813 | 27.13% | \$110,000 | \$133,500 | -17.60% | 252 | 187 | 35.11% |
| Lots WF | | \$420,000 | | | \$420,000 | | | 85 | |
| LOTS TOTAL | \$206,125 | \$187,094 | 10.17% | \$166,000 | \$155,250 | 6.92% | 312 | 365 | -14.55% |
| Business | \$317,800 | \$218,000 | 45.78% | \$317,800 | \$218,000 | 45.78% | 46 | 55 | -16.36% |
| Commercial | \$427,002 | \$1,030,200 | -58.55% | \$450,000 | \$1,030,200 | -56.32% | 445 | 202 | 120.84% |
| Land | | \$965,000 | | | \$965,000 | | | 20 | |
| COMM TOTAL | \$408,802 | \$810,850 | -49.58% | \$392,500 | \$591,500 | -33.64% | 379 | 120 | 216.74% |
| GRAND TOTAL | \$364,218 | \$364,107 | 0.03% | \$327,500 | \$327,500 | 0.00% | 105 | 143 | -26.89% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- May 2015

Average/Median price, Days to Sell (YTD)

| Description | Average Price | | | Median Price | | | Days to Sell | | |
|------------------------------|------------------|------------------|--------------|------------------|------------------|--------------|--------------|------------|----------------|
| | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% |
| Zone = North Okanagan | | | | | | | | | |
| Acreage/House | \$553,727 | \$521,643 | 6.15% | \$513,750 | \$495,000 | 3.79% | 112 | 222 | -49.56% |
| Duplex | \$331,926 | \$327,263 | 1.42% | \$300,000 | \$240,000 | 25.00% | 94 | 87 | 8.27% |
| Mobile Home | \$116,158 | \$99,964 | 16.20% | \$89,900 | \$89,750 | 0.17% | 135 | 157 | -14.17% |
| Recreational | \$336,750 | \$134,000 | 151.31% | \$336,750 | \$124,000 | 171.57% | 422 | 394 | 6.98% |
| Residential | \$370,798 | \$363,647 | 1.97% | \$347,000 | \$341,000 | 1.76% | 85 | 111 | -23.73% |
| Residential WF | \$963,143 | \$967,104 | -0.41% | \$559,200 | \$947,000 | -40.95% | 133 | 185 | -28.04% |
| 3/4-Plex | \$406,000 | \$299,125 | 35.73% | \$406,000 | \$299,125 | 35.73% | 458 | 58 | 689.66% |
| Timeshare | | | | | | | | | |
| Apartment | \$184,870 | \$178,470 | 3.59% | \$190,000 | \$181,250 | 4.83% | 130 | 149 | -12.76% |
| Townhouse | \$256,069 | \$257,547 | -0.57% | \$241,500 | \$255,000 | -5.29% | 97 | 134 | -27.77% |
| RES TOTAL | \$351,323 | \$342,141 | 2.68% | \$318,250 | \$316,000 | 0.71% | 98 | 131 | -25.24% |
| FARMS | \$100,000 | \$1,066,667 | -90.63% | \$100,000 | \$875,000 | -88.57% | 19 | 1,063 | -98.21% |
| MULTIFAMILY | \$670,000 | \$335,000 | 100.00% | \$670,000 | \$335,000 | 100.00% | 69 | 328 | -78.93% |
| Acreage | \$243,033 | \$219,986 | 10.48% | \$208,500 | \$226,288 | -7.86% | 276 | 228 | 20.95% |
| Acreage WF | | \$180,000 | | | \$180,000 | | | 1,598 | |
| Lots | \$171,904 | \$145,256 | 18.35% | \$161,500 | \$150,000 | 7.67% | 357 | 153 | 133.54% |
| Lots WF | \$328,500 | \$420,000 | -21.79% | \$328,500 | \$420,000 | -21.79% | 312 | 85 | 267.06% |
| LOTS TOTAL | \$202,574 | \$166,323 | 21.79% | \$168,000 | \$150,000 | 12.00% | 328 | 212 | 55.03% |
| Business | \$168,900 | \$134,000 | 26.04% | \$168,900 | \$134,000 | 26.04% | 82 | 67 | 22.56% |
| Commercial | \$204,958 | \$518,822 | -60.50% | \$732 | \$235,000 | -99.69% | 333 | 258 | 28.78% |
| Land | \$406,700 | \$762,500 | -46.66% | \$406,700 | \$762,500 | -46.66% | 306 | 193 | 58.96% |
| COMM TOTAL | \$210,143 | \$497,108 | -57.73% | \$1,000 | \$235,000 | -99.57% | 312 | 219 | 42.45% |
| GRAND TOTAL | \$337,636 | \$332,114 | 1.66% | \$310,000 | \$295,000 | 5.08% | 119 | 144 | -17.43% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

**North Okanagan Monthly Statistics
June 2015**

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Zone Totals

| Description | CM This Year | CM Last Year | Increase | This YTD | Last YTD | Increase |
|--------------------------------|---------------|---------------|----------|-----------------|-----------------|----------|
| Area = Central Okanagan | | | | | | |
| 1 Units Listed | 990 | 980 | 1.02% | 5,958 | 5,681 | 4.88% |
| 2 Units Sold | 663 | 606 | 9.41% | 2,923 | 2,615 | 11.78% |
| 3 Sales Volume | \$275,737,517 | \$246,624,690 | 11.80% | \$1,244,646,245 | \$1,088,477,641 | 14.35% |
| 4 List/Sell Ratio | 97.15% | 96.52% | | 96.67% | 95.81% | |
| 5 Days to Sell | 75 | 88 | -15.47% | 79 | 103 | -23.08% |
| 6 Active Listings | 3,755 | 4,006 | -6.27% | | | |
| Area = North Okanagan | | | | | | |
| 1 Units Listed | 444 | 401 | 10.72% | 2,389 | 2,293 | 4.19% |
| 2 Units Sold | 221 | 234 | -5.56% | 964 | 976 | -1.23% |
| 3 Sales Volume | \$81,374,232 | \$91,587,225 | -11.15% | \$332,074,929 | \$337,976,723 | -1.75% |
| 4 List/Sell Ratio | 96.09% | 96.04% | | 96.24% | 95.97% | |
| 5 Days to Sell | 106 | 112 | -5.72% | 116 | 137 | -14.77% |
| 6 Active Listings | 2,199 | 2,235 | -1.61% | | | |
| Area = Shuswap / Revels | | | | | | |
| 1 Units Listed | 241 | 267 | -9.74% | 1,436 | 1,381 | 3.98% |
| 2 Units Sold | 122 | 121 | 0.83% | 529 | 496 | 6.65% |
| 3 Sales Volume | \$45,880,384 | \$34,560,335 | 32.75% | \$169,696,874 | \$138,652,848 | 22.39% |
| 4 List/Sell Ratio | 95.24% | 95.09% | | 95.40% | 93.21% | |
| 5 Days to Sell | 124 | 180 | -31.02% | 137 | 187 | -26.58% |
| 6 Active Listings | 1,557 | 1,694 | -8.09% | | | |
| Area = Grand Total | | | | | | |
| 1 Units Listed | 1,675 | 1,648 | 1.64% | 9,783 | 9,355 | 4.58% |
| 2 Units Sold | 1,006 | 961 | 4.68% | 4,416 | 4,087 | 8.05% |
| 3 Sales Volume | \$402,992,134 | \$372,772,249 | 8.11% | \$1,746,418,049 | \$1,565,107,212 | 11.58% |
| 4 List/Sell Ratio | 96.72% | 96.27% | | 96.47% | 95.61% | |
| 5 Days to Sell | 88 | 106 | -17.21% | 94 | 121 | -22.20% |
| 6 Active Listings | 7,511 | 7,935 | -5.34% | | | |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- June 2015

Quick Summary Part 1

| | | | Residential | |
|-----------------------------|-------------------------|---------------------------|-------------------------|---------------------------|
| Description | Total Units Sold | Total Sales Volume | Total Units Sold | Total Sales Volume |
| This Month | 221 | \$81,374,232 | 107 | \$42,809,927 |
| Last Month | 229 | \$83,396,010 | 117 | \$44,869,244 |
| This Month Last Year | 234 | \$91,587,225 | 121 | \$48,180,434 |

| Description | Total Listings Taken | Inventory |
|-----------------------------|-----------------------------|------------------|
| This Month | 444 | 2,199 |
| Last Month | 469 | 2,154 |
| This Month Last Year | 401 | 2,235 |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- June 2015

Quick Summary Part 2

| | |
|-------------------|-----------|
| Condo/Apt | |
| Sales | 7 |
| New Listings | 18 |
| Current Inventory | 131 |
| Sell/Inv. Ratio | 5.34% |
| Days to Sell | 81 |
| Average Price | \$204,429 |
| Median Price | \$198,000 |

| | |
|------------------------|-----------|
| Condo/Townhouse | |
| Sales | 31 |
| New Listings | 44 |
| Current Inventory | 177 |
| Sell/Inv. Ratio | 17.51% |
| Days to Sell | 70 |
| Average Price | \$238,845 |
| Median Price | \$225,000 |

| | |
|-------------------|-----------|
| Lots | |
| Sales | 16 |
| New Listings | 43 |
| Current Inventory | 417 |
| Sell/Inv. Ratio | 3.84% |
| Days to Sell | 330 |
| Average Price | \$154,731 |
| Median Price | \$158,025 |

| | |
|-----------------------------|-----------|
| Residential | |
| Sales | 107 |
| New Listings | 175 |
| Current Inventory | 676 |
| Sell/Inv. Ratio | 15.83% |
| Days to Sell | 68 |
| Average Price | \$400,093 |
| Median Price | \$383,500 |
| Ratio of Sales vs Inventory | 14.27% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- June 2015

Comparative Activity -- Listing Information

| Description | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Inventory | | |
|------------------------------|------------|------------|---------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | | | | | | | Cur Mo | Lst Yr Mo | Incr/Decr% |
| Zone = North Okanagan | | | | | | | | | |
| Acreage/House | 53 | 50 | 6.00% | 289 | 273 | 5.86 | 285 | 277 | 2.89 |
| Duplex | 8 | 12 | -33.33% | 50 | 63 | -20.63 | 36 | 48 | -25.00 |
| Mobile Home | 18 | 15 | 20.00% | 99 | 99 | 0.00 | 72 | 81 | -11.11 |
| Recreational | 44 | 5 | 780.00% | 61 | 24 | 154.17 | 76 | 34 | 123.53 |
| Residential | 175 | 169 | 3.55% | 1,010 | 906 | 11.48 | 676 | 630 | 7.30 |
| Residential WF | 6 | 13 | -53.85% | 49 | 52 | -5.77 | 46 | 66 | -30.30 |
| 3/4-Plex | 1 | 1 | 0.00% | 3 | 8 | -62.50 | 6 | 9 | -33.33 |
| Timeshare | 0 | 0 | 0.00% | 1 | 0 | 0.00 | 1 | | |
| Apartment | 18 | 23 | -21.74% | 119 | 126 | -5.56 | 131 | 138 | -5.07 |
| Townhouse | 44 | 28 | 57.14% | 277 | 249 | 11.24 | 177 | 206 | -14.08 |
| RES TOTAL | 367 | 316.00 | 16.14% | 1,958 | 1,800 | 8.78% | 1,506 | 1,489 | 1.14 |
| FARMS | 5 | 2 | 150.00% | 46 | 32 | 43.75 | 55 | 43 | 27.91 |
| MULTIFAMILY | 1 | 0 | 0.00% | 6 | 4 | 50.00 | 5 | 5 | 0.00 |
| Acreage | 11 | 18 | -38.89% | 77 | 75 | 2.67 | 144 | 148 | -2.70 |
| Acreage WF | 1 | 2 | -50.00% | 6 | 11 | -45.45 | 11 | 19 | -42.11 |
| Lots | 30 | 34 | -11.76% | 140 | 213 | -34.27 | 237 | 301 | -21.26 |
| Lots WF | 1 | 4 | -75.00% | 15 | 15 | 0.00 | 25 | 16 | 56.25 |
| LOTS TOTAL | 43 | 58.00 | -25.86% | 238 | 314 | -24.20% | 417 | 484 | -13.84 |
| Business | 3 | 7 | -57.14% | 25 | 25 | 0.00 | 40 | 34 | 17.65 |
| Commercial | 22 | 16 | 37.50% | 99 | 101 | -1.98 | 143 | 149 | -4.03 |
| Land | 2 | 2 | 0.00% | 15 | 15 | 0.00 | 32 | 29 | 10.34 |
| COMM TOTAL | 27 | 25.00 | 8.00% | 139 | 141 | -1.42% | 215 | 212 | 1.42 |
| GRAND TOTAL | 443 | 401 | 10.47% | 2,387 | 2,291 | 4.19% | 2,198 | 2,233 | -1.57 |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- June 2015

Comparative Activity -- Sales Information (Month)

| Description | Unit Sales | | | Sales Volume | | | List/Sale Ratio | |
|------------------------------|------------|------------|---------------|---------------------|---------------------|----------------|-----------------|---------------|
| | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo |
| Zone = North Okanagan | | | | | | | | |
| Acreage/House | 26 | 25 | 4.00% | \$14,161,100 | \$13,910,900 | 1.80% | 95.56% | 96.06% |
| Duplex | 6 | 9 | -33.33% | \$2,246,000 | \$3,395,500 | -33.85% | 99.75% | 96.67% |
| Mobile Home | 15 | 11 | 36.36% | \$1,698,000 | \$1,838,000 | -7.62% | 95.32% | 93.85% |
| Recreational | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Residential | 107 | 121 | -11.57% | \$42,809,927 | \$48,180,434 | -11.15% | 96.96% | 97.02% |
| Residential WF | 3 | 3 | 0.00% | \$3,280,000 | \$6,300,000 | -47.94% | 93.26% | 91.30% |
| 3/4-Plex | 2 | 0 | 0.00% | \$904,286 | \$0 | 0.00% | 92.46% | 0.00% |
| Timeshare | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Apartment | 7 | 13 | -46.15% | \$1,431,000 | \$3,972,900 | -63.98% | 96.19% | 95.90% |
| Townhouse | 31 | 32 | -3.13% | \$7,404,200 | \$8,050,480 | -8.03% | 96.89% | 96.20% |
| RES TOTAL | 197 | 214 | -7.94% | \$73,934,513 | \$85,648,214 | -13.68% | 96.49% | 96.21% |
| FARMS | 0 | 2 | -100.00% | \$0 | \$1,925,000 | -100.00% | 0.00% | 91.34% |
| MULTIFAMILY | 1 | 0 | 0.00% | \$1,050,000 | \$0 | 0.00% | 93.33% | 0.00% |
| Acreage | 5 | 2 | 150.00% | \$909,750 | \$413,000 | 120.28% | 94.40% | 98.83% |
| Acreage WF | 0 | 1 | -100.00% | \$0 | \$200,000 | -100.00% | 0.00% | 95.24% |
| Lots | 11 | 12 | -8.33% | \$1,565,950 | \$2,381,500 | -34.25% | 91.33% | 94.92% |
| Lots WF | 0 | 1 | -100.00% | \$0 | \$339,500 | -100.00% | 0.00% | 97.28% |
| LOTS TOTAL | 16 | 16 | 0.00% | \$2,475,700 | \$3,334,000 | -25.74% | 92.44% | 95.64% |
| Business | 1 | 0 | 0.00% | \$187,500 | \$0 | 0.00% | 94.22% | 0.00% |
| Commercial | 5 | 2 | 150.00% | \$3,571,520 | \$680,011 | 425.22% | 92.10% | 90.79% |
| Land | 1 | 0 | 0.00% | \$155,000 | \$0 | 0.00% | 88.57% | 0.00% |
| COMM TOTAL | 7 | 2 | 250.00% | \$3,914,020 | \$680,011 | 475.58% | 92.05% | 90.79% |
| GRAND TOTAL | 221 | 234 | -5.56% | \$81,374,232 | \$91,587,225 | -11.15% | 96.09% | 96.04% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- June 2015

Comparative Activity -- Sales Information (YTD)

| Description | Unit Sales | | | Sales Volume | | | List/Sale Ratio | |
|------------------------------|------------|------------|---------------|----------------------|----------------------|---------------|-----------------|---------------|
| | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD |
| Zone = North Okanagan | | | | | | | | |
| Acreage/House | 108 | 84 | 28.57% | \$59,566,700 | \$44,687,839 | 33.30% | 95.04% | 95.81% |
| Duplex | 25 | 28 | -10.71% | \$8,552,600 | \$9,613,500 | -11.04% | 97.23% | 97.18% |
| Mobile Home | 48 | 51 | -5.88% | \$5,531,200 | \$5,836,550 | -5.23% | 95.03% | 93.86% |
| Recreational | 2 | 4 | -50.00% | \$673,500 | \$536,000 | 25.65% | 89.92% | 94.25% |
| Residential | 464 | 508 | -8.66% | \$175,174,810 | \$188,911,826 | -7.27% | 97.26% | 96.88% |
| Residential WF | 10 | 14 | -28.57% | \$10,021,999 | \$16,938,149 | -40.83% | 94.02% | 93.32% |
| 3/4-Plex | 3 | 2 | 50.00% | \$1,310,286 | \$598,250 | 119.02% | 93.73% | 96.52% |
| Timeshare | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Apartment | 58 | 57 | 1.75% | \$10,859,388 | \$11,825,600 | -8.17% | 96.25% | 95.45% |
| Townhouse | 149 | 123 | 21.14% | \$37,620,325 | \$31,487,248 | 19.48% | 96.80% | 96.36% |
| RES TOTAL | 867 | 871 | -0.46% | \$309,310,808 | \$310,434,962 | -0.36% | 96.55% | 96.36% |
| FARMS | 1 | 5 | -80.00% | \$100,000 | \$5,125,000 | -98.05% | 100.00% | 85.65% |
| MULTIFAMILY | 2 | 2 | 0.00% | \$1,720,000 | \$670,000 | 156.72% | 91.05% | 95.99% |
| Acreage | 20 | 16 | 25.00% | \$4,555,250 | \$3,492,800 | 30.42% | 93.94% | 92.13% |
| Acreage WF | 0 | 3 | -100.00% | \$0 | \$560,000 | -100.00% | 0.00% | 89.74% |
| Lots | 39 | 61 | -36.07% | \$6,379,265 | \$9,499,050 | -32.84% | 93.84% | 94.16% |
| Lots WF | 2 | 2 | 0.00% | \$657,000 | \$759,500 | -13.50% | 94.13% | 95.06% |
| LOTS TOTAL | 61 | 82 | -25.61% | \$11,591,515 | \$14,311,350 | -19.00% | 93.90% | 93.53% |
| Business | 3 | 2 | 50.00% | \$525,300 | \$268,000 | 96.01% | 94.14% | 93.06% |
| Commercial | 27 | 11 | 145.45% | \$8,080,606 | \$5,349,412 | 51.06% | 91.01% | 91.37% |
| Land | 2 | 2 | 0.00% | \$561,700 | \$1,525,000 | -63.17% | 77.48% | 95.67% |
| COMM TOTAL | 32 | 15 | 113.33% | \$9,167,606 | \$7,142,412 | 28.35% | 90.21% | 92.32% |
| GRAND TOTAL | 963 | 975 | -1.23% | \$331,889,929 | \$337,683,723 | -1.72% | 96.24% | 95.97% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- June 2015

Average/Median price, Days to Sell (Month)

| Description | Average Price | | | Median Price | | | Days to Sell | | |
|------------------------------|------------------|------------------|---------------|------------------|------------------|--------------|--------------|------------|---------------|
| | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% |
| Zone = North Okanagan | | | | | | | | | |
| Acreage/House | \$544,658 | \$556,436 | -2.12% | \$479,500 | \$529,000 | -9.36% | 149 | 112 | 33.15% |
| Duplex | \$374,333 | \$377,278 | -0.78% | \$378,000 | \$401,000 | -5.74% | 40 | 49 | -18.52% |
| Mobile Home | \$113,200 | \$167,091 | -32.25% | \$96,000 | \$175,000 | -45.14% | 100 | 115 | -12.83% |
| Recreational | | | | | | | | | |
| Residential | \$400,093 | \$398,185 | 0.48% | \$383,500 | \$374,900 | 2.29% | 68 | 87 | -21.38% |
| Residential WF | \$1,093,333 | \$2,100,000 | -47.94% | \$1,150,000 | \$2,100,000 | -45.24% | 77 | 269 | -71.25% |
| 3/4-Plex | \$452,143 | | | \$452,143 | | | 395 | | |
| Timeshare | | | | | | | | | |
| Apartment | \$204,429 | \$305,608 | -33.11% | \$198,000 | \$210,000 | -5.71% | 81 | 129 | -37.40% |
| Townhouse | \$238,845 | \$251,578 | -5.06% | \$225,000 | \$232,000 | -3.02% | 70 | 124 | -43.08% |
| RES TOTAL | \$375,302 | \$400,225 | -6.23% | \$352,000 | \$331,750 | 6.10% | 85 | 100 | -15.52% |
| FARMS | | \$962,500 | | | \$962,500 | | | 36 | |
| MULTIFAMILY | \$1,050,000 | | | \$1,050,000 | | | 70 | | |
| Acreage | \$181,950 | \$206,500 | -11.89% | \$169,500 | \$206,500 | -17.92% | 293 | 457 | -35.82% |
| Acreage WF | | \$200,000 | | | \$200,000 | | | 46 | |
| Lots | \$142,359 | \$198,458 | -28.27% | \$142,500 | \$154,500 | -7.77% | 347 | 293 | 18.40% |
| Lots WF | | \$339,500 | | | \$339,500 | | | 34 | |
| LOTS TOTAL | \$154,731 | \$208,375 | -25.74% | \$158,025 | \$177,500 | -10.97% | 330 | 282 | 17.13% |
| Business | \$187,500 | | | \$187,500 | | | 580 | | |
| Commercial | \$714,304 | \$340,005 | 110.09% | \$360,000 | \$340,005 | 5.88% | 146 | 109 | 34.19% |
| Land | \$155,000 | | | \$155,000 | | | 31 | | |
| COMM TOTAL | \$559,146 | \$340,005 | 64.45% | \$187,500 | \$340,005 | -44.85% | 191 | 109 | 76.30% |
| GRAND TOTAL | \$368,209 | \$391,398 | -5.92% | \$339,000 | \$325,000 | 4.31% | 106 | 112 | -5.72% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- June 2015

Average/Median price, Days to Sell (YTD)

| Description | Average Price | | | Median Price | | | Days to Sell | | |
|------------------------------|------------------|------------------|---------------|------------------|------------------|--------------|--------------|------------|----------------|
| | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% |
| Zone = North Okanagan | | | | | | | | | |
| Acreage/House | \$551,544 | \$531,998 | 3.67% | \$511,000 | \$503,750 | 1.44% | 121 | 189 | -36.13% |
| Duplex | \$342,104 | \$343,339 | -0.36% | \$315,000 | \$306,750 | 2.69% | 81 | 74 | 8.51% |
| Mobile Home | \$115,233 | \$114,442 | 0.69% | \$92,950 | \$106,000 | -12.31% | 124 | 148 | -16.23% |
| Recreational | \$336,750 | \$134,000 | 151.31% | \$336,750 | \$124,000 | 171.57% | 422 | 394 | 6.98% |
| Residential | \$377,532 | \$371,874 | 1.52% | \$353,250 | \$345,000 | 2.39% | 81 | 105 | -23.15% |
| Residential WF | \$1,002,200 | \$1,209,868 | -17.16% | \$950,000 | \$1,007,500 | -5.71% | 116 | 203 | -42.67% |
| 3/4-Plex | \$436,762 | \$299,125 | 46.01% | \$406,000 | \$299,125 | 35.73% | 416 | 58 | 616.67% |
| Timeshare | | | | | | | | | |
| Apartment | \$187,231 | \$207,467 | -9.75% | \$194,500 | \$190,000 | 2.37% | 124 | 145 | -14.16% |
| Townhouse | \$252,485 | \$255,994 | -1.37% | \$235,000 | \$250,000 | -6.00% | 91 | 131 | -30.49% |
| RES TOTAL | \$356,760 | \$356,412 | 0.10% | \$325,000 | \$320,000 | 1.56% | 95 | 124 | -23.11% |
| FARMS | \$100,000 | \$1,025,000 | -90.24% | \$100,000 | \$875,000 | -88.57% | 19 | 652 | -97.09% |
| MULTIFAMILY | \$860,000 | \$335,000 | 156.72% | \$860,000 | \$335,000 | 156.72% | 70 | 328 | -78.78% |
| Acreage | \$227,763 | \$218,300 | 4.33% | \$200,000 | \$226,288 | -11.62% | 280 | 256 | 9.17% |
| Acreage WF | | \$186,667 | | | \$200,000 | | | 1,080 | |
| Lots | \$163,571 | \$155,722 | 5.04% | \$160,000 | \$150,000 | 6.67% | 354 | 181 | 96.30% |
| Lots WF | \$328,500 | \$379,750 | -13.50% | \$328,500 | \$379,750 | -13.50% | 312 | 60 | 424.37% |
| LOTS TOTAL | \$190,025 | \$174,529 | 8.88% | \$168,000 | \$152,000 | 10.53% | 329 | 225 | 45.84% |
| Business | \$175,100 | \$134,000 | 30.67% | \$187,500 | \$134,000 | 39.93% | 248 | 67 | 272.43% |
| Commercial | \$299,282 | \$486,310 | -38.46% | \$764 | \$235,000 | -99.68% | 298 | 231 | 28.97% |
| Land | \$280,850 | \$762,500 | -63.17% | \$280,850 | \$762,500 | -63.17% | 169 | 193 | -12.47% |
| COMM TOTAL | \$286,488 | \$476,161 | -39.83% | \$87,500 | \$235,000 | -62.77% | 285 | 204 | 39.81% |
| GRAND TOTAL | \$344,642 | \$346,342 | -0.49% | \$315,000 | \$305,000 | 3.28% | 116 | 137 | -15.02% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

**North Okanagan Monthly Statistics
July 2015**

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Zone Totals

| Description | CM This Year | CM Last Year | Increase | This YTD | Last YTD | Increase |
|--------------------------------|---------------|---------------|----------|-----------------|-----------------|----------|
| Area = Central Okanagan | | | | | | |
| 1 Units Listed | 924 | 939 | -1.60% | 6,881 | 6,620 | 3.94% |
| 2 Units Sold | 578 | 582 | -0.69% | 3,501 | 3,197 | 9.51% |
| 3 Sales Volume | \$252,909,636 | \$247,970,931 | 1.99% | \$1,498,138,367 | \$1,336,448,572 | 12.10% |
| 4 List/Sell Ratio | 96.56% | 96.65% | | 96.65% | 95.97% | |
| 5 Days to Sell | 87 | 96 | -9.61% | 81 | 102 | -20.91% |
| 6 Active Listings | 3,712 | 3,973 | -6.57% | | | |
| Area = North Okanagan | | | | | | |
| 1 Units Listed | 348 | 369 | -5.69% | 2,738 | 2,662 | 2.85% |
| 2 Units Sold | 209 | 223 | -6.28% | 1,173 | 1,199 | -2.17% |
| 3 Sales Volume | \$73,266,890 | \$77,092,478 | -4.96% | \$405,341,819 | \$415,069,201 | -2.34% |
| 4 List/Sell Ratio | 96.20% | 96.39% | | 96.24% | 96.04% | |
| 5 Days to Sell | 114 | 128 | -10.69% | 116 | 135 | -14.04% |
| 6 Active Listings | 2,178 | 2,262 | -3.71% | | | |
| Area = Shuswap / Revels | | | | | | |
| 1 Units Listed | 221 | 251 | -11.95% | 1,658 | 1,632 | 1.59% |
| 2 Units Sold | 137 | 122 | 12.30% | 665 | 618 | 7.61% |
| 3 Sales Volume | \$42,654,391 | \$40,716,027 | 4.76% | \$211,791,266 | \$179,368,875 | 18.08% |
| 4 List/Sell Ratio | 95.02% | 95.20% | | 95.31% | 93.65% | |
| 5 Days to Sell | 116 | 153 | -23.95% | 133 | 180 | -26.23% |
| 6 Active Listings | 1,581 | 1,741 | -9.19% | | | |
| Area = Grand Total | | | | | | |
| 1 Units Listed | 1,493 | 1,559 | -4.23% | 11,277 | 10,914 | 3.33% |
| 2 Units Sold | 924 | 927 | -0.32% | 5,339 | 5,014 | 6.48% |
| 3 Sales Volume | \$368,830,917 | \$365,779,436 | 0.83% | \$2,115,271,451 | \$1,930,886,648 | 9.55% |
| 4 List/Sell Ratio | 96.31% | 96.43% | | 96.44% | 95.76% | |
| 5 Days to Sell | 97 | 111 | -12.42% | 95 | 119 | -20.56% |
| 6 Active Listings | 7,471 | 7,976 | -6.33% | | | |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- July 2015

Quick Summary Part 1

| | | | Residential | |
|-----------------------------|-----------------------------|---------------------------|-------------------------|---------------------------|
| Description | Total Units Sold | Total Sales Volume | Total Units Sold | Total Sales Volume |
| This Month | 209 | \$73,266,890 | 115 | \$43,257,247 |
| Last Month | 221 | \$81,374,232 | 107 | \$42,809,927 |
| This Month Last Year | 223 | \$77,092,478 | 113 | \$42,852,950 |
| Description | Total Listings Taken | Inventory | | |
| This Month | 348 | 2,178 | | |
| Last Month | 445 | 2,199 | | |
| This Month Last Year | 369 | 2,262 | | |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- July 2015

Quick Summary Part 2

Condo/Apt

| | |
|-------------------|-----------|
| Sales | 10 |
| New Listings | 31 |
| Current Inventory | 145 |
| Sell/Inv. Ratio | 6.90% |
| Days to Sell | 64 |
| Average Price | \$169,190 |
| Median Price | \$167,000 |

Condo/Townhouse

| | |
|-------------------|-----------|
| Sales | 26 |
| New Listings | 36 |
| Current Inventory | 178 |
| Sell/Inv. Ratio | 14.61% |
| Days to Sell | 110 |
| Average Price | \$274,858 |
| Median Price | \$273,750 |

Lots

| | |
|-------------------|-----------|
| Sales | 11 |
| New Listings | 32 |
| Current Inventory | 414 |
| Sell/Inv. Ratio | 2.66% |
| Days to Sell | 457 |
| Average Price | \$267,732 |
| Median Price | \$170,000 |

Residential

| | |
|-----------------------------|-----------|
| Sales | 115 |
| New Listings | 148 |
| Current Inventory | 643 |
| Sell/Inv. Ratio | 17.88% |
| Days to Sell | 86 |
| Average Price | \$376,150 |
| Median Price | \$348,000 |
| Ratio of Sales vs Inventory | 16.46% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- July 2015

Comparative Activity -- Listing Information

| Description | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Inventory | | |
|------------------------------|------------|------------|---------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | | | | | | | Cur Mo | Lst Yr Mo | Incr/Decr% |
| Zone = North Okanagan | | | | | | | | | |
| Acreage/House | 45 | 37 | 21.62% | 333 | 310 | 7.42 | 290 | 283 | 2.47 |
| Duplex | 6 | 4 | 50.00% | 56 | 67 | -16.42 | 33 | 43 | -23.26 |
| Mobile Home | 16 | 21 | -23.81% | 116 | 120 | -3.33 | 70 | 86 | -18.60 |
| Recreational | 3 | 1 | 200.00% | 64 | 25 | 156.00 | 73 | 36 | 102.78 |
| Residential | 148 | 154 | -3.90% | 1,158 | 1,060 | 9.25 | 643 | 618 | 4.05 |
| Residential WF | 4 | 10 | -60.00% | 54 | 62 | -12.90 | 48 | 54 | -11.11 |
| 3/4-Plex | 0 | 2 | -100.00% | 3 | 10 | -70.00 | 5 | 8 | -37.50 |
| Timeshare | 0 | 0 | 0.00% | 1 | 0 | 0.00 | 1 | | |
| Apartment | 31 | 21 | 47.62% | 150 | 147 | 2.04 | 145 | 142 | 2.11 |
| Townhouse | 36 | 37 | -2.70% | 313 | 286 | 9.44 | 178 | 190 | -6.32 |
| RES TOTAL | 289 | 287.00 | 0.70% | 2,248 | 2,087 | 7.71% | 1,486 | 1,460 | 1.78 |
| FARMS | 6 | 4 | 50.00% | 52 | 36 | 44.44 | 54 | 47 | 14.89 |
| MULTIFAMILY | 1 | 0 | 0.00% | 7 | 4 | 75.00 | 6 | 4 | 50.00 |
| Acreage | 5 | 10 | -50.00% | 82 | 85 | -3.53 | 138 | 161 | -14.29 |
| Acreage WF | 3 | 1 | 200.00% | 9 | 12 | -25.00 | 13 | 19 | -31.58 |
| Lots | 22 | 34 | -35.29% | 162 | 247 | -34.41 | 245 | 317 | -22.71 |
| Lots WF | 2 | 5 | -60.00% | 17 | 20 | -15.00 | 18 | 29 | -37.93 |
| LOTS TOTAL | 32 | 50.00 | -36.00% | 270 | 364 | -25.82% | 414 | 526 | -21.29 |
| Business | 2 | 4 | -50.00% | 27 | 29 | -6.90 | 38 | 35 | 8.57 |
| Commercial | 13 | 22 | -40.91% | 112 | 123 | -8.94 | 144 | 160 | -10.00 |
| Land | 5 | 2 | 150.00% | 20 | 17 | 17.65 | 36 | 28 | 28.57 |
| COMM TOTAL | 20 | 28.00 | -28.57% | 159 | 169 | -5.92% | 218 | 223 | -2.24 |
| GRAND TOTAL | 348 | 369 | -5.69% | 2,736 | 2,660 | 2.86% | 2,178 | 2,260 | -3.63 |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- July 2015

Comparative Activity -- Sales Information (Month)

| Description | Unit Sales | | | Sales Volume | | | List/Sale Ratio | |
|------------------------------|------------|------------|---------------|---------------------|---------------------|---------------|-----------------|---------------|
| | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo |
| Zone = North Okanagan | | | | | | | | |
| Acreage/House | 15 | 13 | 15.38% | \$7,967,743 | \$6,902,900 | 15.43% | 97.00% | 95.17% |
| Duplex | 6 | 6 | 0.00% | \$1,864,500 | \$2,858,500 | -34.77% | 96.68% | 94.85% |
| Mobile Home | 11 | 11 | 0.00% | \$1,508,900 | \$1,165,000 | 29.52% | 95.81% | 92.76% |
| Recreational | 5 | 1 | 400.00% | \$683,550 | \$120,000 | 469.63% | 92.53% | 92.31% |
| Residential | 115 | 113 | 1.77% | \$43,257,247 | \$42,852,950 | 0.94% | 96.90% | 97.46% |
| Residential WF | 2 | 5 | -60.00% | \$3,305,000 | \$4,575,000 | -27.76% | 92.09% | 95.57% |
| 3/4-Plex | 1 | 0 | 0.00% | \$115,500 | \$0 | 0.00% | 105.10% | 0.00% |
| Timeshare | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Apartment | 10 | 13 | -23.08% | \$1,691,900 | \$2,230,800 | -24.16% | 94.91% | 97.47% |
| Townhouse | 26 | 37 | -29.73% | \$7,146,300 | \$9,430,928 | -24.22% | 97.29% | 96.48% |
| RES TOTAL | 191 | 199 | -4.02% | \$67,540,640 | \$70,136,078 | -3.70% | 96.59% | 96.77% |
| FARMS | 1 | 1 | 0.00% | \$765,000 | \$1,700,000 | -55.00% | 92.19% | 91.89% |
| MULTIFAMILY | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Acreage | 3 | 4 | -25.00% | \$990,000 | \$1,079,500 | -8.29% | 81.62% | 89.44% |
| Acreage WF | 1 | 1 | 0.00% | \$165,000 | \$160,000 | 3.13% | 75.00% | 94.67% |
| Lots | 5 | 16 | -68.75% | \$785,050 | \$3,466,900 | -77.36% | 94.13% | 93.74% |
| Lots WF | 2 | 0 | 0.00% | \$1,005,000 | \$0 | 0.00% | 100.10% | 0.00% |
| LOTS TOTAL | 11 | 21 | -47.62% | \$2,945,050 | \$4,706,400 | -37.42% | 90.04% | 92.75% |
| Business | 1 | 0 | 0.00% | \$585,000 | \$0 | 0.00% | 97.66% | 0.00% |
| Commercial | 3 | 2 | 50.00% | \$1,126,200 | \$550,000 | 104.76% | 93.73% | 94.34% |
| Land | 1 | 0 | 0.00% | \$185,000 | \$0 | 0.00% | 88.31% | 0.00% |
| COMM TOTAL | 5 | 2 | 150.00% | \$1,896,200 | \$550,000 | 244.76% | 94.34% | 94.34% |
| GRAND TOTAL | 208 | 223 | -6.73% | \$73,146,890 | \$77,092,478 | -5.12% | 96.20% | 96.39% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- July 2015

Comparative Activity -- Sales Information (YTD)

| Description | Unit Sales | | | Sales Volume | | | List/Sale Ratio | |
|------------------------------|--------------|--------------|---------------|----------------------|----------------------|---------------|-----------------|---------------|
| | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD |
| Zone = North Okanagan | | | | | | | | |
| Acreage/House | 123 | 97 | 26.80% | \$67,534,443 | \$51,590,739 | 30.90% | 95.27% | 95.72% |
| Duplex | 31 | 34 | -8.82% | \$10,417,100 | \$12,472,000 | -16.48% | 97.13% | 96.63% |
| Mobile Home | 59 | 62 | -4.84% | \$7,040,100 | \$7,001,550 | 0.55% | 95.20% | 93.68% |
| Recreational | 7 | 5 | 40.00% | \$1,357,050 | \$656,000 | 106.87% | 91.22% | 93.89% |
| Residential | 579 | 621 | -6.76% | \$218,432,057 | \$231,764,776 | -5.75% | 97.19% | 96.98% |
| Residential WF | 12 | 19 | -36.84% | \$13,326,999 | \$21,513,149 | -38.05% | 93.53% | 93.79% |
| 3/4-Plex | 4 | 2 | 100.00% | \$1,425,786 | \$598,250 | 138.33% | 94.55% | 96.52% |
| Timeshare | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Apartment | 68 | 70 | -2.86% | \$12,551,288 | \$14,056,400 | -10.71% | 96.06% | 95.77% |
| Townhouse | 175 | 160 | 9.38% | \$44,766,625 | \$40,918,176 | 9.41% | 96.88% | 96.39% |
| RES TOTAL | 1,058 | 1,070 | -1.12% | \$376,851,448 | \$380,571,039 | -0.98% | 96.56% | 96.44% |
| FARMS | 2 | 6 | -66.67% | \$865,000 | \$6,825,000 | -87.33% | 93.03% | 87.13% |
| MULTIFAMILY | 2 | 2 | 0.00% | \$1,720,000 | \$670,000 | 156.72% | 91.05% | 95.99% |
| Acreage | 23 | 20 | 15.00% | \$5,545,250 | \$4,572,300 | 21.28% | 91.48% | 91.48% |
| Acreage WF | 1 | 4 | -75.00% | \$165,000 | \$720,000 | -77.08% | 75.00% | 90.79% |
| Lots | 44 | 77 | -42.86% | \$7,164,315 | \$12,965,950 | -44.75% | 93.87% | 94.05% |
| Lots WF | 4 | 2 | 100.00% | \$1,662,000 | \$759,500 | 118.83% | 97.65% | 95.06% |
| LOTS TOTAL | 72 | 103 | -30.10% | \$14,536,565 | \$19,017,750 | -23.56% | 93.09% | 93.33% |
| Business | 4 | 2 | 100.00% | \$1,110,300 | \$268,000 | 314.29% | 95.96% | 93.06% |
| Commercial | 30 | 13 | 130.77% | \$9,206,806 | \$5,899,412 | 56.06% | 91.33% | 91.64% |
| Land | 3 | 2 | 50.00% | \$746,700 | \$1,525,000 | -51.04% | 79.90% | 95.67% |
| COMM TOTAL | 37 | 17 | 117.65% | \$11,063,806 | \$7,692,412 | 43.83% | 90.89% | 92.46% |
| GRAND TOTAL | 1,171 | 1,198 | -2.25% | \$405,036,819 | \$414,776,201 | -2.35% | 96.24% | 96.04% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- July 2015

Average/Median price, Days to Sell (Month)

| Description | Average Price | | | Median Price | | | Days to Sell | | |
|------------------------------|------------------|------------------|--------------|------------------|------------------|--------------|--------------|------------|----------------|
| | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% |
| Zone = North Okanagan | | | | | | | | | |
| Acreage/House | \$531,183 | \$530,992 | 0.04% | \$480,000 | \$532,500 | -9.86% | 99 | 156 | -36.51% |
| Duplex | \$310,750 | \$476,417 | -34.77% | \$325,500 | \$478,000 | -31.90% | 79 | 97 | -17.79% |
| Mobile Home | \$137,173 | \$105,909 | 29.52% | \$127,000 | \$101,000 | 25.74% | 110 | 92 | 20.20% |
| Recreational | \$136,710 | \$120,000 | 13.92% | \$70,000 | \$120,000 | -41.67% | 134 | 91 | 46.81% |
| Residential | \$376,150 | \$379,230 | -0.81% | \$348,000 | \$355,000 | -1.97% | 86 | 95 | -10.29% |
| Residential WF | \$1,652,500 | \$915,000 | 80.60% | \$1,652,500 | \$900,000 | 83.61% | 211 | 36 | 478.30% |
| 3/4-Plex | \$115,500 | | | \$115,500 | | | 32 | | |
| Timeshare | | | | | | | | | |
| Apartment | \$169,190 | \$171,600 | -1.40% | \$167,000 | \$175,000 | -4.57% | 64 | 89 | -28.84% |
| Townhouse | \$274,858 | \$254,890 | 7.83% | \$273,750 | \$249,000 | 9.94% | 110 | 104 | 5.68% |
| RES TOTAL | \$353,616 | \$352,443 | 0.33% | \$331,500 | \$330,000 | 0.45% | 92 | 99 | -6.65% |
| FARMS | \$765,000 | \$1,700,000 | -55.00% | \$765,000 | \$1,700,000 | -55.00% | 139 | 566 | -75.44% |
| MULTIFAMILY | | | | | | | | | |
| Acreage | \$330,000 | \$269,875 | 22.28% | \$280,000 | \$278,000 | 0.72% | 418 | 120 | 248.06% |
| Acreage WF | \$165,000 | \$160,000 | 3.13% | \$165,000 | \$160,000 | 3.13% | 952 | 2,550 | -62.67% |
| Lots | \$157,010 | \$216,681 | -27.54% | \$165,000 | \$201,500 | -18.11% | 511 | 270 | 89.38% |
| Lots WF | \$502,500 | | | \$502,500 | | | 131 | | |
| LOTS TOTAL | \$267,732 | \$224,114 | 19.46% | \$170,000 | \$210,000 | -19.05% | 457 | 350 | 30.46% |
| Business | \$585,000 | | | \$585,000 | | | 106 | | |
| Commercial | \$375,400 | \$275,000 | 36.51% | \$335,000 | \$275,000 | 21.82% | 239 | 441 | -45.67% |
| Land | \$185,000 | | | \$185,000 | | | 202 | | |
| COMM TOTAL | \$379,240 | \$275,000 | 37.91% | \$335,000 | \$275,000 | 21.82% | 205 | 441 | -53.42% |
| GRAND TOTAL | \$351,668 | \$345,706 | 1.72% | \$326,500 | \$313,500 | 4.15% | 115 | 128 | -10.32% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- July 2015

Average/Median price, Days to Sell (YTD)

| Description | Average Price | | | Median Price | | | Days to Sell | | |
|------------------------------|------------------|------------------|---------------|------------------|------------------|--------------|--------------|------------|----------------|
| | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% |
| Zone = North Okanagan | | | | | | | | | |
| Acreage/House | \$549,061 | \$531,863 | 3.23% | \$510,000 | \$507,500 | 0.49% | 118 | 185 | -36.03% |
| Duplex | \$336,035 | \$366,824 | -8.39% | \$315,000 | \$346,000 | -8.96% | 80 | 78 | 2.76% |
| Mobile Home | \$119,324 | \$112,928 | 5.66% | \$96,000 | \$105,000 | -8.57% | 121 | 138 | -12.01% |
| Recreational | \$193,864 | \$131,200 | 47.76% | \$70,000 | \$120,000 | -41.67% | 216 | 333 | -35.26% |
| Residential | \$377,257 | \$373,212 | 1.08% | \$352,500 | \$346,000 | 1.88% | 82 | 103 | -20.91% |
| Residential WF | \$1,110,583 | \$1,132,271 | -1.92% | \$962,500 | \$947,000 | 1.64% | 132 | 159 | -17.01% |
| 3/4-Plex | \$356,446 | \$299,125 | 19.16% | \$398,000 | \$299,125 | 33.05% | 320 | 58 | 451.29% |
| Timeshare | | | | | | | | | |
| Apartment | \$184,578 | \$200,806 | -8.08% | \$194,500 | \$183,750 | 5.85% | 115 | 134 | -14.22% |
| Townhouse | \$255,809 | \$255,739 | 0.03% | \$242,500 | \$250,000 | -3.00% | 94 | 125 | -24.77% |
| RES TOTAL | \$356,192 | \$355,674 | 0.15% | \$325,000 | \$320,000 | 1.56% | 95 | 119 | -20.55% |
| FARMS | \$432,500 | \$1,137,500 | -61.98% | \$432,500 | \$987,500 | -56.20% | 79 | 638 | -87.61% |
| MULTIFAMILY | \$860,000 | \$335,000 | 156.72% | \$860,000 | \$335,000 | 156.72% | 70 | 328 | -78.78% |
| Acreage | \$241,098 | \$228,615 | 5.46% | \$205,000 | \$248,538 | -17.52% | 298 | 229 | 30.01% |
| Acreage WF | \$165,000 | \$180,000 | -8.33% | \$165,000 | \$180,000 | -8.33% | 952 | 1,448 | -34.24% |
| Lots | \$162,825 | \$168,389 | -3.30% | \$160,050 | \$153,000 | 4.61% | 372 | 199 | 86.94% |
| Lots WF | \$415,500 | \$379,750 | 9.41% | \$328,500 | \$379,750 | -13.50% | 221 | 60 | 271.85% |
| LOTS TOTAL | \$201,897 | \$184,638 | 9.35% | \$168,000 | \$160,000 | 5.00% | 348 | 251 | 38.86% |
| Business | \$277,575 | \$134,000 | 107.15% | \$252,650 | \$134,000 | 88.54% | 212 | 67 | 219.17% |
| Commercial | \$306,894 | \$453,801 | -32.37% | \$1,100 | \$235,000 | -99.53% | 292 | 263 | 10.96% |
| Land | \$248,900 | \$762,500 | -67.36% | \$185,000 | \$762,500 | -75.74% | 180 | 193 | -6.67% |
| COMM TOTAL | \$299,022 | \$452,495 | -33.92% | \$185,000 | \$235,000 | -21.28% | 274 | 232 | 18.37% |
| GRAND TOTAL | \$345,890 | \$346,224 | -0.10% | \$318,500 | \$308,050 | 3.39% | 116 | 135 | -14.18% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

**North Okanagan Monthly Statistics
August 2015**

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Zone Totals

| Description | CM This Year | CM Last Year | Increase | This YTD | Last YTD | Increase |
|--------------------------------|---------------|---------------|----------|-----------------|-----------------|----------|
| Area = Central Okanagan | | | | | | |
| 1 Units Listed | 831 | 826 | 0.61% | 7,716 | 7,448 | 3.60% |
| 2 Units Sold | 591 | 546 | 8.24% | 4,091 | 3,743 | 9.30% |
| 3 Sales Volume | \$246,192,908 | \$235,772,706 | 4.42% | \$1,743,887,275 | \$1,572,221,278 | 10.92% |
| 4 List/Sell Ratio | 96.94% | 96.45% | | 96.69% | 96.04% | |
| 5 Days to Sell | 88 | 95 | -7.47% | 82 | 101 | -19.06% |
| 6 Active Listings | 3,557 | 3,827 | -7.06% | | | |
| Area = North Okanagan | | | | | | |
| 1 Units Listed | 322 | 340 | -5.29% | 3,055 | 3,000 | 1.83% |
| 2 Units Sold | 164 | 208 | -21.15% | 1,334 | 1,407 | -5.19% |
| 3 Sales Volume | \$62,066,236 | \$77,327,230 | -19.74% | \$466,146,055 | \$492,396,432 | -5.33% |
| 4 List/Sell Ratio | 95.76% | 95.86% | | 96.19% | 96.02% | |
| 5 Days to Sell | 124 | 134 | -7.16% | 117 | 135 | -13.45% |
| 6 Active Listings | 2,185 | 2,252 | -2.98% | | | |
| Area = Shuswap / Revels | | | | | | |
| 1 Units Listed | 191 | 194 | -1.55% | 1,849 | 1,826 | 1.26% |
| 2 Units Sold | 127 | 123 | 3.25% | 792 | 741 | 6.88% |
| 3 Sales Volume | \$40,140,970 | \$35,596,011 | 12.77% | \$251,932,236 | \$214,964,886 | 17.20% |
| 4 List/Sell Ratio | 94.18% | 95.58% | | 95.13% | 93.97% | |
| 5 Days to Sell | 143 | 155 | -7.84% | 135 | 176 | -23.58% |
| 6 Active Listings | 1,545 | 1,716 | -9.97% | | | |
| Area = Grand Total | | | | | | |
| 1 Units Listed | 1,344 | 1,360 | -1.18% | 12,620 | 12,274 | 2.82% |
| 2 Units Sold | 882 | 877 | 0.57% | 6,217 | 5,891 | 5.53% |
| 3 Sales Volume | \$348,400,114 | \$348,695,947 | -0.08% | \$2,461,965,565 | \$2,279,582,595 | 8.00% |
| 4 List/Sell Ratio | 96.40% | 96.23% | | 96.43% | 95.84% | |
| 5 Days to Sell | 102 | 112 | -8.93% | 96 | 118 | -19.03% |
| 6 Active Listings | 7,287 | 7,795 | -6.52% | | | |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- August 2015

Quick Summary Part 1

| | | | Residential | |
|-----------------------------|-------------------------|---------------------------|-------------------------|---------------------------|
| Description | Total Units Sold | Total Sales Volume | Total Units Sold | Total Sales Volume |
| This Month | 164 | \$62,066,236 | 89 | \$37,452,236 |
| Last Month | 208 | \$73,079,890 | 114 | \$43,070,247 |
| This Month Last Year | 208 | \$77,327,230 | 110 | \$42,303,846 |

| Description | Total Listings Taken | Inventory |
|-----------------------------|-----------------------------|------------------|
| This Month | 322 | 2,185 |
| Last Month | 349 | 2,178 |
| This Month Last Year | 340 | 2,252 |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- August 2015

Quick Summary Part 2

Condo/Apt

| | |
|-------------------|-----------|
| Sales | 13 |
| New Listings | 15 |
| Current Inventory | 140 |
| Sell/Inv. Ratio | 9.29% |
| Days to Sell | 91 |
| Average Price | \$204,731 |
| Median Price | \$200,000 |

Condo/Townhouse

| | |
|-------------------|-----------|
| Sales | 19 |
| New Listings | 30 |
| Current Inventory | 179 |
| Sell/Inv. Ratio | 10.61% |
| Days to Sell | 103 |
| Average Price | \$249,553 |
| Median Price | \$250,000 |

Lots

| | |
|-------------------|-----------|
| Sales | 11 |
| New Listings | 58 |
| Current Inventory | 437 |
| Sell/Inv. Ratio | 2.52% |
| Days to Sell | 268 |
| Average Price | \$310,227 |
| Median Price | \$200,000 |

Residential

| | |
|-------------------|-----------|
| Sales | 89 |
| New Listings | 138 |
| Current Inventory | 632 |
| Sell/Inv. Ratio | 14.08% |
| Days to Sell | 102 |
| Average Price | \$420,812 |
| Median Price | \$360,000 |

| | |
|-----------------------------|--------|
| Ratio of Sales vs Inventory | 11.98% |
|-----------------------------|--------|

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- August 2015

Comparative Activity -- Listing Information

| Description | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Inventory | | |
|------------------------------|------------|------------|---------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | | | | | | | Cur Mo | Lst Yr Mo | Incr/Decr% |
| Zone = North Okanagan | | | | | | | | | |
| Acreage/House | 33 | 48 | -31.25% | 367 | 358 | 2.51 | 293 | 297 | -1.35 |
| Duplex | 11 | 3 | 266.67% | 67 | 70 | -4.29 | 42 | 39 | 7.69 |
| Mobile Home | 6 | 11 | -45.45% | 122 | 131 | -6.87 | 54 | 81 | -33.33 |
| Recreational | 2 | 1 | 100.00% | 66 | 25 | 164.00 | 74 | 34 | 117.65 |
| Residential | 138 | 155 | -10.97% | 1,292 | 1,215 | 6.34 | 632 | 615 | 2.76 |
| Residential WF | 5 | 1 | 400.00% | 59 | 63 | -6.35 | 48 | 51 | -5.88 |
| 3/4-Plex | 1 | 2 | -50.00% | 4 | 12 | -66.67 | 6 | 9 | -33.33 |
| Timeshare | 0 | 0 | 0.00% | 0 | 0 | 0.00 | | | |
| Apartment | 15 | 17 | -11.76% | 165 | 164 | 0.61 | 140 | 144 | -2.78 |
| Townhouse | 30 | 29 | 3.45% | 346 | 316 | 9.49 | 179 | 172 | 4.07 |
| RES TOTAL | 241 | 267.00 | -9.74% | 2,488 | 2,354 | 5.69% | 1,468 | 1,442 | 1.80 |
| FARMS | 3 | 7 | -57.14% | 55 | 43 | 27.91 | 56 | 50 | 12.00 |
| MULTIFAMILY | 2 | 1 | 100.00% | 9 | 5 | 80.00 | 8 | 5 | 60.00 |
| Acreage | 28 | 13 | 115.38% | 110 | 98 | 12.24 | 151 | 167 | -9.58 |
| Acreage WF | 2 | 2 | 0.00% | 11 | 14 | -21.43 | 15 | 21 | -28.57 |
| Lots | 25 | 21 | 19.05% | 183 | 266 | -31.20 | 252 | 308 | -18.18 |
| Lots WF | 3 | 2 | 50.00% | 20 | 22 | -9.09 | 19 | 30 | -36.67 |
| LOTS TOTAL | 58 | 38.00 | 52.63% | 324 | 400 | -19.00% | 437 | 526 | -16.92 |
| Business | 4 | 1 | 300.00% | 31 | 30 | 3.33 | 41 | 30 | 36.67 |
| Commercial | 12 | 23 | -47.83% | 124 | 146 | -15.07 | 142 | 167 | -14.97 |
| Land | 2 | 3 | -33.33% | 22 | 20 | 10.00 | 33 | 31 | 6.45 |
| COMM TOTAL | 18 | 27.00 | -33.33% | 177 | 196 | -9.69% | 216 | 228 | -5.26 |
| GRAND TOTAL | 322 | 340 | -5.29% | 3,053 | 2,998 | 1.83% | 2,185 | 2,251 | -2.93 |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- August 2015

Comparative Activity -- Sales Information (Month)

| Description | Unit Sales | | | Sales Volume | | | List/Sale Ratio | |
|------------------------------|------------|------------|----------------|---------------------|---------------------|----------------|-----------------|---------------|
| | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo |
| Zone = North Okanagan | | | | | | | | |
| Acreage/House | 12 | 17 | -29.41% | \$8,451,500 | \$13,948,250 | -39.41% | 95.93% | 94.02% |
| Duplex | 2 | 4 | -50.00% | \$671,000 | \$1,349,500 | -50.28% | 98.68% | 95.85% |
| Mobile Home | 12 | 10 | 20.00% | \$950,000 | \$818,300 | 16.09% | 91.14% | 94.83% |
| Recreational | 0 | 1 | -100.00% | \$0 | \$35,000 | -100.00% | 0.00% | 87.72% |
| Residential | 89 | 110 | -19.09% | \$37,452,236 | \$42,303,846 | -11.47% | 96.62% | 96.72% |
| Residential WF | 1 | 5 | -80.00% | \$1,150,000 | \$4,975,000 | -76.88% | 90.20% | 93.53% |
| 3/4-Plex | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Timeshare | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Apartment | 13 | 12 | 8.33% | \$2,661,500 | \$2,459,900 | 8.20% | 93.75% | 96.02% |
| Townhouse | 19 | 31 | -38.71% | \$4,741,500 | \$7,803,184 | -39.24% | 97.42% | 96.86% |
| RES TOTAL | 148 | 190 | -22.11% | \$56,077,736 | \$73,692,980 | -23.90% | 96.23% | 95.93% |
| FARMS | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| MULTIFAMILY | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Acreage | 3 | 1 | 200.00% | \$1,410,000 | \$290,000 | 386.21% | 89.87% | 85.55% |
| Acreage WF | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Lots | 7 | 15 | -53.33% | \$1,072,500 | \$2,426,250 | -55.80% | 92.23% | 94.37% |
| Lots WF | 1 | 0 | 0.00% | \$930,000 | \$0 | 0.00% | 95.88% | 0.00% |
| LOTS TOTAL | 11 | 16 | -31.25% | \$3,412,500 | \$2,716,250 | 25.63% | 92.18% | 93.34% |
| Business | 0 | 1 | -100.00% | \$0 | \$378,000 | -100.00% | 0.00% | 98.18% |
| Commercial | 5 | 1 | 400.00% | \$2,576,000 | \$540,000 | 377.04% | 90.80% | 98.36% |
| Land | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| COMM TOTAL | 5 | 2 | 150.00% | \$2,576,000 | \$918,000 | 180.61% | 90.80% | 98.29% |
| GRAND TOTAL | 164 | 208 | -21.15% | \$62,066,236 | \$77,327,230 | -19.74% | 95.76% | 95.86% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- August 2015

Comparative Activity -- Sales Information (YTD)

| Description | Unit Sales | | | Sales Volume | | | List/Sale Ratio | |
|------------------------------|--------------|--------------|---------------|----------------------|----------------------|---------------|-----------------|---------------|
| | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD |
| Zone = North Okanagan | | | | | | | | |
| Acreage/House | 135 | 114 | 18.42% | \$75,985,943 | \$65,538,989 | 15.94% | 95.34% | 95.35% |
| Duplex | 33 | 38 | -13.16% | \$11,088,100 | \$13,821,500 | -19.78% | 97.22% | 96.56% |
| Mobile Home | 71 | 72 | -1.39% | \$7,990,100 | \$7,819,850 | 2.18% | 94.70% | 93.80% |
| Recreational | 7 | 6 | 16.67% | \$1,357,050 | \$691,000 | 96.39% | 91.22% | 93.56% |
| Residential | 666 | 731 | -8.89% | \$254,957,293 | \$274,068,622 | -6.97% | 97.12% | 96.94% |
| Residential WF | 13 | 24 | -45.83% | \$14,476,999 | \$26,488,149 | -45.35% | 93.26% | 93.74% |
| 3/4-Plex | 4 | 2 | 100.00% | \$1,425,786 | \$598,250 | 138.33% | 94.55% | 96.52% |
| Timeshare | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Apartment | 81 | 82 | -1.22% | \$15,212,788 | \$16,516,300 | -7.89% | 95.65% | 95.81% |
| Townhouse | 194 | 191 | 1.57% | \$49,508,125 | \$48,721,360 | 1.61% | 96.93% | 96.46% |
| RES TOTAL | 1,204 | 1,260 | -4.44% | \$432,002,184 | \$454,264,020 | -4.90% | 96.52% | 96.35% |
| FARMS | 2 | 6 | -66.67% | \$865,000 | \$6,825,000 | -87.33% | 93.03% | 87.13% |
| MULTIFAMILY | 2 | 2 | 0.00% | \$1,720,000 | \$670,000 | 156.72% | 91.05% | 95.99% |
| Acreage | 26 | 21 | 23.81% | \$6,955,250 | \$4,862,300 | 43.04% | 91.15% | 91.10% |
| Acreage WF | 1 | 4 | -75.00% | \$165,000 | \$720,000 | -77.08% | 75.00% | 90.79% |
| Lots | 51 | 92 | -44.57% | \$8,236,815 | \$15,392,200 | -46.49% | 93.66% | 94.10% |
| Lots WF | 5 | 2 | 150.00% | \$2,592,000 | \$759,500 | 241.28% | 97.01% | 95.06% |
| LOTS TOTAL | 83 | 119 | -30.25% | \$17,949,065 | \$21,734,000 | -17.41% | 92.92% | 93.33% |
| Business | 4 | 3 | 33.33% | \$1,110,300 | \$646,000 | 71.87% | 95.96% | 95.99% |
| Commercial | 34 | 14 | 142.86% | \$11,447,806 | \$6,439,412 | 77.78% | 91.42% | 92.16% |
| Land | 3 | 2 | 50.00% | \$746,700 | \$1,525,000 | -51.04% | 79.90% | 95.67% |
| COMM TOTAL | 41 | 19 | 115.79% | \$13,304,806 | \$8,610,412 | 54.52% | 91.04% | 93.05% |
| GRAND TOTAL | 1,332 | 1,406 | -5.26% | \$465,841,055 | \$492,103,432 | -5.34% | 96.19% | 96.02% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- August 2015

Average/Median price, Days to Sell (Month)

| Description | Average Price | | | Median Price | | | Days to Sell | | |
|------------------------------|------------------|------------------|--------------|------------------|------------------|--------------|--------------|------------|---------------|
| | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% |
| Zone = North Okanagan | | | | | | | | | |
| Acreage/House | \$704,292 | \$820,485 | -14.16% | \$637,500 | \$492,750 | 29.38% | 144 | 163 | -11.55% |
| Duplex | \$335,500 | \$337,375 | -0.56% | \$335,500 | \$254,750 | 31.70% | 28 | 89 | -68.45% |
| Mobile Home | \$79,167 | \$81,830 | -3.25% | \$80,000 | \$75,500 | 5.96% | 110 | 235 | -53.20% |
| Recreational | | \$35,000 | | | \$35,000 | | | 709 | |
| Residential | \$420,812 | \$384,580 | 9.42% | \$360,000 | \$347,500 | 3.60% | 102 | 100 | 1.53% |
| Residential WF | \$1,150,000 | \$995,000 | 15.58% | \$1,150,000 | \$1,050,000 | 9.52% | 125 | 219 | -42.97% |
| 3/4-Plex | | | | | | | | | |
| Timeshare | | | | | | | | | |
| Apartment | \$204,731 | \$204,992 | -0.13% | \$200,000 | \$210,450 | -4.97% | 91 | 121 | -25.02% |
| Townhouse | \$249,553 | \$251,716 | -0.86% | \$250,000 | \$255,000 | -1.96% | 103 | 123 | -15.94% |
| RES TOTAL | \$378,904 | \$387,858 | -2.31% | \$330,000 | \$319,000 | 3.45% | 104 | 124 | -15.95% |
| FARMS | | | | | | | | | |
| MULTIFAMILY | | | | | | | | | |
| Acreage | \$470,000 | \$290,000 | 62.07% | \$500,000 | \$290,000 | 72.41% | 384 | 71 | 440.85% |
| Acreage WF | | | | | | | | | |
| Lots | \$153,214 | \$161,750 | -5.28% | \$190,000 | \$150,350 | 26.37% | 195 | 253 | -22.90% |
| Lots WF | \$930,000 | | | \$930,000 | | | 436 | | |
| LOTS TOTAL | \$310,227 | \$169,766 | 82.74% | \$200,000 | \$152,675 | 31.00% | 268 | 241 | 11.23% |
| Business | | \$378,000 | | | \$378,000 | | | 329 | |
| Commercial | \$515,200 | \$540,000 | -4.59% | \$495,000 | \$540,000 | -8.33% | 391 | 27 | 1,349.63% |
| Land | | | | | | | | | |
| COMM TOTAL | \$515,200 | \$459,000 | 12.24% | \$495,000 | \$459,000 | 7.84% | 391 | 178 | 119.89% |
| GRAND TOTAL | \$378,453 | \$371,766 | 1.80% | \$328,500 | \$312,500 | 5.12% | 124 | 134 | -7.16% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- August 2015

Average/Median price, Days to Sell (YTD)

| Description | Average Price | | | Median Price | | | Days to Sell | | |
|------------------------------|------------------|------------------|---------------|------------------|------------------|--------------|--------------|------------|----------------|
| | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% |
| Zone = North Okanagan | | | | | | | | | |
| Acreage/House | \$562,859 | \$574,903 | -2.10% | \$515,000 | \$502,500 | 2.49% | 120 | 181 | -33.62% |
| Duplex | \$336,003 | \$363,724 | -7.62% | \$315,000 | \$306,750 | 2.69% | 77 | 79 | -2.67% |
| Mobile Home | \$112,537 | \$108,609 | 3.62% | \$95,000 | \$105,000 | -9.52% | 119 | 151 | -21.13% |
| Recreational | \$193,864 | \$115,167 | 68.33% | \$70,000 | \$101,500 | -31.03% | 216 | 396 | -45.49% |
| Residential | \$382,819 | \$374,923 | 2.11% | \$354,000 | \$346,000 | 2.31% | 85 | 103 | -17.80% |
| Residential WF | \$1,113,615 | \$1,103,673 | 0.90% | \$1,150,000 | \$956,000 | 20.29% | 131 | 172 | -23.38% |
| 3/4-Plex | \$356,446 | \$299,125 | 19.16% | \$398,000 | \$299,125 | 33.05% | 320 | 58 | 451.29% |
| Timeshare | | | | | | | | | |
| Apartment | \$187,812 | \$201,418 | -6.76% | \$195,000 | \$187,500 | 4.00% | 111 | 132 | -15.93% |
| Townhouse | \$255,197 | \$255,086 | 0.04% | \$242,750 | \$250,000 | -2.90% | 95 | 125 | -23.84% |
| RES TOTAL | \$358,806 | \$360,527 | -0.48% | \$326,000 | \$320,000 | 1.88% | 96 | 120 | -19.97% |
| FARMS | \$432,500 | \$1,137,500 | -61.98% | \$432,500 | \$987,500 | -56.20% | 79 | 638 | -87.61% |
| MULTIFAMILY | \$860,000 | \$335,000 | 156.72% | \$860,000 | \$335,000 | 156.72% | 70 | 328 | -78.78% |
| Acreage | \$267,510 | \$231,538 | 15.54% | \$206,750 | \$249,000 | -16.97% | 308 | 222 | 38.91% |
| Acreage WF | \$165,000 | \$180,000 | -8.33% | \$165,000 | \$180,000 | -8.33% | 952 | 1,448 | -34.24% |
| Lots | \$161,506 | \$167,307 | -3.47% | \$160,050 | \$152,000 | 5.30% | 348 | 208 | 67.38% |
| Lots WF | \$518,400 | \$379,750 | 36.51% | \$440,000 | \$379,750 | 15.87% | 264 | 60 | 344.03% |
| LOTS TOTAL | \$216,254 | \$182,639 | 18.41% | \$169,500 | \$157,500 | 7.62% | 338 | 249 | 35.33% |
| Business | \$277,575 | \$215,333 | 28.90% | \$252,650 | \$218,000 | 15.89% | 212 | 154 | 37.82% |
| Commercial | \$336,700 | \$459,958 | -26.80% | \$168,500 | \$310,000 | -45.65% | 293 | 246 | 18.71% |
| Land | \$248,900 | \$762,500 | -67.36% | \$185,000 | \$762,500 | -75.74% | 180 | 193 | -6.67% |
| COMM TOTAL | \$324,507 | \$453,180 | -28.39% | \$187,500 | \$378,000 | -50.40% | 276 | 226 | 22.23% |
| GRAND TOTAL | \$349,731 | \$350,002 | -0.08% | \$320,000 | \$310,000 | 3.23% | 117 | 135 | -13.58% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

**North Okanagan Monthly Statistics
September 2015**

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Zone Totals

| Description | CM This Year | CM Last Year | Increase | This YTD | Last YTD | Increase |
|--------------------------------|---------------|---------------|----------|-----------------|-----------------|----------|
| Area = Central Okanagan | | | | | | |
| 1 Units Listed | 874 | 782 | 11.76% | 8,589 | 8,230 | 4.36% |
| 2 Units Sold | 495 | 553 | -10.49% | 4,585 | 4,296 | 6.73% |
| 3 Sales Volume | \$214,777,122 | \$239,800,510 | -10.44% | \$1,958,000,897 | \$1,812,021,788 | 8.06% |
| 4 List/Sell Ratio | 96.34% | 95.05% | | 96.66% | 95.91% | |
| 5 Days to Sell | 87 | 97 | -10.09% | 82 | 100 | -18.08% |
| 6 Active Listings | 3,609 | 3,537 | 2.04% | | | |
| Area = North Okanagan | | | | | | |
| 1 Units Listed | 281 | 306 | -8.17% | 3,337 | 3,307 | 0.91% |
| 2 Units Sold | 173 | 186 | -6.99% | 1,507 | 1,593 | -5.40% |
| 3 Sales Volume | \$65,549,933 | \$62,655,100 | 4.62% | \$531,695,988 | \$555,051,532 | -4.21% |
| 4 List/Sell Ratio | 96.08% | 95.42% | | 96.17% | 95.95% | |
| 5 Days to Sell | 94 | 126 | -25.74% | 114 | 134 | -14.78% |
| 6 Active Listings | 2,142 | 2,153 | -0.51% | | | |
| Area = Shuswap / Revels | | | | | | |
| 1 Units Listed | 146 | 150 | -2.67% | 1,995 | 1,975 | 1.01% |
| 2 Units Sold | 116 | 130 | -10.77% | 908 | 871 | 4.25% |
| 3 Sales Volume | \$35,177,191 | \$46,184,548 | -23.83% | \$287,109,427 | \$261,149,434 | 9.94% |
| 4 List/Sell Ratio | 96.99% | 95.72% | | 95.35% | 94.27% | |
| 5 Days to Sell | 161 | 151 | 7.07% | 138 | 172 | -19.91% |
| 6 Active Listings | 1,515 | 1,583 | -4.30% | | | |
| Area = Grand Total | | | | | | |
| 1 Units Listed | 1,301 | 1,238 | 5.09% | 13,921 | 13,512 | 3.03% |
| 2 Units Sold | 784 | 869 | -9.78% | 7,000 | 6,760 | 3.55% |
| 3 Sales Volume | \$315,504,246 | \$348,640,158 | -9.50% | \$2,776,806,312 | \$2,628,222,753 | 5.65% |
| 4 List/Sell Ratio | 96.36% | 95.21% | | 96.43% | 95.75% | |
| 5 Days to Sell | 100 | 111 | -10.48% | 96 | 117 | -18.05% |
| 6 Active Listings | 7,266 | 7,273 | -0.10% | | | |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- September 2015

Quick Summary Part 1

| | | | Residential | |
|-----------------------------|-------------------------|---------------------------|-------------------------|---------------------------|
| Description | Total Units Sold | Total Sales Volume | Total Units Sold | Total Sales Volume |
| This Month | 173 | \$65,549,933 | 84 | \$33,458,150 |
| Last Month | 164 | \$62,066,236 | 89 | \$37,452,236 |
| This Month Last Year | 186 | \$62,655,100 | 92 | \$35,019,664 |

| Description | Total Listings Taken | Inventory |
|-----------------------------|-----------------------------|------------------|
| This Month | 281 | 2,142 |
| Last Month | 322 | 2,185 |
| This Month Last Year | 306 | 2,153 |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- September 2015

Quick Summary Part 2

Condo/Apt

| | |
|-------------------|-----------|
| Sales | 12 |
| New Listings | 19 |
| Current Inventory | 133 |
| Sell/Inv. Ratio | 9.02% |
| Days to Sell | 80 |
| Average Price | \$193,380 |
| Median Price | \$144,000 |

Condo/Townhouse

| | |
|-------------------|-----------|
| Sales | 24 |
| New Listings | 28 |
| Current Inventory | 162 |
| Sell/Inv. Ratio | 14.81% |
| Days to Sell | 100 |
| Average Price | \$232,094 |
| Median Price | \$212,000 |

Lots

| | |
|-------------------|-----------|
| Sales | 9 |
| New Listings | 25 |
| Current Inventory | 433 |
| Sell/Inv. Ratio | 2.08% |
| Days to Sell | 160 |
| Average Price | \$239,444 |
| Median Price | \$175,000 |

Residential

| | |
|-----------------------------|-----------|
| Sales | 84 |
| New Listings | 122 |
| Current Inventory | 623 |
| Sell/Inv. Ratio | 13.48% |
| Days to Sell | 76 |
| Average Price | \$398,311 |
| Median Price | \$347,500 |
| Ratio of Sales vs Inventory | 12.08% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- September 2015

Comparative Activity -- Listing Information

| Description | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Inventory | | |
|------------------------------|------------|------------|---------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | | | | | | | Cur Mo | Lst Yr Mo | Incr/Decr% |
| Zone = North Okanagan | | | | | | | | | |
| Acreage/House | 29 | 33 | -12.12% | 396 | 392 | 1.02 | 284 | 280 | 1.43 |
| Duplex | 8 | 11 | -27.27% | 75 | 81 | -7.41 | 44 | 38 | 15.79 |
| Mobile Home | 10 | 7 | 42.86% | 132 | 138 | -4.35 | 53 | 63 | -15.87 |
| Recreational | 1 | 2 | -50.00% | 67 | 27 | 148.15 | 73 | 32 | 128.13 |
| Residential | 122 | 122 | 0.00% | 1,415 | 1,337 | 5.83 | 623 | 588 | 5.95 |
| Residential WF | 1 | 3 | -66.67% | 60 | 66 | -9.09 | 45 | 45 | 0.00 |
| 3/4-Plex | 1 | 0 | 0.00% | 5 | 12 | -58.33 | 5 | 9 | -44.44 |
| Timeshare | 0 | 0 | 0.00% | 0 | 0 | 0.00 | | | |
| Apartment | 19 | 12 | 58.33% | 184 | 176 | 4.55 | 133 | 133 | 0.00 |
| Townhouse | 28 | 41 | -31.71% | 374 | 357 | 4.76 | 162 | 170 | -4.71 |
| RES TOTAL | 219 | 231.00 | -5.19% | 2,708 | 2,586 | 4.72% | 1,422 | 1,358 | 4.71 |
| FARMS | 2 | 2 | 0.00% | 57 | 45 | 26.67 | 56 | 48 | 16.67 |
| MULTIFAMILY | 1 | 1 | 0.00% | 10 | 6 | 66.67 | 9 | 7 | 28.57 |
| Acreage | 9 | 12 | -25.00% | 119 | 110 | 8.18 | 150 | 167 | -10.18 |
| Acreage WF | 1 | 0 | 0.00% | 12 | 14 | -14.29 | 15 | 18 | -16.67 |
| Lots | 14 | 32 | -56.25% | 197 | 298 | -33.89 | 248 | 301 | -17.61 |
| Lots WF | 1 | 0 | 0.00% | 21 | 22 | -4.55 | 20 | 25 | -20.00 |
| LOTS TOTAL | 25 | 44.00 | -43.18% | 349 | 444 | -21.40% | 433 | 511 | -15.26 |
| Business | 4 | 9 | -55.56% | 35 | 39 | -10.26 | 41 | 37 | 10.81 |
| Commercial | 26 | 17 | 52.94% | 150 | 163 | -7.98 | 148 | 160 | -7.50 |
| Land | 4 | 2 | 100.00% | 26 | 22 | 18.18 | 33 | 30 | 10.00 |
| COMM TOTAL | 34 | 28.00 | 21.43% | 211 | 224 | -5.80% | 222 | 227 | -2.20 |
| GRAND TOTAL | 281 | 306 | -8.17% | 3,335 | 3,305 | 0.91% | 2,142 | 2,151 | -0.42 |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- September 2015

Comparative Activity -- Sales Information (Month)

| Description | Unit Sales | | | Sales Volume | | | List/Sale Ratio | |
|------------------------------|------------|------------|---------------|---------------------|---------------------|--------------|-----------------|---------------|
| | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo |
| Zone = North Okanagan | | | | | | | | |
| Acreage/House | 21 | 15 | 40.00% | \$11,286,150 | \$7,334,200 | 53.88% | 95.97% | 95.98% |
| Duplex | 1 | 4 | -75.00% | \$199,000 | \$1,171,500 | -83.01% | 97.07% | 95.67% |
| Mobile Home | 7 | 17 | -58.82% | \$601,300 | \$1,664,800 | -63.88% | 96.07% | 92.39% |
| Recreational | 2 | 2 | 0.00% | \$505,000 | \$520,830 | -3.04% | 94.57% | 93.93% |
| Residential | 84 | 92 | -8.70% | \$33,458,150 | \$35,019,664 | -4.46% | 97.41% | 96.76% |
| Residential WF | 3 | 4 | -25.00% | \$4,340,000 | \$3,965,000 | 9.46% | 90.93% | 98.44% |
| 3/4-Plex | 1 | 0 | 0.00% | \$380,000 | \$0 | 0.00% | 95.24% | 0.00% |
| Timeshare | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Apartment | 12 | 11 | 9.09% | \$2,320,555 | \$1,669,001 | 39.04% | 96.53% | 97.67% |
| Townhouse | 24 | 22 | 9.09% | \$5,570,250 | \$6,343,650 | -12.19% | 95.94% | 95.94% |
| RES TOTAL | 155 | 167 | -7.19% | \$58,660,405 | \$57,688,645 | 1.68% | 96.40% | 96.53% |
| FARMS | 1 | 2 | -50.00% | \$643,000 | \$1,450,000 | -55.66% | 98.17% | 73.24% |
| MULTIFAMILY | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Acreage | 4 | 3 | 33.33% | \$1,370,000 | \$1,132,000 | 21.02% | 94.56% | 95.21% |
| Acreage WF | 1 | 0 | 0.00% | \$240,000 | \$0 | 0.00% | 97.96% | 0.00% |
| Lots | 4 | 9 | -55.56% | \$545,000 | \$1,532,130 | -64.43% | 91.02% | 92.54% |
| Lots WF | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| LOTS TOTAL | 9 | 12 | -25.00% | \$2,155,000 | \$2,664,130 | -19.11% | 94.00% | 93.66% |
| Business | 0 | 2 | -100.00% | \$0 | \$71,000 | -100.00% | 0.00% | 89.87% |
| Commercial | 7 | 3 | 133.33% | \$3,839,028 | \$781,325 | 391.35% | 92.64% | 78.50% |
| Land | 1 | 0 | 0.00% | \$252,500 | \$0 | 0.00% | 90.50% | 0.00% |
| COMM TOTAL | 8 | 5 | 60.00% | \$4,091,528 | \$852,325 | 380.04% | 92.51% | 79.34% |
| GRAND TOTAL | 173 | 186 | -6.99% | \$65,549,933 | \$62,655,100 | 4.62% | 96.08% | 95.42% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- September 2015

Comparative Activity -- Sales Information (YTD)

| Description | Unit Sales | | | Sales Volume | | | List/Sale Ratio | |
|------------------------------|--------------|--------------|---------------|----------------------|----------------------|---------------|-----------------|---------------|
| | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD |
| Zone = North Okanagan | | | | | | | | |
| Acreage/House | 156 | 129 | 20.93% | \$87,272,093 | \$72,873,189 | 19.76% | 95.42% | 95.42% |
| Duplex | 34 | 42 | -19.05% | \$11,287,100 | \$14,993,000 | -24.72% | 97.22% | 96.49% |
| Mobile Home | 78 | 89 | -12.36% | \$8,591,400 | \$9,484,650 | -9.42% | 94.79% | 93.55% |
| Recreational | 9 | 8 | 12.50% | \$1,862,050 | \$1,211,830 | 53.66% | 92.10% | 93.72% |
| Residential | 750 | 823 | -8.87% | \$288,415,443 | \$309,088,286 | -6.69% | 97.15% | 96.92% |
| Residential WF | 16 | 28 | -42.86% | \$18,816,999 | \$30,453,149 | -38.21% | 92.71% | 94.33% |
| 3/4-Plex | 5 | 2 | 150.00% | \$1,805,786 | \$598,250 | 201.84% | 94.70% | 96.52% |
| Timeshare | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Apartment | 93 | 93 | 0.00% | \$17,533,343 | \$18,185,301 | -3.59% | 95.77% | 95.97% |
| Townhouse | 218 | 213 | 2.35% | \$55,078,375 | \$55,065,010 | 0.02% | 96.83% | 96.40% |
| RES TOTAL | 1,359 | 1,427 | -4.77% | \$490,662,589 | \$511,952,665 | -4.16% | 96.51% | 96.37% |
| FARMS | 3 | 8 | -62.50% | \$1,508,000 | \$8,275,000 | -81.78% | 95.15% | 84.32% |
| MULTIFAMILY | 2 | 2 | 0.00% | \$1,720,000 | \$670,000 | 156.72% | 91.05% | 95.99% |
| Acreage | 30 | 24 | 25.00% | \$8,325,250 | \$5,994,300 | 38.89% | 91.69% | 91.85% |
| Acreage WF | 2 | 4 | -50.00% | \$405,000 | \$720,000 | -43.75% | 87.10% | 90.79% |
| Lots | 55 | 101 | -45.54% | \$8,781,815 | \$16,924,330 | -48.11% | 93.49% | 93.95% |
| Lots WF | 5 | 2 | 150.00% | \$2,592,000 | \$759,500 | 241.28% | 97.01% | 95.06% |
| LOTS TOTAL | 92 | 131 | -29.77% | \$20,104,065 | \$24,398,130 | -17.60% | 93.03% | 93.37% |
| Business | 4 | 5 | -20.00% | \$1,110,300 | \$717,000 | 54.85% | 95.96% | 95.35% |
| Commercial | 41 | 17 | 141.18% | \$15,286,834 | \$7,220,737 | 111.71% | 91.72% | 90.46% |
| Land | 4 | 2 | 100.00% | \$999,200 | \$1,525,000 | -34.48% | 82.34% | 95.67% |
| COMM TOTAL | 49 | 24 | 104.17% | \$17,396,334 | \$9,462,737 | 83.84% | 91.38% | 91.62% |
| GRAND TOTAL | 1,505 | 1,592 | -5.46% | \$531,390,988 | \$554,758,532 | -4.21% | 96.17% | 95.95% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- September 2015

Average/Median price, Days to Sell (Month)

| Description | Average Price | | | Median Price | | | Days to Sell | | |
|------------------------------|------------------|------------------|---------------|------------------|------------------|--------------|--------------|------------|----------------|
| | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% |
| Zone = North Okanagan | | | | | | | | | |
| Acreage/House | \$537,436 | \$488,947 | 9.92% | \$460,000 | \$448,600 | 2.54% | 139 | 137 | 1.34% |
| Duplex | \$199,000 | \$292,875 | -32.05% | \$199,000 | \$246,250 | -19.19% | 36 | 264 | -86.36% |
| Mobile Home | \$85,900 | \$97,929 | -12.28% | \$57,500 | \$84,000 | -31.55% | 85 | 124 | -31.14% |
| Recreational | \$252,500 | \$260,415 | -3.04% | \$252,500 | \$260,415 | -3.04% | 54 | 74 | -26.53% |
| Residential | \$398,311 | \$380,649 | 4.64% | \$347,500 | \$348,250 | -0.22% | 76 | 92 | -17.74% |
| Residential WF | \$1,446,667 | \$991,250 | 45.94% | \$2,000,000 | \$1,022,500 | 95.60% | 89 | 133 | -33.08% |
| 3/4-Plex | \$380,000 | | | \$380,000 | | | 46 | | |
| Timeshare | | | | | | | | | |
| Apartment | \$193,380 | \$151,727 | 27.45% | \$144,000 | \$131,000 | 9.92% | 80 | 120 | -33.18% |
| Townhouse | \$232,094 | \$288,348 | -19.51% | \$212,000 | \$259,500 | -18.30% | 100 | 155 | -35.45% |
| RES TOTAL | \$378,454 | \$345,441 | 9.56% | \$336,000 | \$320,000 | 5.00% | 88 | 114 | -22.71% |
| FARMS | \$643,000 | \$725,000 | -11.31% | \$643,000 | \$725,000 | -11.31% | 67 | 148 | -54.73% |
| MULTIFAMILY | | | | | | | | | |
| Acreage | \$342,500 | \$377,333 | -9.23% | \$247,500 | \$195,000 | 26.92% | 163 | 248 | -34.36% |
| Acreage WF | \$240,000 | | | \$240,000 | | | 56 | | |
| Lots | \$136,250 | \$170,237 | -19.96% | \$145,000 | \$160,000 | -9.38% | 184 | 237 | -22.54% |
| Lots WF | | | | | | | | | |
| LOTS TOTAL | \$239,444 | \$222,011 | 7.85% | \$175,000 | \$171,815 | 1.85% | 160 | 240 | -33.17% |
| Business | | \$35,500 | | | \$35,500 | | | 288 | |
| Commercial | \$548,433 | \$260,442 | 110.58% | \$340,000 | \$145,000 | 134.48% | 131 | 206 | -36.65% |
| Land | \$252,500 | | | \$252,500 | | | 83 | | |
| COMM TOTAL | \$511,441 | \$170,465 | 200.03% | \$296,250 | \$44,000 | 573.30% | 125 | 239 | -47.76% |
| GRAND TOTAL | \$378,901 | \$336,855 | 12.48% | \$331,000 | \$313,500 | 5.58% | 94 | 126 | -25.74% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- September 2015

Average/Median price, Days to Sell (YTD)

| Description | Average Price | | | Median Price | | | Days to Sell | | |
|------------------------------|------------------|------------------|--------------|------------------|------------------|--------------|--------------|------------|----------------|
| | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% |
| Zone = North Okanagan | | | | | | | | | |
| Acreage/House | \$559,436 | \$564,908 | -0.97% | \$511,000 | \$500,000 | 2.20% | 123 | 176 | -30.26% |
| Duplex | \$331,974 | \$356,976 | -7.00% | \$311,750 | \$297,000 | 4.97% | 76 | 97 | -21.56% |
| Mobile Home | \$110,146 | \$106,569 | 3.36% | \$94,000 | \$95,500 | -1.57% | 116 | 146 | -20.37% |
| Recreational | \$206,894 | \$151,479 | 36.58% | \$94,000 | \$101,500 | -7.39% | 180 | 315 | -42.96% |
| Residential | \$384,554 | \$375,563 | 2.39% | \$353,750 | \$346,000 | 2.24% | 84 | 102 | -17.80% |
| Residential WF | \$1,176,062 | \$1,087,612 | 8.13% | \$1,150,000 | \$967,500 | 18.86% | 124 | 166 | -25.63% |
| 3/4-Plex | \$361,157 | \$299,125 | 20.74% | \$390,000 | \$299,125 | 30.38% | 265 | 58 | 356.90% |
| Timeshare | | | | | | | | | |
| Apartment | \$188,531 | \$195,541 | -3.59% | \$194,000 | \$177,500 | 9.30% | 107 | 131 | -18.06% |
| Townhouse | \$252,653 | \$258,521 | -2.27% | \$239,750 | \$252,000 | -4.86% | 95 | 128 | -25.27% |
| RES TOTAL | \$361,047 | \$358,762 | 0.64% | \$329,900 | \$320,000 | 3.09% | 95 | 119 | -20.26% |
| FARMS | \$502,667 | \$1,034,375 | -51.40% | \$643,000 | \$950,000 | -32.32% | 75 | 515 | -85.45% |
| MULTIFAMILY | \$860,000 | \$335,000 | 156.72% | \$860,000 | \$335,000 | 156.72% | 70 | 328 | -78.78% |
| Acreage | \$277,508 | \$249,763 | 11.11% | \$209,250 | \$248,538 | -15.81% | 289 | 225 | 28.26% |
| Acreage WF | \$202,500 | \$180,000 | 12.50% | \$202,500 | \$180,000 | 12.50% | 504 | 1,448 | -65.19% |
| Lots | \$159,669 | \$167,568 | -4.71% | \$160,050 | \$153,000 | 4.61% | 336 | 210 | 59.64% |
| Lots WF | \$518,400 | \$379,750 | 36.51% | \$440,000 | \$379,750 | 15.87% | 264 | 60 | 344.03% |
| LOTS TOTAL | \$218,522 | \$186,245 | 17.33% | \$169,750 | \$160,000 | 6.09% | 320 | 249 | 28.83% |
| Business | \$277,575 | \$143,400 | 93.57% | \$252,650 | \$50,000 | 405.30% | 212 | 207 | 2.34% |
| Commercial | \$372,850 | \$424,749 | -12.22% | \$195,000 | \$235,000 | -17.02% | 265 | 239 | 10.67% |
| Land | \$249,800 | \$762,500 | -67.24% | \$218,750 | \$762,500 | -71.31% | 156 | 193 | -19.22% |
| COMM TOTAL | \$355,027 | \$394,281 | -9.96% | \$195,000 | \$226,500 | -13.91% | 252 | 229 | 10.00% |
| GRAND TOTAL | \$353,084 | \$348,466 | 1.33% | \$320,000 | \$310,000 | 3.23% | 114 | 134 | -14.89% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

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| Average/Median Price, Days to Sell (YTD) | 10 |

Zone Totals

| Description | CM This Year | CM Last Year | Increase | This YTD | Last YTD | Increase |
|--------------------------------|---------------|---------------|----------|-----------------|-----------------|----------|
| Area = Central Okanagan | | | | | | |
| 1 Units Listed | 644 | 761 | -15.37% | 9,232 | 8,991 | 2.68% |
| 2 Units Sold | 477 | 436 | 9.40% | 5,064 | 4,732 | 7.02% |
| 3 Sales Volume | \$211,342,661 | \$173,949,999 | 21.50% | \$2,169,443,559 | \$1,985,971,787 | 9.24% |
| 4 List/Sell Ratio | 96.89% | 95.60% | | 96.66% | 95.88% | |
| 5 Days to Sell | 85 | 88 | -3.26% | 83 | 99 | -16.84% |
| 6 Active Listings | 3,101 | 3,346 | -7.32% | | | |
| Area = North Okanagan | | | | | | |
| 1 Units Listed | 247 | 234 | 5.56% | 3,584 | 3,541 | 1.21% |
| 2 Units Sold | 146 | 166 | -12.05% | 1,652 | 1,759 | -6.08% |
| 3 Sales Volume | \$51,108,053 | \$58,829,516 | -13.13% | \$582,633,041 | \$613,881,047 | -5.09% |
| 4 List/Sell Ratio | 95.30% | 95.84% | | 96.10% | 95.94% | |
| 5 Days to Sell | 113 | 153 | -26.42% | 114 | 136 | -16.06% |
| 6 Active Listings | 1,850 | 1,973 | -6.23% | | | |
| Area = Shuswap / Revels | | | | | | |
| 1 Units Listed | 120 | 136 | -11.76% | 2,116 | 2,111 | 0.24% |
| 2 Units Sold | 111 | 104 | 6.73% | 1,019 | 975 | 4.51% |
| 3 Sales Volume | \$32,644,620 | \$29,770,173 | 9.66% | \$319,719,147 | \$290,919,607 | 9.90% |
| 4 List/Sell Ratio | 95.27% | 94.63% | | 95.33% | 94.31% | |
| 5 Days to Sell | 141 | 161 | -12.64% | 138 | 171 | -19.18% |
| 6 Active Listings | 1,289 | 1,433 | -10.05% | | | |
| Area = Grand Total | | | | | | |
| 1 Units Listed | 1,011 | 1,131 | -10.61% | 14,932 | 14,643 | 1.97% |
| 2 Units Sold | 734 | 706 | 3.97% | 7,735 | 7,466 | 3.60% |
| 3 Sales Volume | \$295,095,335 | \$262,549,688 | 12.40% | \$3,071,795,747 | \$2,890,772,441 | 6.26% |
| 4 List/Sell Ratio | 96.43% | 95.55% | | 96.41% | 95.73% | |
| 5 Days to Sell | 99 | 114 | -13.18% | 97 | 117 | -17.61% |
| 6 Active Listings | 6,240 | 6,752 | -7.58% | | | |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- October 2015

Quick Summary Part 1

| | | | Residential | |
|-----------------------------|-------------------------|---------------------------|-------------------------|---------------------------|
| Description | Total Units Sold | Total Sales Volume | Total Units Sold | Total Sales Volume |
| This Month | 146 | \$51,108,053 | 68 | \$27,796,625 |
| Last Month | 172 | \$65,378,933 | 84 | \$33,458,150 |
| This Month Last Year | 166 | \$58,829,516 | 90 | \$32,432,524 |

| Description | Total Listings Taken | Inventory |
|-----------------------------|-----------------------------|------------------|
| This Month | 247 | 1,850 |
| Last Month | 281 | 2,142 |
| This Month Last Year | 234 | 1,973 |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- October 2015

Quick Summary Part 2

Condo/Apt

| | |
|-------------------|-----------|
| Sales | 14 |
| New Listings | 28 |
| Current Inventory | 121 |
| Sell/Inv. Ratio | 11.57% |
| Days to Sell | 79 |
| Average Price | \$204,536 |
| Median Price | \$177,500 |

Condo/Townhouse

| | |
|-------------------|-----------|
| Sales | 20 |
| New Listings | 26 |
| Current Inventory | 137 |
| Sell/Inv. Ratio | 14.60% |
| Days to Sell | 96 |
| Average Price | \$261,145 |
| Median Price | \$252,500 |

Lots

| | |
|-------------------|-----------|
| Sales | 12 |
| New Listings | 31 |
| Current Inventory | 386 |
| Sell/Inv. Ratio | 3.11% |
| Days to Sell | 142 |
| Average Price | \$174,542 |
| Median Price | \$171,250 |

Residential

| | |
|-----------------------------|-----------|
| Sales | 68 |
| New Listings | 100 |
| Current Inventory | 525 |
| Sell/Inv. Ratio | 12.95% |
| Days to Sell | 88 |
| Average Price | \$408,774 |
| Median Price | \$380,000 |
| Ratio of Sales vs Inventory | 12.30% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- October 2015

Comparative Activity -- Listing Information

| Description | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Inventory | | |
|------------------------------|------------|------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | | | | | | | Cur Mo | Lst Yr Mo | Incr/Decr% |
| Zone = North Okanagan | | | | | | | | | |
| Acreage/House | 20 | 26 | -23.08% | 416 | 418 | -0.48 | 230 | 248 | -7.26 |
| Duplex | 4 | 3 | 33.33% | 79 | 84 | -5.95 | 36 | 35 | 2.86 |
| Mobile Home | 11 | 12 | -8.33% | 143 | 150 | -4.67 | 49 | 59 | -16.95 |
| Recreational | 1 | 1 | 0.00% | 68 | 28 | 142.86 | 62 | 31 | 100.00 |
| Residential | 100 | 91 | 9.89% | 1,515 | 1,428 | 6.09 | 525 | 484 | 8.47 |
| Residential WF | 2 | 4 | -50.00% | 62 | 70 | -11.43 | 34 | 37 | -8.11 |
| 3/4-Plex | 1 | 0 | 0.00% | 6 | 12 | -50.00 | 6 | 6 | 0.00 |
| Timeshare | 0 | 0 | 0.00% | 0 | 0 | 0.00 | | | |
| Apartment | 28 | 20 | 40.00% | 212 | 196 | 8.16 | 121 | 130 | -6.92 |
| Townhouse | 26 | 31 | -16.13% | 400 | 388 | 3.09 | 137 | 158 | -13.29 |
| RES TOTAL | 193 | 188.00 | 2.66% | 2,901 | 2,774 | 4.58% | 1,200 | 1,188 | 1.01 |
| FARMS | 2 | 2 | 0.00% | 59 | 47 | 25.53 | 47 | 44 | 6.82 |
| MULTIFAMILY | 1 | 0 | 0.00% | 11 | 6 | 83.33 | 10 | 6 | 66.67 |
| Acreage | 20 | 8 | 150.00% | 139 | 118 | 17.80 | 144 | 162 | -11.11 |
| Acreage WF | 1 | 2 | -50.00% | 13 | 16 | -18.75 | 15 | 19 | -21.05 |
| Lots | 8 | 10 | -20.00% | 205 | 308 | -33.44 | 211 | 288 | -26.74 |
| Lots WF | 2 | 0 | 0.00% | 23 | 22 | 4.55 | 16 | 23 | -30.43 |
| LOTS TOTAL | 31 | 20.00 | 55.00% | 380 | 464 | -18.10% | 386 | 492 | -21.54 |
| Business | 3 | 8 | -62.50% | 38 | 47 | -19.15 | 36 | 44 | -18.18 |
| Commercial | 16 | 12 | 33.33% | 166 | 175 | -5.14 | 141 | 163 | -13.50 |
| Land | 1 | 4 | -75.00% | 27 | 26 | 3.85 | 30 | 33 | -9.09 |
| COMM TOTAL | 20 | 24.00 | -16.67% | 231 | 248 | -6.85% | 207 | 240 | -13.75 |
| GRAND TOTAL | 247 | 234 | 5.56% | 3,582 | 3,539 | 1.22% | 1,850 | 1,970 | -6.09 |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- October 2015

Comparative Activity -- Sales Information (Month)

| Description | Unit Sales | | | Sales Volume | | | List/Sale Ratio | |
|------------------------------|------------|------------|----------------|---------------------|---------------------|----------------|-----------------|---------------|
| | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo |
| Zone = North Okanagan | | | | | | | | |
| Acreage/House | 15 | 19 | -21.05% | \$7,222,000 | \$10,567,000 | -31.66% | 96.29% | 95.59% |
| Duplex | 2 | 6 | -66.67% | \$1,035,000 | \$2,294,575 | -54.89% | 93.41% | 97.36% |
| Mobile Home | 5 | 7 | -28.57% | \$535,000 | \$568,400 | -5.88% | 96.03% | 89.05% |
| Recreational | 1 | 0 | 0.00% | \$201,000 | \$0 | 0.00% | 92.63% | 0.00% |
| Residential | 68 | 90 | -24.44% | \$27,796,625 | \$32,432,524 | -14.29% | 97.11% | 96.67% |
| Residential WF | 1 | 0 | 0.00% | \$2,150,000 | \$0 | 0.00% | 74.14% | 0.00% |
| 3/4-Plex | 0 | 1 | -100.00% | \$0 | \$451,000 | -100.00% | 0.00% | 96.26% |
| Timeshare | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Apartment | 14 | 11 | 27.27% | \$2,863,500 | \$2,490,900 | 14.96% | 94.68% | 97.70% |
| Townhouse | 20 | 13 | 53.85% | \$5,222,900 | \$3,298,350 | 58.35% | 97.26% | 97.02% |
| RES TOTAL | 126 | 147 | -14.29% | \$47,026,025 | \$52,102,749 | -9.74% | 95.38% | 96.45% |
| FARMS | 0 | 2 | -100.00% | \$0 | \$2,875,000 | -100.00% | 0.00% | 91.20% |
| MULTIFAMILY | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Acreage | 5 | 5 | 0.00% | \$1,128,500 | \$1,464,000 | -22.92% | 91.61% | 89.88% |
| Acreage WF | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Lots | 6 | 7 | -14.29% | \$916,000 | \$1,239,250 | -26.08% | 88.81% | 95.01% |
| Lots WF | 1 | 0 | 0.00% | \$50,000 | \$0 | 0.00% | 83.47% | 0.00% |
| LOTS TOTAL | 12 | 12 | 0.00% | \$2,094,500 | \$2,703,250 | -22.52% | 90.16% | 92.16% |
| Business | 0 | 1 | -100.00% | \$0 | \$214,000 | -100.00% | 0.00% | 95.15% |
| Commercial | 8 | 4 | 100.00% | \$1,987,528 | \$934,517 | 112.68% | 99.24% | 88.66% |
| Land | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| COMM TOTAL | 8 | 5 | 60.00% | \$1,987,528 | \$1,148,517 | 73.05% | 99.24% | 89.80% |
| GRAND TOTAL | 146 | 166 | -12.05% | \$51,108,053 | \$58,829,516 | -13.13% | 95.30% | 95.84% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- October 2015

Comparative Activity -- Sales Information (YTD)

| Description | Unit Sales | | | Sales Volume | | | List/Sale Ratio | |
|------------------------------|--------------|--------------|---------------|----------------------|----------------------|---------------|-----------------|---------------|
| | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD |
| Zone = North Okanagan | | | | | | | | |
| Acreage/House | 171 | 148 | 15.54% | \$94,494,093 | \$83,440,189 | 13.25% | 95.49% | 95.44% |
| Duplex | 36 | 48 | -25.00% | \$12,322,100 | \$17,287,575 | -28.72% | 96.89% | 96.60% |
| Mobile Home | 83 | 96 | -13.54% | \$9,126,400 | \$10,053,050 | -9.22% | 94.86% | 93.28% |
| Recreational | 10 | 8 | 25.00% | \$2,063,050 | \$1,211,830 | 70.24% | 92.15% | 93.72% |
| Residential | 818 | 913 | -10.41% | \$316,212,068 | \$341,520,810 | -7.41% | 97.15% | 96.90% |
| Residential WF | 17 | 28 | -39.29% | \$20,966,999 | \$30,453,149 | -31.15% | 90.39% | 94.33% |
| 3/4-Plex | 5 | 3 | 66.67% | \$1,805,786 | \$1,049,250 | 72.10% | 94.70% | 96.41% |
| Timeshare | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Apartment | 107 | 104 | 2.88% | \$20,396,843 | \$20,676,201 | -1.35% | 95.61% | 96.18% |
| Townhouse | 237 | 226 | 4.87% | \$60,130,275 | \$58,363,360 | 3.03% | 96.86% | 96.44% |
| RES TOTAL | 1,484 | 1,574 | -5.72% | \$537,517,614 | \$564,055,414 | -4.70% | 96.41% | 96.38% |
| FARMS | 3 | 10 | -70.00% | \$1,508,000 | \$11,150,000 | -86.48% | 95.15% | 85.99% |
| MULTIFAMILY | 2 | 2 | 0.00% | \$1,720,000 | \$670,000 | 156.72% | 91.05% | 95.99% |
| Acreage | 35 | 29 | 20.69% | \$9,453,750 | \$7,458,300 | 26.75% | 91.68% | 91.46% |
| Acreage WF | 2 | 4 | -50.00% | \$405,000 | \$720,000 | -43.75% | 87.10% | 90.79% |
| Lots | 61 | 108 | -43.52% | \$9,697,815 | \$18,163,580 | -46.61% | 93.02% | 94.03% |
| Lots WF | 6 | 2 | 200.00% | \$2,642,000 | \$759,500 | 247.86% | 96.71% | 95.06% |
| LOTS TOTAL | 104 | 143 | -27.27% | \$22,198,565 | \$27,101,380 | -18.09% | 92.75% | 93.25% |
| Business | 4 | 6 | -33.33% | \$1,110,300 | \$931,000 | 19.26% | 95.96% | 95.30% |
| Commercial | 49 | 21 | 133.33% | \$17,274,363 | \$8,155,254 | 111.82% | 92.53% | 90.25% |
| Land | 4 | 2 | 100.00% | \$999,200 | \$1,525,000 | -34.48% | 82.34% | 95.67% |
| COMM TOTAL | 57 | 29 | 96.55% | \$19,383,863 | \$10,611,254 | 82.67% | 92.13% | 91.42% |
| GRAND TOTAL | 1,650 | 1,758 | -6.14% | \$582,328,041 | \$613,588,047 | -5.09% | 96.09% | 95.94% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- October 2015

Average/Median price, Days to Sell (Month)

| Description | Average Price | | | Median Price | | | Days to Sell | | |
|------------------------------|------------------|------------------|---------------|------------------|------------------|--------------|--------------|------------|----------------|
| | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% |
| Zone = North Okanagan | | | | | | | | | |
| Acreage/House | \$481,467 | \$556,158 | -13.43% | \$480,000 | \$497,500 | -3.52% | 152 | 237 | -35.77% |
| Duplex | \$517,500 | \$382,429 | 35.32% | \$517,500 | \$271,288 | 90.76% | 251 | 245 | 2.24% |
| Mobile Home | \$107,000 | \$81,200 | 31.77% | \$60,000 | \$88,000 | -31.82% | 81 | 204 | -60.34% |
| Recreational | \$201,000 | | | \$201,000 | | | 395 | | |
| Residential | \$408,774 | \$360,361 | 13.43% | \$380,000 | \$333,500 | 13.94% | 88 | 105 | -16.35% |
| Residential WF | \$2,150,000 | | | \$2,150,000 | | | 173 | | |
| 3/4-Plex | | \$451,000 | | | \$451,000 | | | 66 | |
| Timeshare | | | | | | | | | |
| Apartment | \$204,536 | \$226,445 | -9.68% | \$177,500 | \$196,000 | -9.44% | 79 | 207 | -62.01% |
| Townhouse | \$261,145 | \$253,719 | 2.93% | \$252,500 | \$274,500 | -8.01% | 96 | 103 | -7.16% |
| RES TOTAL | \$373,222 | \$354,440 | 5.30% | \$337,000 | \$315,000 | 6.98% | 101 | 140 | -27.58% |
| FARMS | | \$1,437,500 | | | \$1,437,500 | | | 130 | |
| MULTIFAMILY | | | | | | | | | |
| Acreage | \$225,700 | \$292,800 | -22.92% | \$250,000 | \$325,000 | -23.08% | 136 | 308 | -56.03% |
| Acreage WF | | | | | | | | | |
| Lots | \$152,667 | \$177,036 | -13.77% | \$103,500 | \$153,000 | -32.35% | 149 | 363 | -58.90% |
| Lots WF | \$50,000 | | | \$50,000 | | | 131 | | |
| LOTS TOTAL | \$174,542 | \$225,271 | -22.52% | \$171,250 | \$180,625 | -5.19% | 142 | 340 | -58.26% |
| Business | | \$214,000 | | | \$214,000 | | | 241 | |
| Commercial | \$248,441 | \$233,629 | 6.34% | \$137,500 | \$217,506 | -36.78% | 246 | 64 | 283.46% |
| Land | | | | | | | | | |
| COMM TOTAL | \$248,441 | \$229,703 | 8.16% | \$137,500 | \$214,000 | -35.75% | 246 | 100 | 147.36% |
| GRAND TOTAL | \$350,055 | \$354,395 | -1.22% | \$320,000 | \$315,000 | 1.59% | 113 | 153 | -26.42% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- October 2015

Average/Median price, Days to Sell (YTD)

| Description | Average Price | | | Median Price | | | Days to Sell | | |
|------------------------------|------------------|------------------|--------------|------------------|------------------|--------------|--------------|------------|----------------|
| | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% |
| Zone = North Okanagan | | | | | | | | | |
| Acreage/House | \$552,597 | \$563,785 | -1.98% | \$510,000 | \$499,950 | 2.01% | 125 | 184 | -31.83% |
| Duplex | \$342,281 | \$360,158 | -4.96% | \$325,000 | \$291,038 | 11.67% | 86 | 116 | -25.73% |
| Mobile Home | \$109,957 | \$104,719 | 5.00% | \$93,000 | \$95,000 | -2.11% | 114 | 150 | -24.02% |
| Recreational | \$206,305 | \$151,479 | 36.19% | \$134,500 | \$101,500 | 32.51% | 201 | 315 | -36.14% |
| Residential | \$386,567 | \$374,064 | 3.34% | \$355,000 | \$345,000 | 2.90% | 84 | 102 | -17.72% |
| Residential WF | \$1,233,353 | \$1,087,612 | 13.40% | \$1,150,000 | \$967,500 | 18.86% | 126 | 166 | -23.88% |
| 3/4-Plex | \$361,157 | \$349,750 | 3.26% | \$390,000 | \$451,000 | -13.53% | 265 | 61 | 336.81% |
| Timeshare | | | | | | | | | |
| Apartment | \$190,625 | \$198,810 | -4.12% | \$190,000 | \$181,250 | 4.83% | 103 | 139 | -25.49% |
| Townhouse | \$253,714 | \$258,245 | -1.75% | \$242,500 | \$253,180 | -4.22% | 95 | 126 | -24.83% |
| RES TOTAL | \$362,209 | \$358,358 | 1.07% | \$330,000 | \$320,000 | 3.13% | 96 | 121 | -21.16% |
| FARMS | \$502,667 | \$1,115,000 | -54.92% | \$643,000 | \$950,000 | -32.32% | 75 | 438 | -82.89% |
| MULTIFAMILY | \$860,000 | \$335,000 | 156.72% | \$860,000 | \$335,000 | 156.72% | 70 | 328 | -78.78% |
| Acreage | \$270,107 | \$257,183 | 5.03% | \$210,000 | \$249,000 | -15.66% | 267 | 239 | 11.42% |
| Acreage WF | \$202,500 | \$180,000 | 12.50% | \$202,500 | \$180,000 | 12.50% | 504 | 1,448 | -65.19% |
| Lots | \$158,981 | \$168,181 | -5.47% | \$160,000 | \$153,000 | 4.58% | 318 | 220 | 44.15% |
| Lots WF | \$440,333 | \$379,750 | 15.95% | \$328,500 | \$379,750 | -13.50% | 242 | 60 | 306.72% |
| LOTS TOTAL | \$213,448 | \$189,520 | 12.63% | \$170,000 | \$160,000 | 6.25% | 300 | 256 | 16.94% |
| Business | \$277,575 | \$155,167 | 78.89% | \$252,650 | \$132,000 | 91.40% | 212 | 213 | -0.35% |
| Commercial | \$352,538 | \$388,345 | -9.22% | \$195,000 | \$235,000 | -17.02% | 262 | 206 | 27.13% |
| Land | \$249,800 | \$762,500 | -67.24% | \$218,750 | \$762,500 | -71.31% | 156 | 193 | -19.22% |
| COMM TOTAL | \$340,068 | \$365,905 | -7.06% | \$195,000 | \$218,000 | -10.55% | 251 | 207 | 21.51% |
| GRAND TOTAL | \$352,926 | \$349,026 | 1.12% | \$320,000 | \$311,186 | 2.83% | 114 | 136 | -16.16% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

**North Okanagan Monthly Statistics
November 2015**

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Zone Totals

| Description | CM This Year | CM Last Year | Increase | This YTD | Last YTD | Increase |
|--------------------------------|---------------|---------------|----------|-----------------|-----------------|----------|
| Area = Central Okanagan | | | | | | |
| 1 Units Listed | 584 | 581 | 0.52% | 9,816 | 9,572 | 2.55% |
| 2 Units Sold | 389 | 331 | 17.52% | 5,453 | 5,063 | 7.70% |
| 3 Sales Volume | \$158,616,798 | \$136,927,980 | 15.84% | \$2,328,060,356 | \$2,122,899,767 | 9.66% |
| 4 List/Sell Ratio | 95.37% | 96.28% | | 96.57% | 95.91% | |
| 5 Days to Sell | 92 | 94 | -1.75% | 83 | 99 | -15.85% |
| 6 Active Listings | 2,896 | 3,144 | -7.89% | | | |
| Area = North Okanagan | | | | | | |
| 1 Units Listed | 201 | 191 | 5.24% | 3,785 | 3,732 | 1.42% |
| 2 Units Sold | 161 | 120 | 34.17% | 1,812 | 1,879 | -3.57% |
| 3 Sales Volume | \$55,409,515 | \$40,830,971 | 35.70% | \$637,740,556 | \$654,712,018 | -2.59% |
| 4 List/Sell Ratio | 95.61% | 94.65% | | 96.06% | 95.86% | |
| 5 Days to Sell | 122 | 156 | -22.18% | 115 | 137 | -16.34% |
| 6 Active Listings | 1,688 | 1,793 | -5.86% | | | |
| Area = Shuswap / Revels | | | | | | |
| 1 Units Listed | 83 | 116 | -28.45% | 2,199 | 2,227 | -1.26% |
| 2 Units Sold | 75 | 74 | 1.35% | 1,094 | 1,049 | 4.29% |
| 3 Sales Volume | \$22,383,400 | \$25,023,147 | -10.55% | \$342,102,547 | \$315,942,754 | 8.28% |
| 4 List/Sell Ratio | 95.15% | 93.31% | | 95.32% | 94.23% | |
| 5 Days to Sell | 176 | 152 | 15.84% | 141 | 170 | -17.01% |
| 6 Active Listings | 1,160 | 1,297 | -10.56% | | | |
| Area = Grand Total | | | | | | |
| 1 Units Listed | 868 | 888 | -2.25% | 15,800 | 15,531 | 1.73% |
| 2 Units Sold | 625 | 525 | 19.05% | 8,359 | 7,991 | 4.61% |
| 3 Sales Volume | \$236,409,713 | \$202,782,098 | 16.58% | \$3,307,903,459 | \$3,093,554,539 | 6.93% |
| 4 List/Sell Ratio | 95.41% | 95.58% | | 96.34% | 95.72% | |
| 5 Days to Sell | 110 | 116 | -5.56% | 98 | 117 | -16.72% |
| 6 Active Listings | 5,744 | 6,234 | -7.86% | | | |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- November 2015

Quick Summary Part 1

| | | | Residential | |
|-----------------------------|-------------------------|---------------------------|-------------------------|---------------------------|
| Description | Total Units Sold | Total Sales Volume | Total Units Sold | Total Sales Volume |
| This Month | 161 | \$55,409,515 | 76 | \$28,614,605 |
| Last Month | 145 | \$50,806,053 | 68 | \$27,796,625 |
| This Month Last Year | 120 | \$40,830,971 | 57 | \$21,537,685 |

| Description | Total Listings Taken | Inventory |
|-----------------------------|-----------------------------|------------------|
| This Month | 201 | 1,688 |
| Last Month | 247 | 1,850 |
| This Month Last Year | 191 | 1,793 |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- November 2015

Quick Summary Part 2

Condo/Apt

| | |
|-------------------|-----------|
| Sales | 13 |
| New Listings | 21 |
| Current Inventory | 124 |
| Sell/Inv. Ratio | 10.48% |
| Days to Sell | 128 |
| Average Price | \$138,346 |
| Median Price | \$135,000 |

Condo/Townhouse

| | |
|-------------------|-----------|
| Sales | 25 |
| New Listings | 33 |
| Current Inventory | 127 |
| Sell/Inv. Ratio | 19.69% |
| Days to Sell | 128 |
| Average Price | \$270,136 |
| Median Price | \$265,000 |

Lots

| | |
|-------------------|-----------|
| Sales | 9 |
| New Listings | 15 |
| Current Inventory | 362 |
| Sell/Inv. Ratio | 2.49% |
| Days to Sell | 149 |
| Average Price | \$326,389 |
| Median Price | \$205,000 |

Residential

| | |
|-------------------|-----------|
| Sales | 76 |
| New Listings | 66 |
| Current Inventory | 459 |
| Sell/Inv. Ratio | 16.56% |
| Days to Sell | 111 |
| Average Price | \$376,508 |
| Median Price | \$343,000 |

| | |
|-----------------------------|--------|
| Ratio of Sales vs Inventory | 17.01% |
|-----------------------------|--------|

North Okanagan Statistics -- November 2015

Comparative Activity -- Listing Information

| Description | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Inventory | | |
|------------------------------|------------|------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | | | | | | | Cur Mo | Lst Yr Mo | Incr/Decr% |
| Zone = North Okanagan | | | | | | | | | |
| Acreage/House | 20 | 26 | -23.08% | 436 | 444 | -1.80 | 197 | 222 | -11.26 |
| Duplex | 5 | 3 | 66.67% | 84 | 87 | -3.45 | 35 | 32 | 9.38 |
| Mobile Home | 7 | 8 | -12.50% | 150 | 158 | -5.06 | 42 | 58 | -27.59 |
| Recreational | 7 | 1 | 600.00% | 74 | 29 | 155.17 | 62 | 28 | 121.43 |
| Residential | 66 | 73 | -9.59% | 1,581 | 1,501 | 5.33 | 459 | 436 | 5.28 |
| Residential WF | 1 | 1 | 0.00% | 63 | 71 | -11.27 | 26 | 24 | 8.33 |
| 3/4-Plex | 0 | 1 | -100.00% | 6 | 13 | -53.85 | 3 | 6 | -50.00 |
| Timeshare | 0 | 0 | 0.00% | 0 | 0 | 0.00 | | | |
| Apartment | 21 | 23 | -8.70% | 233 | 219 | 6.39 | 124 | 130 | -4.62 |
| Townhouse | 33 | 9 | 266.67% | 434 | 397 | 9.32 | 127 | 136 | -6.62 |
| RES TOTAL | 160 | 145.00 | 10.34% | 3,061 | 2,919 | 4.86% | 1,075 | 1,072 | 0.28 |
| FARMS | 3 | 2 | 50.00% | 62 | 49 | 26.53 | 46 | 39 | 17.95 |
| MULTIFAMILY | 1 | 1 | 0.00% | 12 | 7 | 71.43 | 6 | 2 | 200.00 |
| Acreage | 5 | 11 | -54.55% | 144 | 129 | 11.63 | 140 | 145 | -3.45 |
| Acreage WF | 1 | 0 | 0.00% | 14 | 16 | -12.50 | 13 | 15 | -13.33 |
| Lots | 9 | 8 | 12.50% | 214 | 316 | -32.28 | 195 | 258 | -24.42 |
| Lots WF | 0 | 1 | -100.00% | 23 | 23 | 0.00 | 14 | 23 | -39.13 |
| LOTS TOTAL | 15 | 20.00 | -25.00% | 395 | 484 | -18.39% | 362 | 441 | -17.91 |
| Business | 3 | 5 | -40.00% | 41 | 52 | -21.15 | 35 | 44 | -20.45 |
| Commercial | 14 | 16 | -12.50% | 180 | 191 | -5.76 | 139 | 161 | -13.66 |
| Land | 5 | 2 | 150.00% | 32 | 28 | 14.29 | 25 | 32 | -21.88 |
| COMM TOTAL | 22 | 23.00 | -4.35% | 253 | 271 | -6.64% | 199 | 237 | -16.03 |
| GRAND TOTAL | 201 | 191 | 5.24% | 3,783 | 3,730 | 1.42% | 1,688 | 1,791 | -5.75 |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- November 2015

Comparative Activity -- Sales Information (Month)

| Description | Unit Sales | | | Sales Volume | | | List/Sale Ratio | |
|------------------------------|------------|------------|---------------|---------------------|---------------------|---------------|-----------------|---------------|
| | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo |
| Zone = North Okanagan | | | | | | | | |
| Acreage/House | 13 | 5 | 160.00% | \$5,588,000 | \$3,452,000 | 61.88% | 95.36% | 95.44% |
| Duplex | 2 | 1 | 100.00% | \$712,400 | \$170,000 | 319.06% | 95.89% | 97.14% |
| Mobile Home | 10 | 2 | 400.00% | \$856,400 | \$167,500 | 411.28% | 90.11% | 90.35% |
| Recreational | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Residential | 76 | 57 | 33.33% | \$28,614,605 | \$21,537,685 | 32.86% | 96.45% | 96.24% |
| Residential WF | 3 | 4 | -25.00% | \$5,059,000 | \$4,337,000 | 16.65% | 91.09% | 88.80% |
| 3/4-Plex | 1 | 1 | 0.00% | \$449,900 | \$660,000 | -31.83% | 100.00% | 94.42% |
| Timeshare | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Apartment | 13 | 12 | 8.33% | \$1,798,500 | \$1,802,500 | -0.22% | 95.82% | 94.95% |
| Townhouse | 25 | 17 | 47.06% | \$6,753,400 | \$4,359,000 | 54.93% | 96.80% | 96.93% |
| RES TOTAL | 143 | 99 | 44.44% | \$49,832,205 | \$36,485,685 | 36.58% | 95.69% | 95.18% |
| FARMS | 0 | 1 | -100.00% | \$0 | \$500,000 | -100.00% | 0.00% | 91.07% |
| MULTIFAMILY | 2 | 0 | 0.00% | \$1,514,000 | \$0 | 0.00% | 97.11% | 0.00% |
| Acreage | 3 | 4 | -25.00% | \$1,169,500 | \$1,472,000 | -20.55% | 98.79% | 90.86% |
| Acreage WF | 0 | 1 | -100.00% | \$0 | \$114,286 | -100.00% | 0.00% | 76.24% |
| Lots | 5 | 14 | -64.29% | \$768,000 | \$2,174,000 | -64.67% | 93.33% | 91.17% |
| Lots WF | 1 | 0 | 0.00% | \$1,000,000 | \$0 | 0.00% | 90.91% | 0.00% |
| LOTS TOTAL | 9 | 19 | -52.63% | \$2,937,500 | \$3,760,286 | -21.88% | 94.55% | 90.51% |
| Business | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Commercial | 7 | 1 | 600.00% | \$1,125,810 | \$85,000 | 1,224.48% | 93.07% | 85.86% |
| Land | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| COMM TOTAL | 7 | 1 | 600.00% | \$1,125,810 | \$85,000 | 1,224.48% | 93.07% | 85.86% |
| GRAND TOTAL | 161 | 120 | 34.17% | \$55,409,515 | \$40,830,971 | 35.70% | 95.61% | 94.65% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- November 2015

Comparative Activity -- Sales Information (YTD)

| Description | Unit Sales | | | Sales Volume | | | List/Sale Ratio | |
|------------------------------|--------------|--------------|---------------|----------------------|----------------------|---------------|-----------------|---------------|
| | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD |
| Zone = North Okanagan | | | | | | | | |
| Acreage/House | 183 | 153 | 19.61% | \$99,780,093 | \$86,892,189 | 14.83% | 95.50% | 95.44% |
| Duplex | 38 | 49 | -22.45% | \$13,034,500 | \$17,457,575 | -25.34% | 96.83% | 96.61% |
| Mobile Home | 93 | 98 | -5.10% | \$9,982,800 | \$10,220,550 | -2.33% | 94.43% | 93.23% |
| Recreational | 10 | 8 | 25.00% | \$2,063,050 | \$1,211,830 | 70.24% | 92.15% | 93.72% |
| Residential | 894 | 970 | -7.84% | \$344,826,673 | \$363,058,495 | -5.02% | 97.09% | 96.86% |
| Residential WF | 20 | 32 | -37.50% | \$26,025,999 | \$34,790,149 | -25.19% | 90.52% | 93.60% |
| 3/4-Plex | 6 | 4 | 50.00% | \$2,255,686 | \$1,709,250 | 31.97% | 95.71% | 95.63% |
| Timeshare | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Apartment | 120 | 116 | 3.45% | \$22,195,343 | \$22,478,701 | -1.26% | 95.63% | 96.08% |
| Townhouse | 262 | 243 | 7.82% | \$66,883,675 | \$62,722,360 | 6.63% | 96.86% | 96.47% |
| RES TOTAL | 1,626 | 1,673 | -2.81% | \$587,047,819 | \$600,541,099 | -2.25% | 96.35% | 96.31% |
| FARMS | 3 | 11 | -72.73% | \$1,508,000 | \$11,650,000 | -87.06% | 95.15% | 86.20% |
| MULTIFAMILY | 4 | 2 | 100.00% | \$3,234,000 | \$670,000 | 382.69% | 93.79% | 95.99% |
| Acreage | 38 | 33 | 15.15% | \$10,623,250 | \$8,930,300 | 18.96% | 92.41% | 91.36% |
| Acreage WF | 2 | 5 | -60.00% | \$405,000 | \$834,286 | -51.46% | 87.10% | 88.48% |
| Lots | 66 | 122 | -45.90% | \$10,465,815 | \$20,337,580 | -48.54% | 93.05% | 93.71% |
| Lots WF | 7 | 2 | 250.00% | \$3,642,000 | \$759,500 | 379.53% | 95.04% | 95.06% |
| LOTS TOTAL | 113 | 162 | -30.25% | \$25,136,065 | \$30,861,666 | -18.55% | 92.96% | 92.90% |
| Business | 4 | 6 | -33.33% | \$1,110,300 | \$931,000 | 19.26% | 95.96% | 95.30% |
| Commercial | 56 | 22 | 154.55% | \$18,400,173 | \$8,240,254 | 123.30% | 92.56% | 90.20% |
| Land | 4 | 2 | 100.00% | \$999,200 | \$1,525,000 | -34.48% | 82.34% | 95.67% |
| COMM TOTAL | 64 | 30 | 113.33% | \$20,509,673 | \$10,696,254 | 91.75% | 92.18% | 91.37% |
| GRAND TOTAL | 1,810 | 1,878 | -3.62% | \$637,435,556 | \$654,419,018 | -2.60% | 96.06% | 95.86% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- November 2015

Average/Median price, Days to Sell (Month)

| Description | Average Price | | | Median Price | | | Days to Sell | | |
|------------------------------|------------------|------------------|--------------|------------------|------------------|---------------|--------------|------------|----------------|
| | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% |
| Zone = North Okanagan | | | | | | | | | |
| Acreage/House | \$429,846 | \$690,400 | -37.74% | \$420,000 | \$690,000 | -39.13% | 155 | 91 | 69.92% |
| Duplex | \$356,200 | \$170,000 | 109.53% | \$356,200 | \$170,000 | 109.53% | 140 | 281 | -50.36% |
| Mobile Home | \$85,640 | \$83,750 | 2.26% | \$82,950 | \$83,750 | -0.96% | 75 | 73 | 2.33% |
| Recreational | | | | | | | | | |
| Residential | \$376,508 | \$377,854 | -0.36% | \$343,000 | \$344,000 | -0.29% | 111 | 108 | 3.38% |
| Residential WF | \$1,686,333 | \$1,084,250 | 55.53% | \$2,250,000 | \$1,125,000 | 100.00% | 183 | 270 | -32.41% |
| 3/4-Plex | \$449,900 | \$660,000 | -31.83% | \$449,900 | \$660,000 | -31.83% | 46 | 74 | -37.84% |
| Timeshare | | | | | | | | | |
| Apartment | \$138,346 | \$150,208 | -7.90% | \$135,000 | \$138,000 | -2.17% | 128 | 172 | -25.56% |
| Townhouse | \$270,136 | \$256,412 | 5.35% | \$265,000 | \$235,500 | 12.53% | 128 | 130 | -1.03% |
| RES TOTAL | \$348,477 | \$368,542 | -5.44% | \$325,500 | \$315,000 | 3.33% | 119 | 126 | -5.59% |
| FARMS | | \$500,000 | | | \$500,000 | | | 565 | |
| MULTIFAMILY | \$757,000 | | | \$757,000 | | | 77 | | |
| Acreage | \$389,833 | \$368,000 | 5.93% | \$260,000 | \$278,500 | -6.64% | 174 | 204 | -14.87% |
| Acreage WF | | \$114,286 | | | \$114,286 | | | 31 | |
| Lots | \$153,600 | \$155,286 | -1.09% | \$151,000 | \$154,500 | -2.27% | 151 | 348 | -56.72% |
| Lots WF | \$1,000,000 | | | \$1,000,000 | | | 69 | | |
| LOTS TOTAL | \$326,389 | \$197,910 | 64.92% | \$205,000 | \$165,000 | 24.24% | 149 | 301 | -50.42% |
| Business | | | | | | | | | |
| Commercial | \$160,830 | \$85,000 | 89.21% | \$675 | \$85,000 | -99.21% | 163 | 50 | 226.00% |
| Land | | | | | | | | | |
| COMM TOTAL | \$160,830 | \$85,000 | 89.21% | \$675 | \$85,000 | -99.21% | 163 | 50 | 226.00% |
| GRAND TOTAL | \$344,158 | \$340,258 | 1.15% | \$320,000 | \$285,000 | 12.28% | 122 | 156 | -22.18% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- November 2015

Average/Median price, Days to Sell (YTD)

| Description | Average Price | | | Median Price | | | Days to Sell | | |
|------------------------------|------------------|------------------|--------------|------------------|------------------|--------------|--------------|------------|----------------|
| | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% |
| Zone = North Okanagan | | | | | | | | | |
| Acreage/House | \$545,246 | \$567,923 | -3.99% | \$505,000 | \$505,000 | 0.00% | 128 | 181 | -29.32% |
| Duplex | \$343,013 | \$356,277 | -3.72% | \$325,000 | \$290,575 | 11.85% | 89 | 119 | -25.47% |
| Mobile Home | \$107,342 | \$104,291 | 2.93% | \$89,900 | \$95,000 | -5.37% | 110 | 149 | -26.07% |
| Recreational | \$206,305 | \$151,479 | 36.19% | \$134,500 | \$101,500 | 32.51% | 201 | 315 | -36.14% |
| Residential | \$385,712 | \$374,287 | 3.05% | \$353,750 | \$345,000 | 2.54% | 86 | 102 | -15.72% |
| Residential WF | \$1,301,300 | \$1,087,192 | 19.69% | \$1,172,500 | \$985,000 | 19.04% | 135 | 179 | -24.70% |
| 3/4-Plex | \$375,948 | \$427,313 | -12.02% | \$398,000 | \$452,375 | -12.02% | 229 | 64 | 257.03% |
| Timeshare | | | | | | | | | |
| Apartment | \$184,961 | \$193,782 | -4.55% | \$165,000 | \$176,250 | -6.38% | 106 | 142 | -25.42% |
| Townhouse | \$255,281 | \$258,117 | -1.10% | \$244,000 | \$252,000 | -3.17% | 98 | 127 | -22.46% |
| RES TOTAL | \$361,038 | \$358,961 | 0.58% | \$329,450 | \$320,000 | 2.95% | 98 | 121 | -19.65% |
| FARMS | \$502,667 | \$1,059,091 | -52.54% | \$643,000 | \$875,000 | -26.51% | 75 | 450 | -83.33% |
| MULTIFAMILY | \$808,500 | \$335,000 | 141.34% | \$779,500 | \$335,000 | 132.69% | 73 | 328 | -77.63% |
| Acreage | \$279,559 | \$270,615 | 3.31% | \$210,000 | \$255,100 | -17.68% | 259 | 235 | 10.33% |
| Acreage WF | \$202,500 | \$166,857 | 21.36% | \$202,500 | \$160,000 | 26.56% | 504 | 1,164 | -56.72% |
| Lots | \$158,573 | \$166,701 | -4.88% | \$160,000 | \$153,000 | 4.58% | 305 | 235 | 29.78% |
| Lots WF | \$520,286 | \$379,750 | 37.01% | \$440,000 | \$379,750 | 15.87% | 217 | 60 | 265.19% |
| LOTS TOTAL | \$222,443 | \$190,504 | 16.77% | \$170,000 | \$160,000 | 6.25% | 288 | 261 | 10.02% |
| Business | \$277,575 | \$155,167 | 78.89% | \$252,650 | \$132,000 | 91.40% | 212 | 213 | -0.35% |
| Commercial | \$328,575 | \$374,557 | -12.28% | \$168,500 | \$190,000 | -11.32% | 250 | 199 | 25.44% |
| Land | \$249,800 | \$762,500 | -67.24% | \$218,750 | \$762,500 | -71.31% | 156 | 193 | -19.22% |
| COMM TOTAL | \$320,464 | \$356,542 | -10.12% | \$191,250 | \$216,000 | -11.46% | 241 | 201 | 19.88% |
| GRAND TOTAL | \$352,174 | \$348,466 | 1.06% | \$320,000 | \$310,000 | 3.23% | 114 | 137 | -16.43% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe