

**North Okanagan Monthly Statistics
December 2016**

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	355	376	-5.59%	10,337	10,192	1.42%
2 Units Sold	352	340	3.53%	7,322	5,788	26.50%
3 Sales Volume	\$174,306,068	\$148,143,749	17.66%	\$3,578,210,673	\$2,473,249,106	44.68%
4 List/Sell Ratio	96.82%	96.73%		97.38%	96.59%	
5 Days to Sell	75	96	-21.90%	68	84	-19.08%
6 Active Listings	1,841	2,440	-24.55%			
Area = North Okanagan						
1 Units Listed	136	146	-6.85%	3,910	3,931	-0.53%
2 Units Sold	116	85	36.47%	2,595	1,896	36.87%
3 Sales Volume	\$40,417,196	\$29,798,529	35.63%	\$1,030,095,589	\$667,489,086	54.32%
4 List/Sell Ratio	96.61%	93.88%		96.46%	95.96%	
5 Days to Sell	97	137	-28.91%	111	116	-3.70%
6 Active Listings	1,136	1,558	-27.09%			
Area = Shuswap / Revels						
1 Units Listed	65	63	3.17%	2,365	2,262	4.55%
2 Units Sold	64	57	12.28%	1,376	1,151	19.55%
3 Sales Volume	\$19,323,670	\$19,228,893	0.49%	\$449,678,727	\$361,331,439	24.45%
4 List/Sell Ratio	94.17%	92.39%		95.51%	95.16%	
5 Days to Sell	166	176	-5.43%	141	143	-1.13%
6 Active Listings	812	975	-16.72%			
Area = Grand Total						
1 Units Listed	556	585	-4.96%	16,612	16,385	1.39%
2 Units Sold	532	482	10.37%	11,293	8,835	27.82%
3 Sales Volume	\$234,046,934	\$197,171,171	18.70%	\$5,057,984,989	\$3,502,069,631	44.43%
4 List/Sell Ratio	96.56%	95.85%		97.02%	96.32%	
5 Days to Sell	91	113	-19.38%	87	98	-11.77%
6 Active Listings	3,789	4,973	-23.81%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- December 2016

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	116	\$40,417,196	60	\$25,775,829
Last Month	171	\$62,997,861	73	\$31,770,675
This Month Last Year	85	\$29,798,529	43	\$17,277,867

Description	Total Listings Taken	Inventory
This Month	136	1,136
Last Month	211	1,299
This Month Last Year	146	1,558

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- December 2016

Quick Summary Part 2

Condo/Apt

Sales	10
New Listings	9
Current Inventory	76
Sell/Inv. Ratio	13.16%
Days to Sell	56
Average Price	\$147,475
Median Price	\$141,500

Condo/Townhouse

Sales	16
New Listings	15
Current Inventory	73
Sell/Inv. Ratio	21.92%
Days to Sell	59
Average Price	\$303,559
Median Price	\$323,750

Lots

Sales	11
New Listings	25
Current Inventory	322
Sell/Inv. Ratio	3.42%
Days to Sell	295
Average Price	\$178,250
Median Price	\$177,500

Residential

Sales	60
New Listings	47
Current Inventory	262
Sell/Inv. Ratio	22.90%
Days to Sell	77
Average Price	\$429,597
Median Price	\$361,000
Ratio of Sales vs Inventory	15.75%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- December 2016

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okanagan									
Acreage/House	13	9	44.44%	424	446	-4.93	121	164	-26.22
Duplex	3	1	200.00%	110	85	29.41	20	31	-35.48
Mobile Home	2	9	-77.78%	130	159	-18.24	25	43	-41.86
Recreational	2	3	-33.33%	23	77	-70.13	50	63	-20.63
Residential	47	64	-26.56%	1,691	1,645	2.80	262	418	-37.32
Residential WF	0	0	0.00%	59	62	-4.84	16	21	-23.81
3/4-Plex	2	0	0.00%	11	6	83.33	1	2	-50.00
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	9	13	-30.77%	230	246	-6.50	76	109	-30.28
Townhouse	15	11	36.36%	430	445	-3.37	73	116	-37.07
RES TOTAL	93	110.00	-15.45%	3,108	3,171	-1.99%	644	967	-33.40
FARMS	1	1	0.00%	61	63	-3.17	39	44	-11.36
MULTIFAMILY	0	0	0.00%	11	12	-8.33	7	2	250.00
Acreage	4	9	-55.56%	144	153	-5.88	96	137	-29.93
Acreage WF	0	3	-100.00%	16	17	-5.88	9	13	-30.77
Lots	20	9	122.22%	328	223	47.09	205	189	8.47
Lots WF	1	0	0.00%	16	23	-30.43	12	13	-7.69
LOTS TOTAL	25	21.00	19.05%	504	416	21.15%	322	352	-8.52
Business	3	3	0.00%	42	45	-6.67	17	33	-48.48
Commercial	10	7	42.86%	143	186	-23.12	80	131	-38.93
Land	4	4	0.00%	40	36	11.11	27	29	-6.90
COMM TOTAL	17	14.00	21.43%	225	267	-15.73%	124	193	-35.75
GRAND TOTAL	136	146	-6.85%	3,909	3,929	-0.51%	1,136	1,558	-27.09

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North Okanagan Statistics -- December 2016

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = North Okanagan								
Acreage/House	3	9	-66.67%	\$1,878,500	\$5,311,500	-64.63%	93.74%	89.86%
Duplex	6	3	100.00%	\$2,869,000	\$1,172,000	144.80%	98.52%	99.07%
Mobile Home	4	4	0.00%	\$464,900	\$395,000	17.70%	79.63%	90.93%
Recreational	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Residential	60	43	39.53%	\$25,775,829	\$17,277,867	49.18%	97.61%	97.33%
Residential WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	10	11	-9.09%	\$1,474,752	\$1,647,400	-10.48%	95.80%	94.39%
Townhouse	16	7	128.57%	\$4,856,950	\$2,158,740	124.99%	97.06%	96.56%
RES TOTAL	99	77	28.57%	\$37,319,931	\$27,962,507	33.46%	97.06%	95.56%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	3	1	200.00%	\$455,500	\$150,000	203.67%	93.46%	88.34%
Acreage WF	2	2	0.00%	\$553,750	\$1,115,000	-50.34%	96.47%	94.90%
Lots	6	2	200.00%	\$951,500	\$76,000	1,151.97%	86.52%	89.94%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	11	5	120.00%	\$1,960,750	\$1,341,000	46.22%	90.73%	93.83%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	6	2	200.00%	\$1,136,515	\$95,022	1,096.05%	92.93%	95.10%
Land	0	1	-100.00%	\$0	\$400,000	-100.00%	0.00%	42.11%
COMM TOTAL	6	3	100.00%	\$1,136,515	\$495,022	129.59%	92.93%	47.15%
GRAND TOTAL	116	85	36.47%	\$40,417,196	\$29,798,529	35.63%	96.61%	93.88%

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North Okanagan Statistics -- December 2016

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = North Okanagan								
Acreage/House	229	192	19.27%	\$139,817,251	\$105,091,593	33.04%	96.04%	95.20%
Duplex	82	41	100.00%	\$29,634,833	\$14,206,500	108.60%	98.15%	97.01%
Mobile Home	100	97	3.09%	\$12,709,901	\$10,377,800	22.47%	94.11%	94.30%
Recreational	9	10	-10.00%	\$1,703,400	\$2,063,050	-17.43%	93.32%	92.15%
Residential	1,325	937	41.41%	\$570,396,711	\$362,104,540	57.52%	97.75%	97.10%
Residential WF	33	20	65.00%	\$39,360,400	\$26,025,999	51.23%	94.31%	90.52%
3/4-Plex	8	6	33.33%	\$3,743,960	\$2,255,686	65.98%	97.56%	95.71%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	170	131	29.77%	\$32,052,651	\$23,842,743	34.43%	96.36%	95.54%
Townhouse	354	269	31.60%	\$106,027,476	\$69,042,415	53.57%	97.52%	96.85%
RES TOTAL	2,310	1,703	35.64%	\$935,446,583	\$615,010,326	52.10%	97.22%	96.31%
FARMS	8	3	166.67%	\$16,060,000	\$1,508,000	964.99%	84.84%	95.15%
MULTIFAMILY	2	4	-50.00%	\$1,463,000	\$3,234,000	-54.76%	97.66%	93.79%
Acreage	74	39	89.74%	\$18,361,700	\$10,773,250	70.44%	91.82%	92.35%
Acreage WF	7	4	75.00%	\$2,393,750	\$1,520,000	57.48%	94.70%	92.69%
Lots	113	67	68.66%	\$18,547,254	\$10,491,815	76.78%	93.51%	93.06%
Lots WF	8	7	14.29%	\$3,132,500	\$3,642,000	-13.99%	92.11%	95.04%
LOTS TOTAL	202	117	72.65%	\$42,435,204	\$26,427,065	60.57%	92.73%	93.02%
Business	8	4	100.00%	\$1,753,000	\$1,110,300	57.89%	91.36%	95.96%
Commercial	58	58	0.00%	\$29,855,302	\$18,495,195	61.42%	87.62%	92.57%
Land	6	5	20.00%	\$2,850,000	\$1,399,200	103.69%	86.79%	64.67%
COMM TOTAL	72	67	7.46%	\$34,458,302	\$21,004,695	64.05%	87.73%	90.15%
GRAND TOTAL	2,594	1,894	36.96%	\$1,029,863,089	\$667,184,086	54.36%	96.46%	95.96%

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North Okanagan Statistics -- December 2016

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okanagan									
Acreage/House	\$626,167	\$590,167	6.10%	\$528,500	\$475,000	11.26%	94	186	-49.40%
Duplex	\$478,167	\$390,667	22.40%	\$308,750	\$410,000	-24.70%	75	69	8.50%
Mobile Home	\$116,225	\$98,750	17.70%	\$117,500	\$100,000	17.50%	87	116	-25.59%
Recreational									
Residential	\$429,597	\$401,811	6.92%	\$361,000	\$379,500	-4.87%	77	103	-24.66%
Residential WF									
3/4-Plex									
Timeshare									
Apartment	\$147,475	\$149,764	-1.53%	\$141,500	\$143,000	-1.05%	56	119	-53.22%
Townhouse	\$303,559	\$308,391	-1.57%	\$323,750	\$322,500	0.39%	59	66	-10.88%
RES TOTAL	\$376,969	\$363,149	3.81%	\$336,000	\$348,000	-3.45%	73	111	-34.26%
FARMS									
MULTIFAMILY									
Acreage	\$151,833	\$150,000	1.22%	\$177,500	\$150,000	18.33%	362	244	48.50%
Acreage WF	\$276,875	\$557,500	-50.34%	\$276,875	\$557,500	-50.34%	103	86	19.77%
Lots	\$158,583	\$38,000	317.32%	\$136,250	\$38,000	258.55%	325	490	-33.71%
Lots WF									
LOTS TOTAL	\$178,250	\$268,200	-33.54%	\$177,500	\$150,000	18.33%	295	279	5.56%
Business									
Commercial	\$189,419	\$47,511	298.68%	\$154,500	\$47,511	225.19%	136	151	-10.26%
Land		\$400,000			\$400,000			1,383	
COMM TOTAL	\$189,419	\$165,007	14.79%	\$154,500	\$95,000	62.63%	136	562	-75.88%
GRAND TOTAL	\$348,424	\$350,571	-0.61%	\$319,000	\$347,000	-8.07%	97	137	-28.91%

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North Okanagan Statistics -- December 2016

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = North Okanagan									
Acreage/House	\$610,556	\$547,352	11.55%	\$574,000	\$502,500	14.23%	129	131	-1.62%
Duplex	\$361,400	\$346,500	4.30%	\$333,500	\$335,000	-0.45%	79	87	-9.61%
Mobile Home	\$127,099	\$106,988	18.80%	\$114,625	\$93,000	23.25%	144	110	30.92%
Recreational	\$189,267	\$206,305	-8.26%	\$180,000	\$134,500	33.83%	209	201	3.99%
Residential	\$430,488	\$386,451	11.40%	\$385,000	\$355,000	8.45%	79	87	-9.13%
Residential WF	\$1,192,739	\$1,301,300	-8.34%	\$1,300,000	\$1,172,500	10.87%	154	135	14.38%
3/4-Plex	\$467,995	\$375,948	24.48%	\$514,500	\$398,000	29.27%	53	229	-76.70%
Timeshare									
Apartment	\$188,545	\$182,006	3.59%	\$164,500	\$165,000	-0.30%	126	107	17.95%
Townhouse	\$299,513	\$256,663	16.69%	\$284,500	\$247,200	15.09%	83	97	-14.85%
RES TOTAL	\$404,955	\$361,133	12.13%	\$360,000	\$330,000	9.09%	92	98	-5.93%
FARMS	\$2,007,500	\$502,667	299.37%	\$1,380,000	\$643,000	114.62%	494	75	558.33%
MULTIFAMILY	\$731,500	\$808,500	-9.52%	\$731,500	\$779,500	-6.16%	55	73	-25.60%
Acreage	\$248,131	\$276,237	-10.17%	\$187,500	\$210,000	-10.71%	299	259	15.29%
Acreage WF	\$341,964	\$380,000	-10.01%	\$320,000	\$370,000	-13.51%	266	295	-9.88%
Lots	\$164,135	\$156,594	4.82%	\$140,000	\$160,000	-12.50%	263	313	-16.21%
Lots WF	\$391,563	\$520,286	-24.74%	\$315,000	\$440,000	-28.41%	217	217	0.04%
LOTS TOTAL	\$210,075	\$225,872	-6.99%	\$169,750	\$170,000	-0.15%	274	289	-5.12%
Business	\$219,125	\$277,575	-21.06%	\$87,500	\$252,650	-65.37%	269	212	26.62%
Commercial	\$514,747	\$318,883	61.42%	\$246,500	\$118,500	108.02%	182	246	-25.96%
Land	\$475,000	\$279,840	69.74%	\$525,000	\$252,500	107.92%	527	401	31.50%
COMM TOTAL	\$478,588	\$313,503	52.66%	\$246,500	\$187,500	31.47%	221	256	-13.71%
GRAND TOTAL	\$397,017	\$352,262	12.71%	\$349,700	\$320,000	9.28%	111	115	-3.61%

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January 2016**

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Average/Median Price, Days to Sell (YTD)	10

Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	652	721	-9.57%	652	721	-9.57%
2 Units Sold	235	217	8.29%	235	217	8.29%
3 Sales Volume	\$98,211,973	\$83,823,550	17.17%	\$98,211,973	\$83,823,550	17.17%
4 List/Sell Ratio	96.00%	95.34%		96.00%	95.34%	
5 Days to Sell	95	115	-17.20%	95	115	-17.20%
6 Active Listings	2,572	2,919	-11.89%			
Area = North Okanagan						
1 Units Listed	242	235	2.98%	242	235	2.98%
2 Units Sold	108	84	28.57%	108	84	28.57%
3 Sales Volume	\$38,527,125	\$24,937,647	54.49%	\$38,527,125	\$24,937,647	54.49%
4 List/Sell Ratio	96.03%	95.93%		96.03%	95.93%	
5 Days to Sell	134	121	10.62%	134	121	10.62%
6 Active Listings	1,581	1,655	-4.47%			
Area = Shuswap / Revels						
1 Units Listed	129	111	16.22%	129	111	16.22%
2 Units Sold	27	34	-20.59%	27	34	-20.59%
3 Sales Volume	\$8,008,900	\$10,482,153	-23.59%	\$8,008,900	\$10,482,153	-23.59%
4 List/Sell Ratio	95.84%	96.25%		95.84%	96.25%	
5 Days to Sell	149	173	-14.11%	149	173	-14.11%
6 Active Listings	1,035	1,132	-8.57%			
Area = Grand Total						
1 Units Listed	1,023	1,067	-4.12%	1,023	1,067	-4.12%
2 Units Sold	370	335	10.45%	370	335	10.45%
3 Sales Volume	\$144,747,998	\$119,243,350	21.39%	\$144,747,998	\$119,243,350	21.39%
4 List/Sell Ratio	96.00%	95.54%		96.00%	95.54%	
5 Days to Sell	110	122	-9.78%	110	122	-9.78%
6 Active Listings	5,188	5,706	-9.08%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- January 2016

Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Residential	
			Total Units Sold	Total Sales Volume
This Month	108	\$38,527,125	57	\$21,995,100
Last Month	86	\$30,368,529		
This Month Last Year	84	\$24,937,647	36	\$13,043,450

Description	Total Listings Taken	Inventory
This Month	242	1,581
Last Month	146	1,558
This Month Last Year	235	1,655

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- January 2016

Quick Summary Part 2

Condo/Apt

Sales	8
New Listings	18
Current Inventory	118
Sell/Inv. Ratio	6.78%
Days to Sell	115
Average Price	\$196,897
Median Price	\$140,000

Condo/Townhouse

Sales	14
New Listings	29
Current Inventory	122
Sell/Inv. Ratio	11.48%
Days to Sell	159
Average Price	\$315,229
Median Price	\$295,950

Lots

Sales	5
New Listings	20
Current Inventory	352
Sell/Inv. Ratio	1.42%
Days to Sell	338
Average Price	\$237,500
Median Price	\$120,000

Residential

Sales	57
New Listings	94
Current Inventory	420
Sell/Inv. Ratio	13.57%
Days to Sell	122
Average Price	\$385,879
Median Price	\$339,000

Ratio of Sales vs Inventory	9.87%
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North Okanagan Statistics -- January 2016

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okanagan									
Acreage/House	25	22	13.64%	25	22	13.64	169	194	-12.89
Duplex	9	3	200.00%	9	3	200.00	30	26	15.38
Mobile Home	14	9	55.56%	14	9	55.56	47	53	-11.32
Recreational	2	3	-33.33%	2	3	-33.33	64	26	146.15
Residential	94	98	-4.08%	94	98	-4.08	420	410	2.44
Residential WF	6	4	50.00%	6	4	50.00	21	22	-4.55
3/4-Plex	0	0	0.00%	0	0	0.00	2	7	-71.43
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	18	18	0.00%	18	18	0.00	118	128	-7.81
Townhouse	29	32	-9.38%	29	32	-9.38	122	129	-5.43
RES TOTAL	197	189.00	4.23%	197	189	4.23%	993	995	-0.20
FARMS	3	8	-62.50%	3	8	-62.50	46	44	4.55
MULTIFAMILY	1	1	0.00%	1	1	0.00	4	3	33.33
Acreage	4	5	-20.00%	4	5	-20.00	133	126	5.56
Acreage WF	1	0	0.00%	1	0	0.00	14	11	27.27
Lots	13	13	0.00%	13	13	0.00	191	244	-21.72
Lots WF	2	1	100.00%	2	1	100.00	14	19	-26.32
LOTS TOTAL	20	19.00	5.26%	20	19	5.26%	352	400	-12.00
Business	5	5	0.00%	5	5	0.00	35	39	-10.26
Commercial	15	11	36.36%	15	11	36.36	122	142	-14.08
Land	1	2	-50.00%	1	2	-50.00	29	30	-3.33
COMM TOTAL	21	18.00	16.67%	21	18	16.67%	186	211	-11.85
GRAND TOTAL	242	235	2.98%	242	235	2.98%	1,581	1,653	-4.36

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- January 2016

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = North Okanagan								
Acreage/House	11	8	37.50%	\$6,527,000	\$5,202,100	25.47%	93.73%	92.70%
Duplex	6	4	50.00%	\$2,058,400	\$768,100	167.99%	97.98%	97.62%
Mobile Home	5	2	150.00%	\$486,750	\$183,000	165.98%	95.03%	89.31%
Recreational	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Residential	57	36	58.33%	\$21,995,100	\$13,043,450	68.63%	97.17%	97.29%
Residential WF	0	1	-100.00%	\$0	\$389,999	-100.00%	0.00%	100.00%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	8	7	14.29%	\$1,575,175	\$1,144,500	37.63%	93.33%	96.06%
Townhouse	14	17	-17.65%	\$4,413,200	\$3,299,200	33.77%	97.24%	96.54%
RES TOTAL	101	75	34.67%	\$37,055,625	\$24,030,349	54.20%	96.40%	96.09%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	2	2	0.00%	\$987,500	\$415,000	137.95%	85.95%	90.26%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	3	3	0.00%	\$200,000	\$471,500	-57.58%	88.97%	95.37%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	5	5	0.00%	\$1,187,500	\$886,500	33.95%	86.45%	92.91%
Business	1	1	0.00%	\$46,000	\$20,000	130.00%	83.64%	66.67%
Commercial	1	3	-66.67%	\$238,000	\$798	29,724.56%	95.24%	0.00%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	2	4	-50.00%	\$284,000	\$20,798	1,265.52%	93.15%	66.90%
GRAND TOTAL	108	84	28.57%	\$38,527,125	\$24,937,647	54.49%	96.03%	95.93%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- January 2016

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = North Okanagan								
Acreage/House	11	8	37.50%	\$6,527,000	\$5,202,100	25.47%	93.73%	92.70%
Duplex	6	4	50.00%	\$2,058,400	\$768,100	167.99%	97.98%	97.62%
Mobile Home	5	2	150.00%	\$486,750	\$183,000	165.98%	95.03%	89.31%
Recreational	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Residential	57	36	58.33%	\$21,995,100	\$13,043,450	68.63%	97.17%	97.29%
Residential WF	0	1	-100.00%	\$0	\$389,999	-100.00%	0.00%	100.00%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	8	7	14.29%	\$1,575,175	\$1,144,500	37.63%	93.33%	96.06%
Townhouse	14	17	-17.65%	\$4,413,200	\$3,299,200	33.77%	97.24%	96.54%
RES TOTAL	101	75	34.67%	\$37,055,625	\$24,030,349	54.20%	96.40%	96.09%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	2	2	0.00%	\$987,500	\$415,000	137.95%	85.95%	90.26%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	3	3	0.00%	\$200,000	\$471,500	-57.58%	88.97%	95.37%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	5	5	0.00%	\$1,187,500	\$886,500	33.95%	86.45%	92.91%
Business	1	1	0.00%	\$46,000	\$20,000	130.00%	83.64%	66.67%
Commercial	1	3	-66.67%	\$238,000	\$798	29,724.56%	95.24%	0.00%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	2	4	-50.00%	\$284,000	\$20,798	1,265.52%	93.15%	66.90%
GRAND TOTAL	108	84	28.57%	\$38,527,125	\$24,937,647	54.49%	96.03%	95.93%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- January 2016

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okanagan									
Acreage/House	\$593,364	\$650,263	-8.75%	\$657,000	\$611,250	7.48%	170	103	65.01%
Duplex	\$343,067	\$192,025	78.66%	\$316,500	\$181,550	74.33%	69	69	0.12%
Mobile Home	\$97,350	\$91,500	6.39%	\$81,500	\$91,500	-10.93%	53	164	-67.71%
Recreational									
Residential	\$385,879	\$362,318	6.50%	\$339,000	\$335,250	1.12%	122	113	8.21%
Residential WF		\$389,999			\$389,999			282	
3/4-Plex									
Timeshare									
Apartment	\$196,897	\$163,500	20.43%	\$140,000	\$185,000	-24.32%	115	87	32.91%
Townhouse	\$315,229	\$194,071	62.43%	\$295,950	\$182,000	62.61%	159	131	21.65%
RES TOTAL	\$366,887	\$320,405	14.51%	\$315,000	\$275,000	14.55%	125	115	9.23%
FARMS									
MULTIFAMILY									
Acreage	\$493,750	\$207,500	137.95%	\$493,750	\$207,500	137.95%	500	157	218.15%
Acreage WF									
Lots	\$66,667	\$157,167	-57.58%	\$45,000	\$155,000	-70.97%	230	171	34.57%
Lots WF									
LOTS TOTAL	\$237,500	\$177,300	33.95%	\$120,000	\$180,000	-33.33%	338	165	104.36%
Business	\$46,000	\$20,000	130.00%	\$46,000	\$20,000	130.00%	146	117	24.79%
Commercial	\$238,000	\$266	89,373.68%	\$238,000	\$26	915,284.62%	33	221	-85.09%
Land									
COMM TOTAL	\$142,000	\$5,200	2,631.03%	\$142,000	\$395	35,872.13%	90	195	-54.16%
GRAND TOTAL	\$356,733	\$296,877	20.16%	\$306,000	\$251,150	21.84%	134	121	10.62%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- January 2016

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = North Okanagan									
Acreage/House	\$593,364	\$650,263	-8.75%	\$657,000	\$611,250	7.48%	170	103	65.01%
Duplex	\$343,067	\$192,025	78.66%	\$316,500	\$181,550	74.33%	69	69	0.12%
Mobile Home	\$97,350	\$91,500	6.39%	\$81,500	\$91,500	-10.93%	53	164	-67.71%
Recreational									
Residential	\$385,879	\$362,318	6.50%	\$339,000	\$335,250	1.12%	122	113	8.21%
Residential WF		\$389,999			\$389,999			282	
3/4-Plex									
Timeshare									
Apartment	\$196,897	\$163,500	20.43%	\$140,000	\$185,000	-24.32%	115	87	32.91%
Townhouse	\$315,229	\$194,071	62.43%	\$295,950	\$182,000	62.61%	159	131	21.65%
RES TOTAL	\$366,887	\$320,405	14.51%	\$315,000	\$275,000	14.55%	125	115	9.23%
FARMS									
MULTIFAMILY									
Acreage	\$493,750	\$207,500	137.95%	\$493,750	\$207,500	137.95%	500	157	218.15%
Acreage WF									
Lots	\$66,667	\$157,167	-57.58%	\$45,000	\$155,000	-70.97%	230	171	34.57%
Lots WF									
LOTS TOTAL	\$237,500	\$177,300	33.95%	\$120,000	\$180,000	-33.33%	338	165	104.36%
Business	\$46,000	\$20,000	130.00%	\$46,000	\$20,000	130.00%	146	117	24.79%
Commercial	\$238,000	\$266	89,373.68%	\$238,000	\$26	915,284.62%	33	221	-85.09%
Land									
COMM TOTAL	\$142,000	\$5,200	2,631.03%	\$142,000	\$395	35,872.13%	90	195	-54.16%
GRAND TOTAL	\$356,733	\$296,877	20.16%	\$306,000	\$251,150	21.84%	134	121	10.62%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

**North Okanagan Monthly Statistics
February 2016**

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	861	933	-7.72%	1,513	1,654	-8.52%
2 Units Sold	448	379	18.21%	683	596	14.60%
3 Sales Volume	\$198,112,765	\$161,685,428	22.53%	\$296,324,737	\$245,508,978	20.70%
4 List/Sell Ratio	97.10%	96.72%		96.73%	96.24%	
5 Days to Sell	81	89	-9.16%	86	98	-12.87%
6 Active Listings	2,748	3,212	-14.45%			
Area = North Okanagan						
1 Units Listed	310	303	2.31%	552	538	2.60%
2 Units Sold	141	87	62.07%	249	171	45.61%
3 Sales Volume	\$46,745,929	\$31,413,730	48.81%	\$85,273,054	\$56,351,377	51.32%
4 List/Sell Ratio	97.00%	96.36%		96.56%	96.17%	
5 Days to Sell	125	159	-21.36%	129	141	-8.17%
6 Active Listings	1,656	1,770	-6.44%			
Area = Shuswap / Revels						
1 Units Listed	201	211	-4.74%	330	322	2.48%
2 Units Sold	56	44	27.27%	83	78	6.41%
3 Sales Volume	\$14,638,626	\$12,763,900	14.69%	\$22,647,526	\$23,246,053	-2.57%
4 List/Sell Ratio	94.80%	96.55%		95.17%	96.41%	
5 Days to Sell	168	125	34.73%	162	146	10.88%
6 Active Listings	1,117	1,244	-10.21%			
Area = Grand Total						
1 Units Listed	1,372	1,447	-5.18%	2,395	2,514	-4.73%
2 Units Sold	645	510	26.47%	1,015	845	20.12%
3 Sales Volume	\$259,497,320	\$205,863,058	26.05%	\$404,245,318	\$325,106,408	24.34%
4 List/Sell Ratio	96.95%	96.65%		96.61%	96.24%	
5 Days to Sell	98	104	-5.71%	103	111	-7.84%
6 Active Listings	5,521	6,226	-11.32%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- February 2016

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	141	\$46,745,929	70	\$27,410,898
Last Month	108	\$38,527,125	57	\$21,995,100
This Month Last Year	87	\$31,413,730	39	\$13,882,793

Description	Total Listings Taken	Inventory
This Month	310	1,656
Last Month	242	1,581
This Month Last Year	303	1,770

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- February 2016

Quick Summary Part 2

Condo/Apt

Sales	14
New Listings	19
Current Inventory	119
Sell/Inv. Ratio	11.76%
Days to Sell	115
Average Price	\$163,825
Median Price	\$159,875

Condo/Townhouse

Sales	19
New Listings	37
Current Inventory	129
Sell/Inv. Ratio	14.73%
Days to Sell	93
Average Price	\$302,053
Median Price	\$317,000

Lots

Sales	11
New Listings	41
Current Inventory	375
Sell/Inv. Ratio	2.93%
Days to Sell	221
Average Price	\$210,355
Median Price	\$190,000

Residential

Sales	70
New Listings	128
Current Inventory	438
Sell/Inv. Ratio	15.98%
Days to Sell	110
Average Price	\$391,584
Median Price	\$362,500

Ratio of Sales vs Inventory	12.81%
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North Okanagan Statistics -- February 2016

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okanagan									
Acreage/House	32	28	14.29%	57	50	14.00	174	202	-13.86
Duplex	10	8	25.00%	19	11	72.73	36	29	24.14
Mobile Home	10	10	0.00%	24	19	26.32	55	57	-3.51
Recreational	3	3	0.00%	5	6	-16.67	64	28	128.57
Residential	128	121	5.79%	222	219	1.37	438	460	-4.78
Residential WF	4	6	-33.33%	10	10	0.00	24	24	0.00
3/4-Plex	1	0	0.00%	1	0	0.00	4	7	-42.86
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	19	15	26.67%	38	33	15.15	119	128	-7.03
Townhouse	37	37	0.00%	65	69	-5.80	129	146	-11.64
RES TOTAL	244	228.00	7.02%	441	417	5.76%	1,043	1,081	-3.52
FARMS	5	8	-37.50%	8	16	-50.00	45	46	-2.17
MULTIFAMILY	3	0	0.00%	4	1	300.00	7	3	133.33
Acreage	19	14	35.71%	23	19	21.05	143	136	5.15
Acreage WF	0	0	0.00%	1	0	0.00	14	10	40.00
Lots	22	26	-15.38%	35	39	-10.26	204	256	-20.31
Lots WF	0	2	-100.00%	2	3	-33.33	14	18	-22.22
LOTS TOTAL	41	42.00	-2.38%	61	61	0.00%	375	420	-10.71
Business	2	3	-33.33%	7	8	-12.50	32	39	-17.95
Commercial	12	19	-36.84%	27	30	-10.00	122	146	-16.44
Land	3	2	50.00%	4	4	0.00	32	32	0.00
COMM TOTAL	17	24.00	-29.17%	38	42	-9.52%	186	217	-14.29
GRAND TOTAL	310	302	2.65%	552	537	2.79%	1,656	1,767	-6.28

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- February 2016

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = North Okanagan								
Acreage/House	8	9	-11.11%	\$4,215,000	\$4,931,600	-14.53%	96.10%	96.69%
Duplex	5	3	66.67%	\$1,384,500	\$860,500	60.89%	96.97%	97.92%
Mobile Home	2	5	-60.00%	\$227,000	\$497,000	-54.33%	94.58%	90.76%
Recreational	1	0	0.00%	\$219,900	\$0	0.00%	100.00%	0.00%
Residential	70	39	79.49%	\$27,410,898	\$13,882,793	97.45%	97.24%	97.25%
Residential WF	0	1	-100.00%	\$0	\$3,100,000	-100.00%	0.00%	94.22%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	14	7	100.00%	\$2,293,550	\$1,542,388	48.70%	96.86%	96.15%
Townhouse	19	11	72.73%	\$5,739,010	\$3,016,000	90.29%	98.62%	96.36%
RES TOTAL	119	75	58.67%	\$41,489,858	\$27,830,281	49.08%	97.28%	96.55%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	6	1	500.00%	\$1,585,900	\$425,000	273.15%	91.26%	94.44%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	5	6	-16.67%	\$728,000	\$1,467,930	-50.41%	91.86%	94.74%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	11	7	57.14%	\$2,313,900	\$1,892,930	22.24%	91.45%	94.67%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	11	5	120.00%	\$2,942,171	\$1,690,519	74.04%	97.71%	95.35%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	11	5	120.00%	\$2,942,171	\$1,690,519	74.04%	97.71%	95.35%
GRAND TOTAL	141	87	62.07%	\$46,745,929	\$31,413,730	48.81%	97.00%	96.36%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- February 2016

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = North Okanagan								
Acreage/House	19	17	11.76%	\$10,742,000	\$10,133,700	6.00%	94.65%	94.60%
Duplex	11	7	57.14%	\$3,442,900	\$1,628,600	111.40%	97.57%	97.78%
Mobile Home	7	7	0.00%	\$713,750	\$680,000	4.96%	94.89%	90.37%
Recreational	1	0	0.00%	\$219,900	\$0	0.00%	100.00%	0.00%
Residential	127	75	69.33%	\$49,405,998	\$26,926,243	83.49%	97.21%	97.27%
Residential WF	0	2	-100.00%	\$0	\$3,489,999	-100.00%	0.00%	94.84%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	22	14	57.14%	\$3,868,725	\$2,686,888	43.99%	95.39%	96.11%
Townhouse	33	28	17.86%	\$10,152,210	\$6,315,200	60.76%	98.01%	96.46%
RES TOTAL	220	150	46.67%	\$78,545,483	\$51,860,630	51.45%	96.86%	96.33%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	8	3	166.67%	\$2,573,400	\$840,000	206.36%	89.15%	92.33%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	8	9	-11.11%	\$928,000	\$1,939,430	-52.15%	91.22%	94.89%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	16	12	33.33%	\$3,501,400	\$2,779,430	25.98%	89.69%	94.10%
Business	1	1	0.00%	\$46,000	\$20,000	130.00%	83.64%	66.67%
Commercial	12	8	50.00%	\$3,180,171	\$1,691,317	88.03%	97.52%	95.33%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	13	9	44.44%	\$3,226,171	\$1,711,317	88.52%	97.29%	94.86%
GRAND TOTAL	249	171	45.61%	\$85,273,054	\$56,351,377	51.32%	96.56%	96.17%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- February 2016

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okanagan									
Acreage/House	\$526,875	\$547,956	-3.85%	\$539,000	\$512,500	5.17%	191	160	19.14%
Duplex	\$276,900	\$286,833	-3.46%	\$240,000	\$308,500	-22.20%	149	72	106.67%
Mobile Home	\$113,500	\$99,400	14.19%	\$113,500	\$62,000	83.06%	92	109	-15.90%
Recreational	\$219,900			\$219,900			22		
Residential	\$391,584	\$355,969	10.01%	\$362,500	\$347,168	4.42%	110	98	11.63%
Residential WF		\$3,100,000			\$3,100,000			22	
3/4-Plex									
Timeshare									
Apartment	\$163,825	\$220,341	-25.65%	\$159,875	\$218,888	-26.96%	115	158	-27.17%
Townhouse	\$302,053	\$274,182	10.17%	\$317,000	\$265,000	19.62%	93	121	-22.82%
RES TOTAL	\$348,654	\$371,070	-6.04%	\$328,000	\$320,000	2.50%	114	113	0.48%
FARMS									
MULTIFAMILY									
Acreage	\$264,317	\$425,000	-37.81%	\$230,000	\$425,000	-45.88%	289	623	-53.56%
Acreage WF									
Lots	\$145,600	\$244,655	-40.49%	\$120,000	\$174,465	-31.22%	140	429	-67.47%
Lots WF									
LOTS TOTAL	\$210,355	\$270,419	-22.21%	\$190,000	\$185,000	2.70%	221	457	-51.57%
Business									
Commercial	\$267,470	\$338,104	-20.89%	\$18	\$395,500	-100.00%	151	430	-64.85%
Land									
COMM TOTAL	\$267,470	\$338,104	-20.89%	\$18	\$395,500	-100.00%	151	430	-64.85%
GRAND TOTAL	\$331,531	\$361,077	-8.18%	\$315,000	\$317,500	-0.79%	125	159	-21.36%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- February 2016

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = North Okanagan									
Acreage/House	\$565,368	\$596,100	-5.16%	\$570,000	\$585,000	-2.56%	178	133	34.09%
Duplex	\$312,991	\$232,657	34.53%	\$297,000	\$212,000	40.09%	105	70	49.95%
Mobile Home	\$101,964	\$97,143	4.96%	\$81,500	\$62,000	31.45%	64	125	-48.74%
Recreational	\$219,900			\$219,900			22		
Residential	\$389,024	\$359,017	8.36%	\$353,000	\$340,000	3.82%	115	105	9.53%
Residential WF		\$1,745,000			\$1,745,000			152	
3/4-Plex									
Timeshare									
Apartment	\$175,851	\$191,921	-8.37%	\$156,375	\$202,000	-22.59%	115	123	-5.90%
Townhouse	\$307,643	\$225,543	36.40%	\$302,000	\$223,500	35.12%	121	127	-4.48%
RES TOTAL	\$357,025	\$345,738	3.26%	\$326,000	\$302,500	7.77%	119	114	4.48%
FARMS									
MULTIFAMILY									
Acreage	\$321,675	\$280,000	14.88%	\$235,000	\$210,000	11.90%	342	312	9.46%
Acreage WF									
Lots	\$116,000	\$215,492	-46.17%	\$112,500	\$163,930	-31.37%	173	343	-49.45%
Lots WF									
LOTS TOTAL	\$218,838	\$231,619	-5.52%	\$172,500	\$182,500	-5.48%	258	335	-23.17%
Business	\$46,000	\$20,000	130.00%	\$46,000	\$20,000	130.00%	146	117	24.79%
Commercial	\$265,014	\$211,415	25.35%	\$309	\$395	-21.72%	141	352	-59.83%
Land									
COMM TOTAL	\$248,167	\$190,146	30.51%	\$600	\$764	-21.41%	142	326	-56.50%
GRAND TOTAL	\$342,462	\$329,540	3.92%	\$312,500	\$290,000	7.76%	129	141	-8.17%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Monthly Statistics
March 2016

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	1,133	1,206	-6.05%	2,646	2,860	-7.48%
2 Units Sold	636	513	23.98%	1,318	1,109	18.85%
3 Sales Volume	\$299,168,384	\$217,203,420	37.74%	\$595,493,112	\$462,712,398	28.70%
4 List/Sell Ratio	98.24%	96.71%		97.48%	96.46%	
5 Days to Sell	72	66	9.02%	79	83	-5.22%
6 Active Listings	2,921	3,551	-17.74%			
Area = North Okanagan						
1 Units Listed	461	451	2.22%	1,013	989	2.43%
2 Units Sold	187	140	33.57%	436	311	40.19%
3 Sales Volume	\$69,983,924	\$41,679,010	67.91%	\$155,256,728	\$98,030,388	58.38%
4 List/Sell Ratio	96.00%	96.23%		96.31%	96.20%	
5 Days to Sell	115	152	-24.10%	123	146	-15.44%
6 Active Listings	1,805	1,924	-6.19%			
Area = Shuswap / Revels						
1 Units Listed	282	287	-1.74%	612	609	0.49%
2 Units Sold	110	89	23.60%	193	167	15.57%
3 Sales Volume	\$35,260,967	\$25,929,686	35.99%	\$57,908,493	\$49,175,739	17.76%
4 List/Sell Ratio	95.30%	94.90%		95.25%	95.61%	
5 Days to Sell	201	130	54.18%	184	137	33.77%
6 Active Listings	1,192	1,346	-11.44%			
Area = Grand Total						
1 Units Listed	1,876	1,944	-3.50%	4,271	4,458	-4.19%
2 Units Sold	933	742	25.74%	1,947	1,587	22.68%
3 Sales Volume	\$404,413,275	\$284,812,116	41.99%	\$808,658,333	\$609,918,524	32.58%
4 List/Sell Ratio	97.58%	96.47%		97.09%	96.35%	
5 Days to Sell	96	90	6.59%	99	101	-1.94%
6 Active Listings	5,918	6,821	-13.24%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- March 2016

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	187	\$69,983,924	100	\$41,627,300
Last Month	141	\$46,745,679	70	\$27,410,648
This Month Last Year	140	\$41,679,010	63	\$21,436,733

Description	Total Listings Taken	Inventory
This Month	461	1,805
Last Month	310	1,656
This Month Last Year	451	1,924

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North Okanagan Statistics -- March 2016

Quick Summary Part 2

Condo/Apt

Sales	12
New Listings	29
Current Inventory	134
Sell/Inv. Ratio	8.96%
Days to Sell	99
Average Price	\$176,929
Median Price	\$150,250

Condo/Townhouse

Sales	28
New Listings	52
Current Inventory	144
Sell/Inv. Ratio	19.44%
Days to Sell	110
Average Price	\$232,323
Median Price	\$219,500

Lots

Sales	12
New Listings	71
Current Inventory	404
Sell/Inv. Ratio	2.97%
Days to Sell	245
Average Price	\$231,000
Median Price	\$182,000

Residential

Sales	100
New Listings	186
Current Inventory	493
Sell/Inv. Ratio	20.28%
Days to Sell	97
Average Price	\$416,273
Median Price	\$385,750
Ratio of Sales vs Inventory	16.59%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- March 2016

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okanagan									
Acreage/House	50	63	-20.63%	107	113	-5.31	186	233	-20.17
Duplex	11	6	83.33%	30	17	76.47	38	29	31.03
Mobile Home	10	23	-56.52%	34	42	-19.05	60	71	-15.49
Recreational	1	3	-66.67%	6	9	-33.33	65	30	116.67
Residential	186	185	0.54%	408	404	0.99	493	538	-8.36
Residential WF	11	14	-21.43%	21	24	-12.50	32	36	-11.11
3/4-Plex	1	1	0.00%	2	1	100.00	4	8	-50.00
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	29	18	61.11%	67	51	31.37	134	131	2.29
Townhouse	52	71	-26.76%	117	140	-16.43	144	173	-16.76
RES TOTAL	351	384.00	-8.59%	792	801	-1.12%	1,156	1,249	-7.45
FARMS	10	7	42.86%	18	23	-21.74	46	48	-4.17
MULTIFAMILY	0	2	-100.00%	4	3	33.33	6	5	20.00
Acreage	16	17	-5.88%	39	36	8.33	145	139	4.32
Acreage WF	1	2	-50.00%	2	2	0.00	10	12	-16.67
Lots	51	14	264.29%	86	53	62.26	234	234	0.00
Lots WF	3	6	-50.00%	5	9	-44.44	15	20	-25.00
LOTS TOTAL	71	39.00	82.05%	132	100	32.00%	404	405	-0.25
Business	4	7	-42.86%	11	15	-26.67	32	43	-25.58
Commercial	19	10	90.00%	46	40	15.00	123	139	-11.51
Land	5	2	150.00%	9	6	50.00	37	33	12.12
COMM TOTAL	28	19.00	47.37%	66	61	8.20%	192	215	-10.70
GRAND TOTAL	460	451	2.00%	1,012	988	2.43%	1,804	1,922	-6.14

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- March 2016

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = North Okanagan								
Acreage/House	16	12	33.33%	\$9,285,500	\$6,521,000	42.39%	93.20%	94.39%
Duplex	7	1	600.00%	\$2,569,400	\$645,000	298.36%	99.24%	93.61%
Mobile Home	4	6	-33.33%	\$319,500	\$794,000	-59.76%	92.56%	96.23%
Recreational	0	2	-100.00%	\$0	\$673,500	-100.00%	0.00%	89.92%
Residential	100	63	58.73%	\$41,627,300	\$21,436,733	94.19%	97.34%	97.01%
Residential WF	1	1	0.00%	\$1,100,000	\$559,200	96.71%	95.65%	90.93%
3/4-Plex	1	0	0.00%	\$510,000	\$0	0.00%	96.24%	0.00%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	12	10	20.00%	\$2,123,150	\$1,770,500	19.92%	97.16%	95.72%
Townhouse	28	27	3.70%	\$6,505,049	\$6,889,450	-5.58%	97.13%	97.45%
RES TOTAL	169	122	38.52%	\$64,039,899	\$39,289,383	63.00%	96.70%	96.29%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	6	2	200.00%	\$1,791,000	\$344,500	419.88%	91.10%	91.38%
Acreage WF	1	0	0.00%	\$186,000	\$0	0.00%	93.47%	0.00%
Lots	5	8	-37.50%	\$795,000	\$1,202,380	-33.88%	93.60%	96.59%
Lots WF	0	2	-100.00%	\$0	\$657,000	-100.00%	0.00%	94.13%
LOTS TOTAL	12	12	0.00%	\$2,772,000	\$2,203,880	25.78%	91.96%	95.00%
Business	1	0	0.00%	\$35,000	\$0	0.00%	70.14%	0.00%
Commercial	5	5	0.00%	\$3,137,025	\$747	419,759.80%	86.90%	0.00%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	6	5	20.00%	\$3,172,025	\$747	424,444.21%	86.67%	0.00%
GRAND TOTAL	187	139	34.53%	\$69,983,924	\$41,494,010	68.66%	96.00%	96.22%

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North Okanagan Statistics -- March 2016

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = North Okanagan								
Acreage/House	35	29	20.69%	\$20,027,500	\$16,654,700	20.25%	93.97%	94.52%
Duplex	18	8	125.00%	\$6,012,300	\$2,273,600	164.44%	98.28%	96.56%
Mobile Home	11	13	-15.38%	\$1,033,250	\$1,474,000	-29.90%	94.15%	93.43%
Recreational	1	2	-50.00%	\$219,900	\$673,500	-67.35%	100.00%	89.92%
Residential	227	138	64.49%	\$91,033,048	\$48,362,976	88.23%	97.27%	97.16%
Residential WF	1	3	-66.67%	\$1,100,000	\$4,049,199	-72.83%	95.65%	94.28%
3/4-Plex	1	0	0.00%	\$510,000	\$0	0.00%	96.24%	0.00%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	34	24	41.67%	\$5,991,875	\$4,457,388	34.43%	96.01%	95.95%
Townhouse	61	55	10.91%	\$16,657,259	\$13,204,650	26.15%	97.67%	96.97%
RES TOTAL	389	272	43.01%	\$142,585,132	\$91,150,013	56.43%	96.79%	96.31%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	14	5	180.00%	\$4,364,400	\$1,184,500	268.46%	89.94%	92.05%
Acreage WF	1	0	0.00%	\$186,000	\$0	0.00%	93.47%	0.00%
Lots	13	17	-23.53%	\$1,723,000	\$3,141,810	-45.16%	92.30%	95.53%
Lots WF	0	2	-100.00%	\$0	\$657,000	-100.00%	0.00%	94.13%
LOTS TOTAL	28	24	16.67%	\$6,273,400	\$4,983,310	25.89%	90.68%	94.50%
Business	2	1	100.00%	\$81,000	\$20,000	305.00%	77.22%	66.67%
Commercial	17	13	30.77%	\$6,317,196	\$1,692,064	273.34%	91.94%	95.32%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	19	14	35.71%	\$6,398,196	\$1,712,064	273.71%	91.72%	94.85%
GRAND TOTAL	436	310	40.65%	\$155,256,728	\$97,845,388	58.68%	96.31%	96.19%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- March 2016

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okanagan									
Acreage/House	\$580,344	\$543,417	6.80%	\$540,000	\$549,500	-1.73%	155	210	-26.19%
Duplex	\$367,057	\$645,000	-43.09%	\$329,900	\$645,000	-48.85%	56	94	-39.97%
Mobile Home	\$79,875	\$132,333	-39.64%	\$58,500	\$126,500	-53.75%	97	107	-9.39%
Recreational		\$336,750			\$336,750			422	
Residential	\$416,273	\$340,266	22.34%	\$385,750	\$322,900	19.46%	97	89	9.88%
Residential WF	\$1,100,000	\$559,200	96.71%	\$1,100,000	\$559,200	96.71%	292	251	16.33%
3/4-Plex	\$510,000			\$510,000			38		
Timeshare									
Apartment	\$176,929	\$177,050	-0.07%	\$150,250	\$174,500	-13.90%	99	122	-19.12%
Townhouse	\$232,323	\$255,165	-8.95%	\$219,500	\$247,500	-11.31%	110	117	-5.93%
RES TOTAL	\$378,934	\$322,044	17.67%	\$350,000	\$300,000	16.67%	104	117	-11.26%
FARMS									
MULTIFAMILY									
Acreage	\$298,500	\$172,250	73.29%	\$289,000	\$172,250	67.78%	114	46	150.18%
Acreage WF	\$186,000			\$186,000			1,233		
Lots	\$159,000	\$150,298	5.79%	\$100,000	\$167,500	-40.30%	204	527	-61.18%
Lots WF		\$328,500			\$328,500			312	
LOTS TOTAL	\$231,000	\$183,657	25.78%	\$182,000	\$168,000	8.33%	245	411	-40.37%
Business	\$35,000			\$35,000			289		
Commercial	\$627,405	\$149	419,759.80%	\$280,000	\$10	799,900.00%	143	331	-56.73%
Land									
COMM TOTAL	\$528,671	\$149	353,686.84%	\$157,500	\$10	574,900.00%	168	331	-49.41%
GRAND TOTAL	\$374,246	\$298,518	25.37%	\$331,250	\$282,000	17.46%	115	150	-23.40%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- March 2016

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = North Okanagan									
Acreage/House	\$572,214	\$574,300	-0.36%	\$570,000	\$584,000	-2.40%	168	165	1.72%
Duplex	\$334,017	\$284,200	17.53%	\$329,900	\$228,500	44.38%	86	73	17.91%
Mobile Home	\$93,932	\$113,385	-17.16%	\$76,000	\$87,000	-12.64%	76	117	-34.84%
Recreational	\$219,900	\$336,750	-34.70%	\$219,900	\$336,750	-34.70%	22	422	-94.78%
Residential	\$401,027	\$350,456	14.43%	\$365,000	\$334,250	9.20%	107	98	9.97%
Residential WF	\$1,100,000	\$1,349,733	-18.50%	\$1,100,000	\$559,200	96.71%	292	185	57.84%
3/4-Plex	\$510,000			\$510,000			38		
Timeshare									
Apartment	\$176,232	\$185,725	-5.11%	\$153,125	\$197,000	-22.27%	109	122	-10.54%
Townhouse	\$273,070	\$240,085	13.74%	\$264,000	\$245,000	7.76%	116	122	-4.86%
RES TOTAL	\$366,543	\$335,110	9.38%	\$332,500	\$300,000	10.83%	113	115	-2.51%
FARMS									
MULTIFAMILY									
Acreage	\$311,743	\$236,900	31.59%	\$235,000	\$208,500	12.71%	244	206	18.75%
Acreage WF	\$186,000			\$186,000			1,233		
Lots	\$132,538	\$184,812	-28.28%	\$105,000	\$167,000	-37.13%	185	429	-56.84%
Lots WF		\$328,500			\$328,500			312	
LOTS TOTAL	\$224,050	\$207,638	7.90%	\$182,000	\$169,000	7.69%	252	373	-32.39%
Business	\$40,500	\$20,000	102.50%	\$40,500	\$20,000	102.50%	218	117	85.90%
Commercial	\$371,600	\$130,159	185.50%	\$600	\$20	2,900.00%	142	344	-58.74%
Land									
COMM TOTAL	\$336,747	\$122,290	175.37%	\$1,500	\$23	6,421.74%	150	328	-54.27%
GRAND TOTAL	\$356,093	\$315,630	12.82%	\$322,750	\$286,000	12.85%	123	145	-15.06%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Monthly Statistics
April 2016

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	1,054	1,006	4.77%	3,700	3,866	-4.29%
2 Units Sold	822	556	47.84%	2,141	1,665	28.59%
3 Sales Volume	\$395,035,198	\$239,900,031	64.67%	\$990,768,310	\$702,612,429	41.01%
4 List/Sell Ratio	96.96%	96.83%		97.27%	96.59%	
5 Days to Sell	67	82	-17.65%	75	83	-9.97%
6 Active Listings	2,911	3,629	-19.79%			
Area = North Okanagan						
1 Units Listed	432	485	-10.93%	1,444	1,474	-2.04%
2 Units Sold	272	203	33.99%	708	514	37.74%
3 Sales Volume	\$118,198,493	\$69,274,300	70.62%	\$273,455,221	\$167,304,688	63.45%
4 List/Sell Ratio	95.60%	96.73%		96.00%	96.41%	
5 Days to Sell	99	96	2.63%	114	126	-9.78%
6 Active Listings	1,804	2,068	-12.77%			
Area = Shuswap / Revels						
1 Units Listed	319	292	9.25%	932	901	3.44%
2 Units Sold	114	102	11.76%	306	269	13.75%
3 Sales Volume	\$38,271,925	\$29,752,215	28.64%	\$95,840,418	\$78,927,953	21.43%
4 List/Sell Ratio	96.70%	95.83%		95.81%	95.69%	
5 Days to Sell	126	141	-10.93%	162	139	16.69%
6 Active Listings	1,288	1,448	-11.05%			
Area = Grand Total						
1 Units Listed	1,805	1,783	1.23%	6,076	6,241	-2.64%
2 Units Sold	1,208	861	40.30%	3,155	2,448	28.88%
3 Sales Volume	\$551,505,615	\$338,926,545	62.72%	\$1,360,063,949	\$948,845,069	43.34%
4 List/Sell Ratio	96.65%	96.72%		96.91%	96.48%	
5 Days to Sell	80	92	-13.33%	92	98	-6.34%
6 Active Listings	6,003	7,145	-15.98%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- April 2016

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	272	\$118,198,493	142	\$61,483,246
Last Month	187	\$69,983,924	100	\$41,627,300
This Month Last Year	203	\$69,274,300	102	\$39,132,663

Description	Total Listings Taken	Inventory
This Month	432	1,804
Last Month	460	1,805
This Month Last Year	485	2,068

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- April 2016

Quick Summary Part 2

Condo/Apt

Sales	11
New Listings	18
Current Inventory	123
Sell/Inv. Ratio	8.94%
Days to Sell	101
Average Price	\$187,195
Median Price	\$185,000

Condo/Townhouse

Sales	35
New Listings	40
Current Inventory	141
Sell/Inv. Ratio	24.82%
Days to Sell	60
Average Price	\$306,321
Median Price	\$301,000

Lots

Sales	18
New Listings	45
Current Inventory	411
Sell/Inv. Ratio	4.38%
Days to Sell	241
Average Price	\$184,522
Median Price	\$169,875

Residential

Sales	142
New Listings	205
Current Inventory	504
Sell/Inv. Ratio	28.17%
Days to Sell	84
Average Price	\$432,981
Median Price	\$390,500
Ratio of Sales vs Inventory	20.32%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- April 2016

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okanagan									
Acreage/House	61	71	-14.08%	167	184	-9.24	193	269	-28.25
Duplex	12	10	20.00%	43	27	59.26	37	33	12.12
Mobile Home	11	16	-31.25%	45	58	-22.41	48	71	-32.39
Recreational	3	3	0.00%	9	12	-25.00	67	32	109.38
Residential	205	208	-1.44%	612	612	0.00	504	605	-16.69
Residential WF	9	9	0.00%	30	33	-9.09	35	42	-16.67
3/4-Plex	1	0	0.00%	3	1	200.00	4	8	-50.00
Timeshare	0	0	0.00%	0	0	0.00		1	
Apartment	18	28	-35.71%	85	79	7.59	123	126	-2.38
Townhouse	40	60	-33.33%	157	200	-21.50	141	188	-25.00
RES TOTAL	360	405.00	-11.11%	1,151	1,206	-4.56%	1,152	1,375	-16.22
FARMS	2	10	-80.00%	20	33	-39.39	41	53	-22.64
MULTIFAMILY	0	1	-100.00%	4	4	0.00	5	6	-16.67
Acreage	10	17	-41.18%	49	53	-7.55	139	144	-3.47
Acreage WF	3	0	0.00%	5	2	150.00	13	10	30.00
Lots	32	23	39.13%	118	76	55.26	246	238	3.36
Lots WF	0	4	-100.00%	5	13	-61.54	13	23	-43.48
LOTS TOTAL	45	44.00	2.27%	177	144	22.92%	411	415	-0.96
Business	8	2	300.00%	19	17	11.76	35	42	-16.67
Commercial	17	18	-5.56%	63	58	8.62	124	141	-12.06
Land	0	5	-100.00%	9	11	-18.18	36	34	5.88
COMM TOTAL	25	25.00	0.00%	91	86	5.81%	195	217	-10.14
GRAND TOTAL	432	485	-10.93%	1,443	1,473	-2.04%	1,804	2,066	-12.68

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- April 2016

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = North Okanagan								
Acreage/House	29	21	38.10%	\$17,851,187	\$9,724,500	83.57%	96.55%	96.35%
Duplex	7	6	16.67%	\$2,494,250	\$1,982,000	25.85%	98.59%	95.80%
Mobile Home	15	8	87.50%	\$1,908,500	\$1,021,300	86.87%	93.02%	95.41%
Recreational	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Residential	142	102	39.22%	\$61,483,246	\$39,132,663	57.11%	97.30%	97.63%
Residential WF	4	3	33.33%	\$5,645,000	\$2,530,000	123.12%	94.59%	95.51%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	11	13	-15.38%	\$2,059,150	\$2,359,000	-12.71%	95.67%	96.90%
Townhouse	35	36	-2.78%	\$10,721,242	\$9,777,125	9.66%	98.10%	95.87%
RES TOTAL	243	189	28.57%	\$102,162,574	\$66,526,588	53.57%	97.01%	96.98%
FARMS	3	0	0.00%	\$9,335,000	\$0	0.00%	84.63%	0.00%
MULTIFAMILY	1	0	0.00%	\$885,000	\$0	0.00%	98.44%	0.00%
Acreage	7	5	40.00%	\$1,315,000	\$1,116,000	17.83%	91.84%	96.21%
Acreage WF	1	0	0.00%	\$340,000	\$0	0.00%	97.17%	0.00%
Lots	9	4	125.00%	\$1,326,401	\$543,000	144.27%	92.43%	94.62%
Lots WF	1	0	0.00%	\$340,000	\$0	0.00%	94.71%	0.00%
LOTS TOTAL	18	9	100.00%	\$3,321,401	\$1,659,000	100.21%	92.88%	95.68%
Business	1	0	0.00%	\$27,000	\$0	0.00%	90.30%	0.00%
Commercial	5	4	25.00%	\$2,235,017	\$682,012	227.71%	87.41%	92.29%
Land	0	1	-100.00%	\$0	\$406,700	-100.00%	0.00%	73.95%
COMM TOTAL	6	5	20.00%	\$2,262,017	\$1,088,712	107.77%	87.44%	84.46%
GRAND TOTAL	271	203	33.50%	\$117,965,993	\$69,274,300	70.29%	95.59%	96.73%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- April 2016

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = North Okanagan								
Acreage/House	64	50	28.00%	\$37,878,687	\$26,379,200	43.59%	95.17%	95.18%
Duplex	25	14	78.57%	\$8,506,550	\$4,255,600	99.89%	98.37%	96.21%
Mobile Home	26	21	23.81%	\$2,941,750	\$2,495,300	17.89%	93.42%	94.23%
Recreational	1	2	-50.00%	\$219,900	\$673,500	-67.35%	100.00%	89.92%
Residential	369	240	53.75%	\$152,516,294	\$87,495,639	74.31%	97.28%	97.37%
Residential WF	5	6	-16.67%	\$6,745,000	\$6,579,199	2.52%	94.76%	94.75%
3/4-Plex	1	0	0.00%	\$510,000	\$0	0.00%	96.24%	0.00%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	45	37	21.62%	\$8,051,025	\$6,816,388	18.11%	95.92%	96.28%
Townhouse	96	91	5.49%	\$27,378,501	\$22,981,775	19.13%	97.83%	96.50%
RES TOTAL	632	461	37.09%	\$244,747,707	\$157,676,601	55.22%	96.88%	96.60%
FARMS	3	0	0.00%	\$9,335,000	\$0	0.00%	84.63%	0.00%
MULTIFAMILY	1	0	0.00%	\$885,000	\$0	0.00%	98.44%	0.00%
Acreage	21	10	110.00%	\$5,679,400	\$2,300,500	146.88%	90.37%	94.02%
Acreage WF	2	0	0.00%	\$526,000	\$0	0.00%	95.83%	0.00%
Lots	22	21	4.76%	\$3,049,401	\$3,684,810	-17.24%	92.36%	95.40%
Lots WF	1	2	-50.00%	\$340,000	\$657,000	-48.25%	94.71%	94.13%
LOTS TOTAL	46	33	39.39%	\$9,594,801	\$6,642,310	44.45%	91.43%	94.79%
Business	3	1	200.00%	\$108,000	\$20,000	440.00%	80.12%	66.67%
Commercial	22	17	29.41%	\$8,552,213	\$2,374,076	260.23%	90.71%	94.43%
Land	0	1	-100.00%	\$0	\$406,700	-100.00%	0.00%	73.95%
COMM TOTAL	25	19	31.58%	\$8,660,213	\$2,800,776	209.21%	90.56%	90.52%
GRAND TOTAL	707	513	37.82%	\$273,222,721	\$167,119,688	63.49%	96.00%	96.41%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- April 2016

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okanagan									
Acreage/House	\$615,558	\$463,071	32.93%	\$580,000	\$434,000	33.64%	100	64	57.65%
Duplex	\$356,321	\$330,333	7.87%	\$313,000	\$255,250	22.62%	45	104	-56.38%
Mobile Home	\$127,233	\$127,663	-0.34%	\$92,500	\$132,000	-29.92%	92	156	-41.01%
Recreational									
Residential	\$432,981	\$383,654	12.86%	\$390,500	\$355,000	10.00%	84	80	5.06%
Residential WF	\$1,411,250	\$843,333	67.34%	\$1,397,500	\$1,195,000	16.95%	286	108	165.17%
3/4-Plex									
Timeshare									
Apartment	\$187,195	\$181,462	3.16%	\$185,000	\$131,000	41.22%	101	151	-33.40%
Townhouse	\$306,321	\$271,587	12.79%	\$301,000	\$235,000	28.09%	60	81	-25.64%
RES TOTAL	\$420,422	\$351,993	19.44%	\$385,000	\$325,000	18.46%	86	87	-1.97%
FARMS	\$3,111,667			\$2,400,000			206		
MULTIFAMILY	\$885,000			\$885,000			65		
Acreage	\$187,857	\$223,200	-15.83%	\$170,000	\$210,000	-19.05%	211	226	-6.78%
Acreage WF	\$340,000			\$340,000			34		
Lots	\$147,378	\$135,750	8.57%	\$140,000	\$154,000	-9.09%	304	236	28.54%
Lots WF	\$340,000			\$340,000			100		
LOTS TOTAL	\$184,522	\$184,333	0.10%	\$169,875	\$166,000	2.33%	241	231	4.60%
Business	\$27,000			\$27,000			54		
Commercial	\$447,003	\$170,503	162.17%	\$285,000	\$98,000	190.82%	186	156	19.23%
Land		\$406,700			\$406,700			306	
COMM TOTAL	\$377,003	\$217,742	73.14%	\$255,005	\$195,000	30.77%	164	186	-11.83%
GRAND TOTAL	\$435,299	\$341,253	27.56%	\$376,000	\$310,000	21.29%	99	96	2.93%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- April 2016

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = North Okanagan									
Acreage/House	\$591,854	\$527,584	12.18%	\$572,500	\$492,500	16.24%	137	122	12.13%
Duplex	\$340,262	\$303,971	11.94%	\$329,900	\$228,500	44.38%	75	86	-13.26%
Mobile Home	\$113,144	\$118,824	-4.78%	\$80,750	\$120,000	-32.71%	85	132	-35.28%
Recreational	\$219,900	\$336,750	-34.70%	\$219,900	\$336,750	-34.70%	22	422	-94.78%
Residential	\$413,323	\$364,565	13.37%	\$383,000	\$343,500	11.50%	98	90	9.19%
Residential WF	\$1,349,000	\$1,096,533	23.02%	\$1,395,000	\$877,100	59.05%	287	146	95.99%
3/4-Plex	\$510,000			\$510,000			38		
Timeshare									
Apartment	\$178,912	\$184,227	-2.89%	\$161,000	\$185,000	-12.97%	107	133	-19.02%
Townhouse	\$285,193	\$252,547	12.93%	\$267,250	\$235,000	13.72%	96	106	-9.54%
RES TOTAL	\$387,259	\$342,032	13.22%	\$355,000	\$309,900	14.55%	102	104	-1.67%
FARMS	\$3,111,667			\$2,400,000			206		
MULTIFAMILY	\$885,000			\$885,000			65		
Acreage	\$270,448	\$230,050	17.56%	\$190,000	\$209,250	-9.20%	233	216	7.94%
Acreage WF	\$263,000			\$263,000			634		
Lots	\$138,609	\$175,467	-21.01%	\$112,500	\$163,930	-31.37%	234	393	-40.46%
Lots WF	\$340,000	\$328,500	3.50%	\$340,000	\$328,500	3.50%	100	312	-67.95%
LOTS TOTAL	\$208,583	\$201,282	3.63%	\$174,000	\$168,000	3.57%	248	334	-25.81%
Business	\$36,000	\$20,000	80.00%	\$35,000	\$20,000	75.00%	163	117	39.32%
Commercial	\$388,737	\$139,652	178.36%	\$113,255	\$26	435,494.23%	152	300	-49.30%
Land		\$406,700			\$406,700			306	
COMM TOTAL	\$346,409	\$147,409	135.00%	\$35,000	\$700	4,900.00%	153	290	-47.23%
GRAND TOTAL	\$386,454	\$325,769	18.63%	\$340,000	\$297,000	14.48%	114	126	-9.37%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

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May 2016**

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	1,136	1,107	2.62%	4,835	4,973	-2.77%
2 Units Sold	880	599	46.91%	3,020	2,264	33.39%
3 Sales Volume	\$448,678,710	\$267,301,299	67.86%	\$1,439,130,022	\$969,913,728	48.38%
4 List/Sell Ratio	97.81%	96.27%		97.44%	96.50%	
5 Days to Sell	62	75	-17.39%	71	81	-12.18%
6 Active Listings	2,854	3,782	-24.54%			
Area = North Okanagan						
1 Units Listed	447	465	-3.87%	1,892	1,939	-2.42%
2 Units Sold	284	228	24.56%	991	742	33.56%
3 Sales Volume	\$118,721,076	\$83,061,010	42.93%	\$392,055,297	\$250,365,697	56.59%
4 List/Sell Ratio	96.89%	96.10%		96.27%	96.31%	
5 Days to Sell	101	102	-1.17%	110	119	-7.19%
6 Active Listings	1,850	2,154	-14.11%			
Area = Shuswap / Revels						
1 Units Listed	306	295	3.73%	1,238	1,196	3.51%
2 Units Sold	164	137	19.71%	471	406	16.01%
3 Sales Volume	\$59,529,550	\$44,328,537	34.29%	\$155,769,968	\$123,256,490	26.38%
4 List/Sell Ratio	96.34%	94.99%		95.84%	95.44%	
5 Days to Sell	117	146	-19.81%	146	141	3.61%
6 Active Listings	1,370	1,516	-9.63%			
Area = Grand Total						
1 Units Listed	1,889	1,867	1.18%	7,965	8,108	-1.76%
2 Units Sold	1,328	964	37.76%	4,482	3,412	31.36%
3 Sales Volume	\$626,929,337	\$394,690,845	58.84%	\$1,986,955,286	\$1,343,535,915	47.89%
4 List/Sell Ratio	97.49%	96.09%		97.08%	96.37%	
5 Days to Sell	77	92	-15.73%	88	96	-9.03%
6 Active Listings	6,074	7,452	-18.49%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- May 2016

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	284	\$118,721,076	153	\$66,345,429
Last Month	272	\$118,198,493	142	\$61,483,246
This Month Last Year	228	\$83,061,010	117	\$44,869,244

Description	Total Listings Taken	Inventory
This Month	447	1,850
Last Month	432	1,804
This Month Last Year	465	2,154

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- May 2016

Quick Summary Part 2

Condo/Apt

Sales	17
New Listings	15
Current Inventory	119
Sell/Inv. Ratio	14.29%
Days to Sell	103
Average Price	\$226,629
Median Price	\$185,000

Condo/Townhouse

Sales	31
New Listings	44
Current Inventory	142
Sell/Inv. Ratio	21.83%
Days to Sell	52
Average Price	\$283,634
Median Price	\$284,000

Lots

Sales	22
New Listings	62
Current Inventory	427
Sell/Inv. Ratio	5.15%
Days to Sell	238
Average Price	\$204,395
Median Price	\$155,750

Residential

Sales	153
New Listings	204
Current Inventory	520
Sell/Inv. Ratio	29.42%
Days to Sell	71
Average Price	\$433,630
Median Price	\$400,000
Ratio of Sales vs Inventory	21.42%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- May 2016

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okanagan									
Acreage/House	57	53	7.55%	224	237	-5.49	207	272	-23.90
Duplex	12	15	-20.00%	55	42	30.95	36	41	-12.20
Mobile Home	15	23	-34.78%	60	81	-25.93	56	76	-26.32
Recreational	4	5	-20.00%	13	17	-23.53	70	34	105.88
Residential	204	220	-7.27%	817	832	-1.80	520	656	-20.73
Residential WF	9	10	-10.00%	39	43	-9.30	41	51	-19.61
3/4-Plex	1	1	0.00%	4	2	100.00	5	7	-28.57
Timeshare	0	0	0.00%	0	0	0.00		1	
Apartment	15	22	-31.82%	100	101	-0.99	119	131	-9.16
Townhouse	44	35	25.71%	201	235	-14.47	142	181	-21.55
RES TOTAL	361	384.00	-5.99%	1,513	1,590	-4.84%	1,196	1,450	-17.52
FARMS	7	8	-12.50%	27	41	-34.15	41	52	-21.15
MULTIFAMILY	1	1	0.00%	5	5	0.00	6	6	0.00
Acreage	14	13	7.69%	63	66	-4.55	141	147	-4.08
Acreage WF	1	3	-66.67%	6	5	20.00	12	13	-7.69
Lots	43	29	48.28%	161	105	53.33	260	241	7.88
Lots WF	4	1	300.00%	9	14	-35.71	14	23	-39.13
LOTS TOTAL	62	46.00	34.78%	239	190	25.79%	427	424	0.71
Business	4	5	-20.00%	23	22	4.55	35	41	-14.63
Commercial	6	19	-68.42%	69	77	-10.39	113	148	-23.65
Land	6	2	200.00%	15	13	15.38	32	33	-3.03
COMM TOTAL	16	26.00	-38.46%	107	112	-4.46%	180	222	-18.92
GRAND TOTAL	447	465	-3.87%	1,891	1,938	-2.43%	1,850	2,154	-14.11

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- May 2016

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = North Okanagan								
Acreage/House	33	32	3.13%	\$21,232,799	\$19,026,400	11.60%	96.56%	94.46%
Duplex	10	5	100.00%	\$3,308,388	\$2,051,000	61.31%	99.58%	96.69%
Mobile Home	6	12	-50.00%	\$774,000	\$1,337,900	-42.15%	94.25%	96.18%
Recreational	1	0	0.00%	\$400,000	\$0	0.00%	96.39%	0.00%
Residential	153	117	30.77%	\$66,345,429	\$44,869,244	47.86%	98.34%	97.34%
Residential WF	2	1	100.00%	\$3,249,900	\$162,800	1,896.25%	94.23%	81.81%
3/4-Plex	0	1	-100.00%	\$0	\$406,000	-100.00%	0.00%	96.67%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	17	14	21.43%	\$3,852,700	\$2,612,000	47.50%	95.53%	96.19%
Townhouse	31	27	14.81%	\$8,792,650	\$7,234,350	21.54%	97.41%	97.66%
RES TOTAL	253	209	21.05%	\$107,955,866	\$77,699,694	38.94%	97.68%	96.53%
FARMS	2	1	100.00%	\$3,465,000	\$100,000	3,365.00%	83.49%	100.00%
MULTIFAMILY	0	1	-100.00%	\$0	\$670,000	-100.00%	0.00%	87.70%
Acreage	2	5	-60.00%	\$344,000	\$1,345,000	-74.42%	89.58%	93.51%
Acreage WF	1	0	0.00%	\$750,000	\$0	0.00%	90.91%	0.00%
Lots	16	7	128.57%	\$2,772,700	\$1,128,505	145.70%	94.62%	92.45%
Lots WF	3	0	0.00%	\$630,000	\$0	0.00%	91.45%	0.00%
LOTS TOTAL	22	12	83.33%	\$4,496,700	\$2,473,505	81.79%	93.13%	93.02%
Business	0	1	-100.00%	\$0	\$317,800	-100.00%	0.00%	96.60%
Commercial	6	4	50.00%	\$2,328,510	\$1,800,011	29.36%	91.54%	86.04%
Land	1	0	0.00%	\$475,000	\$0	0.00%	95.96%	0.00%
COMM TOTAL	7	5	40.00%	\$2,803,510	\$2,117,811	32.38%	92.26%	87.48%
GRAND TOTAL	284	228	24.56%	\$118,721,076	\$83,061,010	42.93%	96.89%	96.10%

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North Okanagan Statistics -- May 2016

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = North Okanagan								
Acreage/House	97	82	18.29%	\$59,111,486	\$45,405,600	30.19%	95.67%	94.88%
Duplex	35	19	84.21%	\$11,814,938	\$6,306,600	87.34%	98.71%	96.36%
Mobile Home	32	33	-3.03%	\$3,715,750	\$3,833,200	-3.06%	93.59%	94.90%
Recreational	2	2	0.00%	\$619,900	\$673,500	-7.96%	97.64%	89.92%
Residential	522	357	46.22%	\$218,861,723	\$132,364,883	65.35%	97.60%	97.36%
Residential WF	7	7	0.00%	\$9,994,900	\$6,741,999	48.25%	94.59%	94.39%
3/4-Plex	1	1	0.00%	\$510,000	\$406,000	25.62%	96.24%	96.67%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	61	51	19.61%	\$11,782,725	\$9,428,388	24.97%	95.79%	96.26%
Townhouse	127	118	7.63%	\$36,171,151	\$30,216,125	19.71%	97.73%	96.78%
RES TOTAL	884	670	31.94%	\$352,582,573	\$235,376,295	49.80%	97.13%	96.58%
FARMS	5	1	400.00%	\$12,800,000	\$100,000	12,700.00%	84.32%	100.00%
MULTIFAMILY	1	1	0.00%	\$885,000	\$670,000	32.09%	98.44%	87.70%
Acreage	23	15	53.33%	\$6,023,400	\$3,645,500	65.23%	90.33%	93.83%
Acreage WF	3	0	0.00%	\$1,276,000	\$0	0.00%	92.87%	0.00%
Lots	38	28	35.71%	\$5,822,101	\$4,813,315	20.96%	93.42%	94.69%
Lots WF	4	2	100.00%	\$970,000	\$657,000	47.64%	92.57%	94.13%
LOTS TOTAL	68	45	51.11%	\$14,091,501	\$9,115,815	54.58%	91.97%	94.30%
Business	3	2	50.00%	\$108,000	\$337,800	-68.03%	80.12%	94.09%
Commercial	28	21	33.33%	\$10,880,723	\$4,174,087	160.67%	90.89%	90.62%
Land	1	1	0.00%	\$475,000	\$406,700	16.79%	95.96%	73.95%
COMM TOTAL	32	24	33.33%	\$11,463,723	\$4,918,587	133.07%	90.97%	89.18%
GRAND TOTAL	990	741	33.60%	\$391,822,797	\$250,180,697	56.62%	96.27%	96.31%

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North Okanagan Statistics -- May 2016

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okanagan									
Acreage/House	\$643,418	\$594,575	8.21%	\$579,000	\$564,500	2.57%	131	96	37.41%
Duplex	\$330,839	\$410,200	-19.35%	\$346,000	\$457,000	-24.29%	72	115	-37.28%
Mobile Home	\$129,000	\$111,492	15.70%	\$112,000	\$85,950	30.31%	136	140	-3.03%
Recreational	\$400,000			\$400,000			67		
Residential	\$433,630	\$383,498	13.07%	\$400,000	\$358,500	11.58%	71	74	-4.07%
Residential WF	\$1,624,950	\$162,800	898.13%	\$1,624,950	\$162,800	898.13%	57	53	7.55%
3/4-Plex		\$406,000			\$406,000			458	
Timeshare									
Apartment	\$226,629	\$186,571	21.47%	\$185,000	\$195,000	-5.13%	103	123	-16.69%
Townhouse	\$283,634	\$267,939	5.86%	\$284,000	\$260,000	9.23%	52	65	-20.00%
RES TOTAL	\$426,703	\$371,769	14.78%	\$380,000	\$335,000	13.43%	80	86	-6.82%
FARMS	\$1,732,500	\$100,000	1,632.50%	\$1,732,500	\$100,000	1,632.50%	750	19	3,844.74%
MULTIFAMILY		\$670,000			\$670,000			69	
Acreage	\$172,000	\$269,000	-36.06%	\$172,000	\$195,000	-11.79%	257	395	-34.94%
Acreage WF	\$750,000			\$750,000			33		
Lots	\$173,294	\$161,215	7.49%	\$152,000	\$110,000	38.18%	257	252	1.90%
Lots WF	\$210,000			\$275,000			192		
LOTS TOTAL	\$204,395	\$206,125	-0.84%	\$155,750	\$166,000	-6.17%	238	312	-23.67%
Business		\$317,800			\$317,800			46	
Commercial	\$388,085	\$450,003	-13.76%	\$405,500	\$525,000	-22.76%	244	362	-32.60%
Land	\$475,000			\$475,000			201		
COMM TOTAL	\$400,501	\$423,562	-5.44%	\$466,000	\$450,000	3.56%	238	299	-20.40%
GRAND TOTAL	\$418,032	\$364,303	14.75%	\$365,000	\$327,500	11.45%	101	102	-1.17%

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North Okanagan Statistics -- May 2016

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = North Okanagan									
Acreage/House	\$609,397	\$553,727	10.05%	\$575,000	\$513,750	11.92%	135	112	20.82%
Duplex	\$337,570	\$331,926	1.70%	\$329,900	\$300,000	9.97%	74	94	-21.07%
Mobile Home	\$116,117	\$116,158	-0.03%	\$80,750	\$89,900	-10.18%	95	135	-29.72%
Recreational	\$309,950	\$336,750	-7.96%	\$309,950	\$336,750	-7.96%	45	422	-89.44%
Residential	\$419,275	\$370,770	13.08%	\$385,500	\$347,000	11.10%	90	85	6.53%
Residential WF	\$1,427,843	\$963,143	48.25%	\$1,395,000	\$559,200	149.46%	221	133	66.27%
3/4-Plex	\$510,000	\$406,000	25.62%	\$510,000	\$406,000	25.62%	38	458	-91.70%
Timeshare									
Apartment	\$193,159	\$184,870	4.48%	\$165,000	\$190,000	-13.16%	108	130	-17.16%
Townhouse	\$284,812	\$256,069	11.22%	\$275,000	\$241,500	13.87%	85	97	-11.84%
RES TOTAL	\$398,849	\$351,308	13.53%	\$360,050	\$318,250	13.13%	96	98	-2.37%
FARMS	\$2,560,000	\$100,000	2,460.00%	\$2,315,000	\$100,000	2,215.00%	423	19	2,127.37%
MULTIFAMILY	\$885,000	\$670,000	32.09%	\$885,000	\$670,000	32.09%	65	69	-5.80%
Acreage	\$261,887	\$243,033	7.76%	\$190,000	\$208,500	-8.87%	235	276	-14.68%
Acreage WF	\$425,333			\$340,000			433		
Lots	\$153,213	\$171,904	-10.87%	\$139,950	\$161,500	-13.34%	244	357	-31.88%
Lots WF	\$242,500	\$328,500	-26.18%	\$282,500	\$328,500	-14.00%	169	312	-45.83%
LOTS TOTAL	\$207,228	\$202,574	2.30%	\$169,875	\$168,000	1.12%	245	328	-25.44%
Business	\$36,000	\$168,900	-78.69%	\$35,000	\$168,900	-79.28%	163	82	100.00%
Commercial	\$388,597	\$198,766	95.50%	\$230,005	\$700	32,757.79%	172	312	-44.90%
Land	\$475,000	\$406,700	16.79%	\$475,000	\$406,700	16.79%	201	306	-34.31%
COMM TOTAL	\$358,241	\$204,941	74.80%	\$222,505	\$882	25,134.42%	172	292	-41.20%
GRAND TOTAL	\$395,781	\$337,626	17.22%	\$353,250	\$310,000	13.95%	110	118	-6.88%

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**North Okanagan Monthly Statistics
June 2016**

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	1,112	988	12.55%	5,949	5,961	-0.20%
2 Units Sold	891	659	35.20%	3,889	2,923	33.05%
3 Sales Volume	\$457,610,659	\$274,461,503	66.73%	\$1,892,459,091	\$1,244,375,231	52.08%
4 List/Sell Ratio	97.81%	97.16%		97.52%	96.64%	
5 Days to Sell	62	75	-16.28%	69	79	-13.59%
6 Active Listings	2,745	3,755	-26.90%			
Area = North Okanagan						
1 Units Listed	447	445	0.45%	2,338	2,384	-1.93%
2 Units Sold	346	220	57.27%	1,336	962	38.88%
3 Sales Volume	\$142,671,561	\$80,634,232	76.94%	\$533,140,357	\$330,999,929	61.07%
4 List/Sell Ratio	97.08%	96.12%		96.47%	96.26%	
5 Days to Sell	110	106	3.58%	110	116	-4.91%
6 Active Listings	1,801	2,199	-18.10%			
Area = Shuswap / Revels						
1 Units Listed	255	242	5.37%	1,492	1,438	3.76%
2 Units Sold	189	122	54.92%	661	528	25.19%
3 Sales Volume	\$61,251,250	\$45,880,384	33.50%	\$216,986,218	\$169,136,874	28.29%
4 List/Sell Ratio	95.80%	95.24%		95.68%	95.39%	
5 Days to Sell	112	124	-9.76%	137	137	-0.60%
6 Active Listings	1,360	1,557	-12.65%			
Area = Grand Total						
1 Units Listed	1,814	1,675	8.30%	9,779	9,783	-0.04%
2 Units Sold	1,426	1,001	42.46%	5,886	4,413	33.38%
3 Sales Volume	\$661,533,470	\$400,976,119	64.98%	\$2,642,585,666	\$1,744,512,034	51.48%
4 List/Sell Ratio	97.46%	96.72%		97.16%	96.45%	
5 Days to Sell	81	88	-8.02%	86	94	-9.13%
6 Active Listings	5,906	7,511	-21.37%			

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North Okanagan Statistics -- June 2016

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	346	\$142,671,561	187	\$80,647,476
Last Month	283	\$117,134,576	152	\$64,758,929
This Month Last Year	220	\$80,634,232	106	\$42,069,927

Description	Total Listings Taken	Inventory
This Month	447	1,801
Last Month	445	1,850
This Month Last Year	445	2,199

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- June 2016

Quick Summary Part 2

Condo/Apt

Sales	15
New Listings	20
Current Inventory	109
Sell/Inv. Ratio	13.76%
Days to Sell	141
Average Price	\$196,627
Median Price	\$210,000

Condo/Townhouse

Sales	41
New Listings	47
Current Inventory	145
Sell/Inv. Ratio	28.28%
Days to Sell	115
Average Price	\$328,876
Median Price	\$298,000

Lots

Sales	36
New Listings	65
Current Inventory	426
Sell/Inv. Ratio	8.45%
Days to Sell	276
Average Price	\$219,750
Median Price	\$169,375

Residential

Sales	187
New Listings	194
Current Inventory	482
Sell/Inv. Ratio	38.80%
Days to Sell	69
Average Price	\$431,270
Median Price	\$380,000
Ratio of Sales vs Inventory	32.03%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- June 2016

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okanagan									
Acreage/House	50	52	-3.85%	274	289	-5.19	198	285	-30.53
Duplex	11	8	37.50%	66	50	32.00	33	36	-8.33
Mobile Home	18	19	-5.26%	78	100	-22.00	60	72	-16.67
Recreational	2	44	-95.45%	15	61	-75.41	67	76	-11.84
Residential	194	176	10.23%	1,010	1,008	0.20	482	676	-28.70
Residential WF	7	6	16.67%	46	49	-6.12	41	46	-10.87
3/4-Plex	2	1	100.00%	6	3	100.00	6	6	0.00
Timeshare	0	0	0.00%	0	0	0.00		1	
Apartment	20	18	11.11%	119	119	0.00	109	131	-16.79
Townhouse	47	44	6.82%	248	279	-11.11	145	177	-18.08
RES TOTAL	351	368.00	-4.62%	1,862	1,958	-4.90%	1,141	1,506	-24.24
FARMS	9	5	80.00%	36	46	-21.74	46	55	-16.36
MULTIFAMILY	1	1	0.00%	6	6	0.00	7	5	40.00
Acreage	12	11	9.09%	76	77	-1.30	135	144	-6.25
Acreage WF	1	1	0.00%	7	6	16.67	12	11	9.09
Lots	50	30	66.67%	211	135	56.30	263	237	10.97
Lots WF	2	1	100.00%	11	15	-26.67	16	25	-36.00
LOTS TOTAL	65	43.00	51.16%	305	233	30.90%	426	417	2.16
Business	5	3	66.67%	28	25	12.00	33	40	-17.50
Commercial	12	22	-45.45%	81	99	-18.18	115	143	-19.58
Land	4	2	100.00%	19	15	26.67	33	32	3.13
COMM TOTAL	21	27.00	-22.22%	128	139	-7.91%	181	215	-15.81
GRAND TOTAL	447	444	0.68%	2,337	2,382	-1.89%	1,801	2,198	-18.06

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- June 2016

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = North Okanagan								
Acreage/House	33	26	26.92%	\$22,365,150	\$14,161,100	57.93%	96.82%	95.56%
Duplex	9	6	50.00%	\$3,899,500	\$2,246,000	73.62%	99.38%	99.75%
Mobile Home	12	15	-20.00%	\$1,511,501	\$1,698,000	-10.98%	98.35%	95.32%
Recreational	1	0	0.00%	\$85,000	\$0	0.00%	94.97%	0.00%
Residential	187	106	76.42%	\$80,647,476	\$42,069,927	91.70%	97.76%	97.02%
Residential WF	5	3	66.67%	\$6,264,000	\$3,280,000	90.98%	89.47%	93.26%
3/4-Plex	1	2	-50.00%	\$694,000	\$904,286	-23.25%	99.28%	92.46%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	15	7	114.29%	\$2,949,400	\$1,431,000	106.11%	96.52%	96.19%
Townhouse	41	31	32.26%	\$13,483,900	\$7,404,200	82.11%	97.52%	96.89%
RES TOTAL	304	196	55.10%	\$131,899,927	\$73,194,513	80.20%	97.18%	96.52%
FARMS	1	0	0.00%	\$1,610,000	\$0	0.00%	94.71%	0.00%
MULTIFAMILY	0	1	-100.00%	\$0	\$1,050,000	-100.00%	0.00%	93.33%
Acreage	12	5	140.00%	\$3,460,900	\$909,750	280.42%	94.98%	94.40%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	24	11	118.18%	\$4,450,110	\$1,565,950	184.18%	96.73%	91.33%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	36	16	125.00%	\$7,911,010	\$2,475,700	219.55%	95.95%	92.44%
Business	3	1	200.00%	\$845,000	\$187,500	350.67%	94.41%	94.22%
Commercial	2	5	-60.00%	\$405,624	\$3,571,520	-88.64%	101.53%	92.10%
Land	0	1	-100.00%	\$0	\$155,000	-100.00%	0.00%	88.57%
COMM TOTAL	5	7	-28.57%	\$1,250,624	\$3,914,020	-68.05%	96.61%	92.05%
GRAND TOTAL	346	220	57.27%	\$142,671,561	\$80,634,232	76.94%	97.08%	96.12%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- June 2016

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = North Okanagan								
Acreage/House	130	108	20.37%	\$81,476,636	\$59,566,700	36.78%	95.98%	95.04%
Duplex	44	25	76.00%	\$15,714,438	\$8,552,600	83.74%	98.87%	97.23%
Mobile Home	44	48	-8.33%	\$5,227,251	\$5,531,200	-5.50%	94.92%	95.03%
Recreational	3	2	50.00%	\$704,900	\$673,500	4.66%	97.31%	89.92%
Residential	708	463	52.92%	\$297,922,698	\$174,434,810	70.79%	97.63%	97.28%
Residential WF	12	10	20.00%	\$16,258,900	\$10,021,999	62.23%	92.55%	94.02%
3/4-Plex	2	3	-33.33%	\$1,204,000	\$1,310,286	-8.11%	97.97%	93.73%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	76	58	31.03%	\$14,732,125	\$10,859,388	35.66%	95.93%	96.25%
Townhouse	168	149	12.75%	\$49,655,051	\$37,620,325	31.99%	97.67%	96.80%
RES TOTAL	1,187	866	37.07%	\$482,895,999	\$308,570,808	56.49%	97.13%	96.56%
FARMS	6	1	500.00%	\$14,410,000	\$100,000	14,310.00%	85.37%	100.00%
MULTIFAMILY	1	2	-50.00%	\$885,000	\$1,720,000	-48.55%	98.44%	91.05%
Acreage	35	20	75.00%	\$9,484,300	\$4,555,250	108.21%	91.97%	93.94%
Acreage WF	3	0	0.00%	\$1,276,000	\$0	0.00%	92.87%	0.00%
Lots	62	39	58.97%	\$10,272,211	\$6,379,265	61.02%	94.82%	93.84%
Lots WF	4	2	100.00%	\$970,000	\$657,000	47.64%	92.57%	94.13%
LOTS TOTAL	104	61	70.49%	\$22,002,511	\$11,591,515	89.82%	93.36%	93.90%
Business	6	3	100.00%	\$953,000	\$525,300	81.42%	92.54%	94.14%
Commercial	30	26	15.38%	\$11,286,347	\$7,745,606	45.71%	91.23%	91.30%
Land	1	2	-50.00%	\$475,000	\$561,700	-15.44%	95.96%	77.48%
COMM TOTAL	37	31	19.35%	\$12,714,347	\$8,832,606	43.95%	91.50%	90.43%
GRAND TOTAL	1,335	961	38.92%	\$532,907,857	\$330,814,929	61.09%	96.47%	96.26%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- June 2016

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okanagan									
Acreage/House	\$677,732	\$544,658	24.43%	\$689,000	\$479,500	43.69%	122	149	-17.91%
Duplex	\$433,278	\$374,333	15.75%	\$412,900	\$378,000	9.23%	69	40	72.11%
Mobile Home	\$125,958	\$113,200	11.27%	\$126,050	\$96,000	31.30%	109	100	8.66%
Recreational	\$85,000			\$85,000			363		
Residential	\$431,270	\$396,886	8.66%	\$380,000	\$381,750	-0.46%	69	69	0.03%
Residential WF	\$1,252,800	\$1,093,333	14.59%	\$975,000	\$1,150,000	-15.22%	200	77	158.88%
3/4-Plex	\$694,000	\$452,143	53.49%	\$694,000	\$452,143	53.49%	115	395	-70.85%
Timeshare									
Apartment	\$196,627	\$204,429	-3.82%	\$210,000	\$198,000	6.06%	141	81	74.24%
Townhouse	\$328,876	\$238,845	37.69%	\$298,000	\$225,000	32.44%	115	70	64.08%
RES TOTAL	\$433,881	\$373,441	16.18%	\$375,000	\$351,750	6.61%	89	85	5.03%
FARMS	\$1,610,000			\$1,610,000			42		
MULTIFAMILY		\$1,050,000			\$1,050,000			70	
Acreage	\$288,408	\$181,950	58.51%	\$208,750	\$169,500	23.16%	173	293	-41.01%
Acreage WF									
Lots	\$185,421	\$142,359	30.25%	\$166,465	\$142,500	16.82%	328	347	-5.34%
Lots WF									
LOTS TOTAL	\$219,750	\$154,731	42.02%	\$169,375	\$158,025	7.18%	276	330	-16.22%
Business	\$281,667	\$187,500	50.22%	\$105,000	\$187,500	-44.00%	198	580	-65.80%
Commercial	\$202,812	\$714,304	-71.61%	\$202,812	\$360,000	-43.66%	154	146	5.77%
Land		\$155,000			\$155,000			31	
COMM TOTAL	\$250,125	\$559,146	-55.27%	\$105,000	\$187,500	-44.00%	181	191	-5.59%
GRAND TOTAL	\$412,346	\$366,519	12.50%	\$355,000	\$338,000	5.03%	110	106	3.58%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- June 2016

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = North Okanagan									
Acreage/House	\$626,743	\$551,544	13.63%	\$576,250	\$511,000	12.77%	132	121	9.20%
Duplex	\$357,146	\$342,104	4.40%	\$346,500	\$315,000	10.00%	73	81	-9.81%
Mobile Home	\$118,801	\$115,233	3.10%	\$95,000	\$92,950	2.21%	98	124	-20.49%
Recreational	\$234,967	\$336,750	-30.23%	\$219,900	\$336,750	-34.70%	151	422	-64.25%
Residential	\$420,795	\$376,749	11.69%	\$385,000	\$353,000	9.07%	85	81	4.38%
Residential WF	\$1,354,908	\$1,002,200	35.19%	\$1,372,500	\$950,000	44.47%	212	116	82.65%
3/4-Plex	\$602,000	\$436,762	37.83%	\$602,000	\$406,000	48.28%	77	416	-81.60%
Timeshare									
Apartment	\$193,844	\$187,231	3.53%	\$174,500	\$194,500	-10.28%	114	124	-7.89%
Townhouse	\$295,566	\$252,485	17.06%	\$281,150	\$235,000	19.64%	92	91	1.56%
RES TOTAL	\$406,821	\$356,317	14.17%	\$365,000	\$325,000	12.31%	94	95	-1.06%
FARMS	\$2,401,667	\$100,000	2,301.67%	\$1,962,500	\$100,000	1,862.50%	360	19	1,792.98%
MULTIFAMILY	\$885,000	\$860,000	2.91%	\$885,000	\$860,000	2.91%	65	70	-6.47%
Acreage	\$270,980	\$227,763	18.97%	\$200,000	\$200,000	0.00%	214	280	-23.64%
Acreage WF	\$425,333			\$340,000			433		
Lots	\$165,681	\$163,571	1.29%	\$145,000	\$160,000	-9.38%	276	354	-22.04%
Lots WF	\$242,500	\$328,500	-26.18%	\$282,500	\$328,500	-14.00%	169	312	-45.83%
LOTS TOTAL	\$211,563	\$190,025	11.33%	\$169,750	\$168,000	1.04%	256	329	-22.20%
Business	\$158,833	\$175,100	-9.29%	\$58,000	\$187,500	-69.07%	181	248	-27.05%
Commercial	\$376,212	\$297,908	26.28%	\$230,005	\$732	31,332.11%	171	280	-39.03%
Land	\$475,000	\$280,850	69.13%	\$475,000	\$280,850	69.13%	201	169	19.29%
COMM TOTAL	\$343,631	\$284,923	20.60%	\$220,000	\$20,000	1,000.00%	173	269	-35.79%
GRAND TOTAL	\$399,182	\$344,240	15.96%	\$353,555	\$315,000	12.24%	110	116	-4.66%

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**North Okanagan Monthly Statistics
July 2015**

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	924	939	-1.60%	6,881	6,620	3.94%
2 Units Sold	578	582	-0.69%	3,501	3,197	9.51%
3 Sales Volume	\$252,909,636	\$247,970,931	1.99%	\$1,498,138,367	\$1,336,448,572	12.10%
4 List/Sell Ratio	96.56%	96.65%		96.65%	95.97%	
5 Days to Sell	87	96	-9.61%	81	102	-20.91%
6 Active Listings	3,712	3,973	-6.57%			
Area = North Okanagan						
1 Units Listed	348	369	-5.69%	2,738	2,662	2.85%
2 Units Sold	209	223	-6.28%	1,173	1,199	-2.17%
3 Sales Volume	\$73,266,890	\$77,092,478	-4.96%	\$405,341,819	\$415,069,201	-2.34%
4 List/Sell Ratio	96.20%	96.39%		96.24%	96.04%	
5 Days to Sell	114	128	-10.69%	116	135	-14.04%
6 Active Listings	2,178	2,262	-3.71%			
Area = Shuswap / Revels						
1 Units Listed	221	251	-11.95%	1,658	1,632	1.59%
2 Units Sold	137	122	12.30%	665	618	7.61%
3 Sales Volume	\$42,654,391	\$40,716,027	4.76%	\$211,791,266	\$179,368,875	18.08%
4 List/Sell Ratio	95.02%	95.20%		95.31%	93.65%	
5 Days to Sell	116	153	-23.95%	133	180	-26.23%
6 Active Listings	1,581	1,741	-9.19%			
Area = Grand Total						
1 Units Listed	1,493	1,559	-4.23%	11,277	10,914	3.33%
2 Units Sold	924	927	-0.32%	5,339	5,014	6.48%
3 Sales Volume	\$368,830,917	\$365,779,436	0.83%	\$2,115,271,451	\$1,930,886,648	9.55%
4 List/Sell Ratio	96.31%	96.43%		96.44%	95.76%	
5 Days to Sell	97	111	-12.42%	95	119	-20.56%
6 Active Listings	7,471	7,976	-6.33%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- July 2015

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	209	\$73,266,890	115	\$43,257,247
Last Month	221	\$81,374,232	107	\$42,809,927
This Month Last Year	223	\$77,092,478	113	\$42,852,950
Description	Total Listings Taken	Inventory		
This Month	348	2,178		
Last Month	445	2,199		
This Month Last Year	369	2,262		

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- July 2015

Quick Summary Part 2

Condo/Apt

Sales	10
New Listings	31
Current Inventory	145
Sell/Inv. Ratio	6.90%
Days to Sell	64
Average Price	\$169,190
Median Price	\$167,000

Condo/Townhouse

Sales	26
New Listings	36
Current Inventory	178
Sell/Inv. Ratio	14.61%
Days to Sell	110
Average Price	\$274,858
Median Price	\$273,750

Lots

Sales	11
New Listings	32
Current Inventory	414
Sell/Inv. Ratio	2.66%
Days to Sell	457
Average Price	\$267,732
Median Price	\$170,000

Residential

Sales	115
New Listings	148
Current Inventory	643
Sell/Inv. Ratio	17.88%
Days to Sell	86
Average Price	\$376,150
Median Price	\$348,000
Ratio of Sales vs Inventory	16.46%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- July 2015

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okanagan									
Acreage/House	45	37	21.62%	333	310	7.42	290	283	2.47
Duplex	6	4	50.00%	56	67	-16.42	33	43	-23.26
Mobile Home	16	21	-23.81%	116	120	-3.33	70	86	-18.60
Recreational	3	1	200.00%	64	25	156.00	73	36	102.78
Residential	148	154	-3.90%	1,158	1,060	9.25	643	618	4.05
Residential WF	4	10	-60.00%	54	62	-12.90	48	54	-11.11
3/4-Plex	0	2	-100.00%	3	10	-70.00	5	8	-37.50
Timeshare	0	0	0.00%	1	0	0.00	1		
Apartment	31	21	47.62%	150	147	2.04	145	142	2.11
Townhouse	36	37	-2.70%	313	286	9.44	178	190	-6.32
RES TOTAL	289	287.00	0.70%	2,248	2,087	7.71%	1,486	1,460	1.78
FARMS	6	4	50.00%	52	36	44.44	54	47	14.89
MULTIFAMILY	1	0	0.00%	7	4	75.00	6	4	50.00
Acreage	5	10	-50.00%	82	85	-3.53	138	161	-14.29
Acreage WF	3	1	200.00%	9	12	-25.00	13	19	-31.58
Lots	22	34	-35.29%	162	247	-34.41	245	317	-22.71
Lots WF	2	5	-60.00%	17	20	-15.00	18	29	-37.93
LOTS TOTAL	32	50.00	-36.00%	270	364	-25.82%	414	526	-21.29
Business	2	4	-50.00%	27	29	-6.90	38	35	8.57
Commercial	13	22	-40.91%	112	123	-8.94	144	160	-10.00
Land	5	2	150.00%	20	17	17.65	36	28	28.57
COMM TOTAL	20	28.00	-28.57%	159	169	-5.92%	218	223	-2.24
GRAND TOTAL	348	369	-5.69%	2,736	2,660	2.86%	2,178	2,260	-3.63

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- July 2015

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = North Okanagan								
Acreage/House	15	13	15.38%	\$7,967,743	\$6,902,900	15.43%	97.00%	95.17%
Duplex	6	6	0.00%	\$1,864,500	\$2,858,500	-34.77%	96.68%	94.85%
Mobile Home	11	11	0.00%	\$1,508,900	\$1,165,000	29.52%	95.81%	92.76%
Recreational	5	1	400.00%	\$683,550	\$120,000	469.63%	92.53%	92.31%
Residential	115	113	1.77%	\$43,257,247	\$42,852,950	0.94%	96.90%	97.46%
Residential WF	2	5	-60.00%	\$3,305,000	\$4,575,000	-27.76%	92.09%	95.57%
3/4-Plex	1	0	0.00%	\$115,500	\$0	0.00%	105.10%	0.00%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	10	13	-23.08%	\$1,691,900	\$2,230,800	-24.16%	94.91%	97.47%
Townhouse	26	37	-29.73%	\$7,146,300	\$9,430,928	-24.22%	97.29%	96.48%
RES TOTAL	191	199	-4.02%	\$67,540,640	\$70,136,078	-3.70%	96.59%	96.77%
FARMS	1	1	0.00%	\$765,000	\$1,700,000	-55.00%	92.19%	91.89%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	3	4	-25.00%	\$990,000	\$1,079,500	-8.29%	81.62%	89.44%
Acreage WF	1	1	0.00%	\$165,000	\$160,000	3.13%	75.00%	94.67%
Lots	5	16	-68.75%	\$785,050	\$3,466,900	-77.36%	94.13%	93.74%
Lots WF	2	0	0.00%	\$1,005,000	\$0	0.00%	100.10%	0.00%
LOTS TOTAL	11	21	-47.62%	\$2,945,050	\$4,706,400	-37.42%	90.04%	92.75%
Business	1	0	0.00%	\$585,000	\$0	0.00%	97.66%	0.00%
Commercial	3	2	50.00%	\$1,126,200	\$550,000	104.76%	93.73%	94.34%
Land	1	0	0.00%	\$185,000	\$0	0.00%	88.31%	0.00%
COMM TOTAL	5	2	150.00%	\$1,896,200	\$550,000	244.76%	94.34%	94.34%
GRAND TOTAL	208	223	-6.73%	\$73,146,890	\$77,092,478	-5.12%	96.20%	96.39%

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North Okanagan Statistics -- July 2015

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = North Okanagan								
Acreage/House	123	97	26.80%	\$67,534,443	\$51,590,739	30.90%	95.27%	95.72%
Duplex	31	34	-8.82%	\$10,417,100	\$12,472,000	-16.48%	97.13%	96.63%
Mobile Home	59	62	-4.84%	\$7,040,100	\$7,001,550	0.55%	95.20%	93.68%
Recreational	7	5	40.00%	\$1,357,050	\$656,000	106.87%	91.22%	93.89%
Residential	579	621	-6.76%	\$218,432,057	\$231,764,776	-5.75%	97.19%	96.98%
Residential WF	12	19	-36.84%	\$13,326,999	\$21,513,149	-38.05%	93.53%	93.79%
3/4-Plex	4	2	100.00%	\$1,425,786	\$598,250	138.33%	94.55%	96.52%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	68	70	-2.86%	\$12,551,288	\$14,056,400	-10.71%	96.06%	95.77%
Townhouse	175	160	9.38%	\$44,766,625	\$40,918,176	9.41%	96.88%	96.39%
RES TOTAL	1,058	1,070	-1.12%	\$376,851,448	\$380,571,039	-0.98%	96.56%	96.44%
FARMS	2	6	-66.67%	\$865,000	\$6,825,000	-87.33%	93.03%	87.13%
MULTIFAMILY	2	2	0.00%	\$1,720,000	\$670,000	156.72%	91.05%	95.99%
Acreage	23	20	15.00%	\$5,545,250	\$4,572,300	21.28%	91.48%	91.48%
Acreage WF	1	4	-75.00%	\$165,000	\$720,000	-77.08%	75.00%	90.79%
Lots	44	77	-42.86%	\$7,164,315	\$12,965,950	-44.75%	93.87%	94.05%
Lots WF	4	2	100.00%	\$1,662,000	\$759,500	118.83%	97.65%	95.06%
LOTS TOTAL	72	103	-30.10%	\$14,536,565	\$19,017,750	-23.56%	93.09%	93.33%
Business	4	2	100.00%	\$1,110,300	\$268,000	314.29%	95.96%	93.06%
Commercial	30	13	130.77%	\$9,206,806	\$5,899,412	56.06%	91.33%	91.64%
Land	3	2	50.00%	\$746,700	\$1,525,000	-51.04%	79.90%	95.67%
COMM TOTAL	37	17	117.65%	\$11,063,806	\$7,692,412	43.83%	90.89%	92.46%
GRAND TOTAL	1,171	1,198	-2.25%	\$405,036,819	\$414,776,201	-2.35%	96.24%	96.04%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- July 2015

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okanagan									
Acreage/House	\$531,183	\$530,992	0.04%	\$480,000	\$532,500	-9.86%	99	156	-36.51%
Duplex	\$310,750	\$476,417	-34.77%	\$325,500	\$478,000	-31.90%	79	97	-17.79%
Mobile Home	\$137,173	\$105,909	29.52%	\$127,000	\$101,000	25.74%	110	92	20.20%
Recreational	\$136,710	\$120,000	13.92%	\$70,000	\$120,000	-41.67%	134	91	46.81%
Residential	\$376,150	\$379,230	-0.81%	\$348,000	\$355,000	-1.97%	86	95	-10.29%
Residential WF	\$1,652,500	\$915,000	80.60%	\$1,652,500	\$900,000	83.61%	211	36	478.30%
3/4-Plex	\$115,500			\$115,500			32		
Timeshare									
Apartment	\$169,190	\$171,600	-1.40%	\$167,000	\$175,000	-4.57%	64	89	-28.84%
Townhouse	\$274,858	\$254,890	7.83%	\$273,750	\$249,000	9.94%	110	104	5.68%
RES TOTAL	\$353,616	\$352,443	0.33%	\$331,500	\$330,000	0.45%	92	99	-6.65%
FARMS	\$765,000	\$1,700,000	-55.00%	\$765,000	\$1,700,000	-55.00%	139	566	-75.44%
MULTIFAMILY									
Acreage	\$330,000	\$269,875	22.28%	\$280,000	\$278,000	0.72%	418	120	248.06%
Acreage WF	\$165,000	\$160,000	3.13%	\$165,000	\$160,000	3.13%	952	2,550	-62.67%
Lots	\$157,010	\$216,681	-27.54%	\$165,000	\$201,500	-18.11%	511	270	89.38%
Lots WF	\$502,500			\$502,500			131		
LOTS TOTAL	\$267,732	\$224,114	19.46%	\$170,000	\$210,000	-19.05%	457	350	30.46%
Business	\$585,000			\$585,000			106		
Commercial	\$375,400	\$275,000	36.51%	\$335,000	\$275,000	21.82%	239	441	-45.67%
Land	\$185,000			\$185,000			202		
COMM TOTAL	\$379,240	\$275,000	37.91%	\$335,000	\$275,000	21.82%	205	441	-53.42%
GRAND TOTAL	\$351,668	\$345,706	1.72%	\$326,500	\$313,500	4.15%	115	128	-10.32%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- July 2015

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = North Okanagan									
Acreage/House	\$549,061	\$531,863	3.23%	\$510,000	\$507,500	0.49%	118	185	-36.03%
Duplex	\$336,035	\$366,824	-8.39%	\$315,000	\$346,000	-8.96%	80	78	2.76%
Mobile Home	\$119,324	\$112,928	5.66%	\$96,000	\$105,000	-8.57%	121	138	-12.01%
Recreational	\$193,864	\$131,200	47.76%	\$70,000	\$120,000	-41.67%	216	333	-35.26%
Residential	\$377,257	\$373,212	1.08%	\$352,500	\$346,000	1.88%	82	103	-20.91%
Residential WF	\$1,110,583	\$1,132,271	-1.92%	\$962,500	\$947,000	1.64%	132	159	-17.01%
3/4-Plex	\$356,446	\$299,125	19.16%	\$398,000	\$299,125	33.05%	320	58	451.29%
Timeshare									
Apartment	\$184,578	\$200,806	-8.08%	\$194,500	\$183,750	5.85%	115	134	-14.22%
Townhouse	\$255,809	\$255,739	0.03%	\$242,500	\$250,000	-3.00%	94	125	-24.77%
RES TOTAL	\$356,192	\$355,674	0.15%	\$325,000	\$320,000	1.56%	95	119	-20.55%
FARMS	\$432,500	\$1,137,500	-61.98%	\$432,500	\$987,500	-56.20%	79	638	-87.61%
MULTIFAMILY	\$860,000	\$335,000	156.72%	\$860,000	\$335,000	156.72%	70	328	-78.78%
Acreage	\$241,098	\$228,615	5.46%	\$205,000	\$248,538	-17.52%	298	229	30.01%
Acreage WF	\$165,000	\$180,000	-8.33%	\$165,000	\$180,000	-8.33%	952	1,448	-34.24%
Lots	\$162,825	\$168,389	-3.30%	\$160,050	\$153,000	4.61%	372	199	86.94%
Lots WF	\$415,500	\$379,750	9.41%	\$328,500	\$379,750	-13.50%	221	60	271.85%
LOTS TOTAL	\$201,897	\$184,638	9.35%	\$168,000	\$160,000	5.00%	348	251	38.86%
Business	\$277,575	\$134,000	107.15%	\$252,650	\$134,000	88.54%	212	67	219.17%
Commercial	\$306,894	\$453,801	-32.37%	\$1,100	\$235,000	-99.53%	292	263	10.96%
Land	\$248,900	\$762,500	-67.36%	\$185,000	\$762,500	-75.74%	180	193	-6.67%
COMM TOTAL	\$299,022	\$452,495	-33.92%	\$185,000	\$235,000	-21.28%	274	232	18.37%
GRAND TOTAL	\$345,890	\$346,224	-0.10%	\$318,500	\$308,050	3.39%	116	135	-14.18%

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**North Okanagan Monthly Statistics
August 2016**

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	971	830	16.99%	7,847	7,714	1.72%
2 Units Sold	754	590	27.80%	5,389	4,091	31.73%
3 Sales Volume	\$369,731,307	\$245,872,908	50.37%	\$2,632,075,201	\$1,743,157,775	50.99%
4 List/Sell Ratio	97.40%	96.94%		97.52%	96.67%	
5 Days to Sell	65	88	-26.19%	68	82	-17.07%
6 Active Listings	2,595	3,557	-27.05%			
Area = North Okanagan						
1 Units Listed	327	323	1.24%	3,036	3,056	-0.65%
2 Units Sold	248	164	51.22%	1,858	1,334	39.28%
3 Sales Volume	\$97,478,595	\$62,066,236	57.06%	\$741,896,417	\$466,146,055	59.16%
4 List/Sell Ratio	97.45%	95.76%		96.74%	96.19%	
5 Days to Sell	102	124	-17.38%	107	117	-8.03%
6 Active Listings	1,712	2,185	-21.65%			
Area = Shuswap / Revels						
1 Units Listed	218	191	14.14%	1,897	1,850	2.54%
2 Units Sold	172	127	35.43%	982	792	23.99%
3 Sales Volume	\$54,498,055	\$40,140,970	35.77%	\$320,590,149	\$251,932,236	27.25%
4 List/Sell Ratio	95.25%	94.18%		95.74%	95.13%	
5 Days to Sell	149	143	4.27%	136	135	1.22%
6 Active Listings	1,315	1,545	-14.89%			
Area = Grand Total						
1 Units Listed	1,516	1,344	12.80%	12,780	12,620	1.27%
2 Units Sold	1,174	881	33.26%	8,229	6,217	32.36%
3 Sales Volume	\$521,707,957	\$348,080,114	49.88%	\$3,694,561,767	\$2,461,236,065	50.11%
4 List/Sell Ratio	97.18%	96.40%		97.21%	96.42%	
5 Days to Sell	85	102	-16.97%	85	96	-11.55%
6 Active Listings	5,622	7,287	-22.85%			

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North Okanagan Statistics -- August 2016

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	248	\$97,478,595	122	\$53,001,006
Last Month	276	\$111,926,465	138	\$65,403,800
This Month Last Year	164	\$62,066,236	89	\$37,452,236

Description	Total Listings Taken	Inventory
This Month	327	1,712
Last Month	372	1,752
This Month Last Year	323	2,185

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- August 2016

Quick Summary Part 2

Condo/Apt

Sales	18
New Listings	17
Current Inventory	105
Sell/Inv. Ratio	17.14%
Days to Sell	122
Average Price	\$186,334
Median Price	\$168,000

Condo/Townhouse

Sales	34
New Listings	41
Current Inventory	128
Sell/Inv. Ratio	26.56%
Days to Sell	58
Average Price	\$306,038
Median Price	\$298,750

Lots

Sales	15
New Listings	56
Current Inventory	424
Sell/Inv. Ratio	3.54%
Days to Sell	282
Average Price	\$217,336
Median Price	\$174,900

Residential

Sales	122
New Listings	139
Current Inventory	451
Sell/Inv. Ratio	27.05%
Days to Sell	67
Average Price	\$434,434
Median Price	\$385,000
Ratio of Sales vs Inventory	22.80%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- August 2016

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okanagan									
Acreage/House	37	34	8.82%	348	368	-5.43	202	293	-31.06
Duplex	9	11	-18.18%	83	67	23.88	35	42	-16.67
Mobile Home	8	6	33.33%	97	122	-20.49	43	54	-20.37
Recreational	2	2	0.00%	21	66	-68.18	66	74	-10.81
Residential	139	138	0.72%	1,328	1,293	2.71	451	632	-28.64
Residential WF	1	5	-80.00%	52	58	-10.34	31	48	-35.42
3/4-Plex	1	1	0.00%	9	4	125.00	3	6	-50.00
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	17	15	13.33%	164	164	0.00	105	140	-25.00
Townhouse	41	30	36.67%	329	347	-5.19	128	179	-28.49
RES TOTAL	255	242.00	5.37%	2,431	2,489	-2.33%	1,064	1,468	-27.52
FARMS	5	3	66.67%	48	55	-12.73	52	56	-7.14
MULTIFAMILY	2	2	0.00%	8	9	-11.11	7	8	-12.50
Acreage	28	28	0.00%	116	110	5.45	145	151	-3.97
Acreage WF	1	2	-50.00%	10	11	-9.09	11	15	-26.67
Lots	27	25	8.00%	253	183	38.25	251	252	-0.40
Lots WF	0	3	-100.00%	13	20	-35.00	17	19	-10.53
LOTS TOTAL	56	58.00	-3.45%	392	324	20.99%	424	437	-2.97
Business	2	5	-60.00%	32	32	0.00	29	41	-29.27
Commercial	4	11	-63.64%	96	123	-21.95	99	142	-30.28
Land	3	2	50.00%	28	22	27.27	37	33	12.12
COMM TOTAL	9	18.00	-50.00%	156	177	-11.86%	165	216	-23.61
GRAND TOTAL	327	323	1.24%	3,035	3,054	-0.62%	1,712	2,185	-21.65

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- August 2016

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = North Okanagan								
Acreage/House	24	12	100.00%	\$12,166,100	\$8,451,500	43.95%	97.89%	95.93%
Duplex	6	2	200.00%	\$2,045,400	\$671,000	204.83%	93.97%	98.68%
Mobile Home	12	12	0.00%	\$1,654,800	\$950,000	74.19%	95.20%	91.14%
Recreational	2	0	0.00%	\$248,000	\$0	0.00%	90.51%	0.00%
Residential	122	89	37.08%	\$53,001,006	\$37,452,236	41.52%	97.94%	96.62%
Residential WF	7	1	600.00%	\$7,645,000	\$1,150,000	564.78%	96.05%	90.20%
3/4-Plex	3	0	0.00%	\$1,642,960	\$0	0.00%	96.76%	0.00%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	18	13	38.46%	\$3,354,008	\$2,661,500	26.02%	97.88%	93.75%
Townhouse	34	19	78.95%	\$10,405,278	\$4,741,500	119.45%	97.97%	97.42%
RES TOTAL	228	148	54.05%	\$92,162,552	\$56,077,736	64.35%	97.59%	96.23%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	6	3	100.00%	\$1,850,900	\$1,410,000	31.27%	97.75%	89.87%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	9	7	28.57%	\$1,409,143	\$1,072,500	31.39%	96.36%	92.23%
Lots WF	0	1	-100.00%	\$0	\$930,000	-100.00%	0.00%	95.88%
LOTS TOTAL	15	11	36.36%	\$3,260,043	\$3,412,500	-4.47%	97.14%	92.18%
Business	1	0	0.00%	\$675,000	\$0	0.00%	91.22%	0.00%
Commercial	2	5	-60.00%	\$976,000	\$2,576,000	-62.11%	97.60%	90.80%
Land	2	0	0.00%	\$405,000	\$0	0.00%	82.69%	0.00%
COMM TOTAL	5	5	0.00%	\$2,056,000	\$2,576,000	-20.19%	92.21%	90.80%
GRAND TOTAL	248	164	51.22%	\$97,478,595	\$62,066,236	57.06%	97.45%	95.76%

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North Okanagan Statistics -- August 2016

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = North Okanagan								
Acreage/House	167	135	23.70%	\$102,950,136	\$75,985,943	35.49%	96.25%	95.34%
Duplex	57	33	72.73%	\$20,234,388	\$11,088,100	82.49%	98.29%	97.22%
Mobile Home	70	71	-1.41%	\$8,842,251	\$7,990,100	10.67%	94.88%	94.70%
Recreational	7	7	0.00%	\$1,299,900	\$1,357,050	-4.21%	95.83%	91.22%
Residential	967	666	45.20%	\$415,953,504	\$254,957,293	63.15%	97.79%	97.12%
Residential WF	27	13	107.69%	\$31,500,400	\$14,476,999	117.59%	94.12%	93.26%
3/4-Plex	6	4	50.00%	\$3,365,960	\$1,425,786	136.08%	97.68%	94.55%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	113	81	39.51%	\$21,395,933	\$15,212,788	40.64%	96.26%	95.65%
Townhouse	250	194	28.87%	\$74,642,524	\$49,508,125	50.77%	97.79%	96.93%
RES TOTAL	1,664	1,204	38.21%	\$680,184,996	\$432,002,184	57.45%	97.30%	96.52%
FARMS	6	2	200.00%	\$14,410,000	\$865,000	1,565.90%	85.37%	93.03%
MULTIFAMILY	1	2	-50.00%	\$885,000	\$1,720,000	-48.55%	98.44%	91.05%
Acreage	49	26	88.46%	\$12,927,700	\$6,955,250	85.87%	93.06%	91.15%
Acreage WF	4	1	300.00%	\$1,495,000	\$165,000	806.06%	93.22%	75.00%
Lots	80	51	56.86%	\$13,683,354	\$8,236,815	66.12%	94.11%	93.66%
Lots WF	5	5	0.00%	\$1,932,500	\$2,592,000	-25.44%	94.37%	97.01%
LOTS TOTAL	138	83	66.27%	\$30,038,554	\$17,949,065	67.35%	93.63%	92.92%
Business	7	4	75.00%	\$1,628,000	\$1,110,300	46.63%	91.99%	95.96%
Commercial	37	34	8.82%	\$12,962,367	\$11,447,806	13.23%	91.67%	91.42%
Land	4	3	33.33%	\$1,555,000	\$746,700	108.25%	84.75%	79.90%
COMM TOTAL	48	41	17.07%	\$16,145,367	\$13,304,806	21.35%	90.99%	91.04%
GRAND TOTAL	1,857	1,332	39.41%	\$741,663,917	\$465,841,055	59.21%	96.74%	96.19%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- August 2016

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okanagan									
Acreage/House	\$506,921	\$704,292	-28.02%	\$498,500	\$637,500	-21.80%	77	144	-46.53%
Duplex	\$340,900	\$335,500	1.61%	\$317,500	\$335,500	-5.37%	87	28	211.90%
Mobile Home	\$137,900	\$79,167	74.19%	\$128,450	\$80,000	60.56%	273	110	147.66%
Recreational	\$124,000			\$124,000			160		
Residential	\$434,434	\$420,812	3.24%	\$385,000	\$360,000	6.94%	67	102	-34.48%
Residential WF	\$1,092,143	\$1,150,000	-5.03%	\$1,100,000	\$1,150,000	-4.35%	153	125	22.17%
3/4-Plex	\$547,653			\$591,015			57		
Timeshare									
Apartment	\$186,334	\$204,731	-8.99%	\$168,000	\$200,000	-16.00%	122	91	34.50%
Townhouse	\$306,038	\$249,553	22.63%	\$298,750	\$250,000	19.50%	58	103	-43.72%
RES TOTAL	\$404,222	\$378,904	6.68%	\$358,250	\$330,000	8.56%	86	104	-17.92%
FARMS									
MULTIFAMILY									
Acreage	\$308,483	\$470,000	-34.37%	\$222,450	\$500,000	-55.51%	456	384	18.84%
Acreage WF									
Lots	\$156,571	\$153,214	2.19%	\$120,000	\$190,000	-36.84%	165	195	-15.26%
Lots WF		\$930,000			\$930,000			436	
LOTS TOTAL	\$217,336	\$310,227	-29.94%	\$174,900	\$200,000	-12.55%	282	268	4.94%
Business	\$675,000			\$675,000			908		
Commercial	\$488,000	\$515,200	-5.28%	\$488,000	\$495,000	-1.41%	175	391	-55.42%
Land	\$202,500			\$202,500			210		
COMM TOTAL	\$411,200	\$515,200	-20.19%	\$270,000	\$495,000	-45.45%	335	391	-14.31%
GRAND TOTAL	\$393,059	\$378,453	3.86%	\$345,000	\$328,500	5.02%	102	124	-17.38%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- August 2016

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = North Okanagan									
Acreage/House	\$616,468	\$562,859	9.52%	\$574,000	\$515,000	11.46%	122	120	1.07%
Duplex	\$354,989	\$336,003	5.65%	\$336,000	\$315,000	6.67%	79	77	1.61%
Mobile Home	\$126,318	\$112,537	12.25%	\$103,200	\$95,000	8.63%	132	119	10.12%
Recreational	\$185,700	\$193,864	-4.21%	\$180,000	\$70,000	157.14%	197	216	-8.54%
Residential	\$430,148	\$382,819	12.36%	\$386,500	\$354,000	9.18%	80	85	-5.69%
Residential WF	\$1,166,681	\$1,113,615	4.77%	\$1,235,000	\$1,150,000	7.39%	153	131	16.61%
3/4-Plex	\$560,993	\$356,446	57.39%	\$555,008	\$398,000	39.45%	58	320	-82.02%
Timeshare									
Apartment	\$189,345	\$187,812	0.82%	\$172,000	\$195,000	-11.79%	121	111	9.15%
Townhouse	\$298,570	\$255,197	17.00%	\$285,000	\$242,750	17.40%	85	95	-10.54%
RES TOTAL	\$408,765	\$358,806	13.92%	\$364,950	\$326,000	11.95%	91	96	-4.84%
FARMS	\$2,401,667	\$432,500	455.30%	\$1,962,500	\$432,500	353.76%	360	79	355.27%
MULTIFAMILY	\$885,000	\$860,000	2.91%	\$885,000	\$860,000	2.91%	65	70	-6.47%
Acreage	\$263,831	\$267,510	-1.38%	\$190,000	\$206,750	-8.10%	234	308	-24.02%
Acreage WF	\$373,750	\$165,000	126.52%	\$279,500	\$165,000	69.39%	372	952	-60.98%
Lots	\$171,042	\$161,506	5.90%	\$145,000	\$160,050	-9.40%	271	348	-22.19%
Lots WF	\$386,500	\$518,400	-25.44%	\$290,000	\$440,000	-34.09%	150	264	-43.22%
LOTS TOTAL	\$217,671	\$216,254	0.66%	\$172,450	\$169,500	1.74%	256	338	-24.11%
Business	\$232,571	\$277,575	-16.21%	\$70,000	\$252,650	-72.29%	285	212	34.07%
Commercial	\$350,334	\$336,700	4.05%	\$225,009	\$168,500	33.54%	171	293	-41.68%
Land	\$388,750	\$248,900	56.19%	\$372,500	\$185,000	101.35%	348	180	93.83%
COMM TOTAL	\$336,362	\$324,507	3.65%	\$222,505	\$187,500	18.67%	202	276	-26.92%
GRAND TOTAL	\$399,388	\$349,731	14.20%	\$353,500	\$320,000	10.47%	107	117	-7.91%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

**North Okanagan Monthly Statistics
September 2016**

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	869	874	-0.57%	8,716	8,588	1.49%
2 Units Sold	644	495	30.10%	6,032	4,586	31.53%
3 Sales Volume	\$318,827,613	\$214,777,122	48.45%	\$2,950,406,914	\$1,957,934,897	50.69%
4 List/Sell Ratio	97.16%	96.34%		97.48%	96.64%	
5 Days to Sell	61	87	-29.61%	67	82	-18.49%
6 Active Listings	2,487	3,609	-31.09%			
Area = North Okanagan						
1 Units Listed	277	281	-1.42%	3,313	3,337	-0.72%
2 Units Sold	209	172	21.51%	2,067	1,506	37.25%
3 Sales Volume	\$88,912,835	\$65,378,933	36.00%	\$830,810,253	\$531,524,988	56.31%
4 List/Sell Ratio	94.80%	96.08%		96.53%	96.17%	
5 Days to Sell	120	93	29.41%	109	114	-4.69%
6 Active Listings	1,619	2,142	-24.42%			
Area = Shuswap / Revels						
1 Units Listed	165	146	13.01%	2,062	1,996	3.31%
2 Units Sold	145	116	25.00%	1,126	908	24.01%
3 Sales Volume	\$49,420,750	\$35,142,291	40.63%	\$369,519,899	\$287,074,527	28.72%
4 List/Sell Ratio	96.19%	96.89%		95.79%	95.34%	
5 Days to Sell	134	161	-16.74%	136	138	-1.39%
6 Active Listings	1,209	1,515	-20.20%			
Area = Grand Total						
1 Units Listed	1,311	1,301	0.77%	14,091	13,921	1.22%
2 Units Sold	998	783	27.46%	9,225	7,000	31.79%
3 Sales Volume	\$457,161,198	\$315,298,346	44.99%	\$4,150,737,065	\$2,776,534,412	49.49%
4 List/Sell Ratio	96.59%	96.35%		97.14%	96.41%	
5 Days to Sell	84	99	-15.21%	85	96	-11.96%
6 Active Listings	5,315	7,266	-26.85%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- September 2016

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	209	\$88,912,835	97	\$42,804,993
Last Month	248	\$97,479,595	122	\$53,001,006
This Month Last Year	172	\$65,378,933	84	\$33,458,150

Description	Total Listings Taken	Inventory
This Month	277	1,619
Last Month	327	1,712
This Month Last Year	281	2,142

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- September 2016

Quick Summary Part 2

Condo/Apt

Sales	18
New Listings	17
Current Inventory	94
Sell/Inv. Ratio	19.15%
Days to Sell	94
Average Price	\$179,656
Median Price	\$145,250

Condo/Townhouse

Sales	36
New Listings	31
Current Inventory	109
Sell/Inv. Ratio	33.03%
Days to Sell	89
Average Price	\$303,829
Median Price	\$263,500

Lots

Sales	11
New Listings	14
Current Inventory	396
Sell/Inv. Ratio	2.78%
Days to Sell	341
Average Price	\$189,318
Median Price	\$164,000

Residential

Sales	97
New Listings	139
Current Inventory	440
Sell/Inv. Ratio	22.05%
Days to Sell	89
Average Price	\$441,289
Median Price	\$378,400
Ratio of Sales vs Inventory	20.77%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- September 2016

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okanagan									
Acreage/House	30	29	3.45%	378	397	-4.79	193	284	-32.04
Duplex	7	8	-12.50%	91	75	21.33	33	44	-25.00
Mobile Home	17	10	70.00%	114	132	-13.64	48	53	-9.43
Recreational	0	1	-100.00%	21	67	-68.66	65	73	-10.96
Residential	139	122	13.93%	1,467	1,415	3.67	440	623	-29.37
Residential WF	2	1	100.00%	54	59	-8.47	27	45	-40.00
3/4-Plex	2	1	100.00%	9	5	80.00	3	5	-40.00
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	17	19	-10.53%	181	183	-1.09	94	133	-29.32
Townhouse	31	28	10.71%	361	375	-3.73	109	162	-32.72
RES TOTAL	245	219.00	11.87%	2,676	2,708	-1.18%	1,012	1,422	-28.83
FARMS	4	2	100.00%	52	57	-8.77	50	56	-10.71
MULTIFAMILY	1	1	0.00%	9	10	-10.00	8	9	-11.11
Acreage	5	9	-44.44%	121	119	1.68	137	150	-8.67
Acreage WF	1	1	0.00%	11	12	-8.33	10	15	-33.33
Lots	8	14	-42.86%	261	197	32.49	232	248	-6.45
Lots WF	0	1	-100.00%	13	21	-38.10	17	20	-15.00
LOTS TOTAL	14	25.00	-44.00%	406	349	16.33%	396	433	-8.55
Business	1	4	-75.00%	33	36	-8.33	24	41	-41.46
Commercial	10	26	-61.54%	106	149	-28.86	95	148	-35.81
Land	2	4	-50.00%	30	26	15.38	34	33	3.03
COMM TOTAL	13	34.00	-61.76%	169	211	-19.91%	153	222	-31.08
GRAND TOTAL	277	281	-1.42%	3,312	3,335	-0.69%	1,619	2,142	-24.42

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- September 2016

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = North Okanagan								
Acreage/House	22	21	4.76%	\$13,692,500	\$11,286,150	21.32%	95.16%	95.97%
Duplex	6	1	500.00%	\$2,294,593	\$199,000	1,053.06%	97.53%	97.07%
Mobile Home	9	7	28.57%	\$1,102,200	\$601,300	83.30%	94.13%	96.07%
Recreational	1	2	-50.00%	\$68,500	\$505,000	-86.44%	98.00%	94.57%
Residential	97	84	15.48%	\$42,804,993	\$33,458,150	27.94%	97.60%	97.41%
Residential WF	3	3	0.00%	\$3,450,000	\$4,340,000	-20.51%	96.16%	90.93%
3/4-Plex	0	1	-100.00%	\$0	\$380,000	-100.00%	0.00%	95.24%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	18	12	50.00%	\$3,233,800	\$2,320,555	39.35%	97.88%	96.53%
Townhouse	36	23	56.52%	\$10,937,850	\$5,399,250	102.58%	97.60%	95.88%
RES TOTAL	192	154	24.68%	\$77,584,435	\$58,489,405	32.65%	97.05%	96.39%
FARMS	1	1	0.00%	\$900,000	\$643,000	39.97%	81.89%	98.17%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	6	4	50.00%	\$1,427,000	\$1,370,000	4.16%	78.35%	94.56%
Acreage WF	0	1	-100.00%	\$0	\$240,000	-100.00%	0.00%	97.96%
Lots	5	4	25.00%	\$655,500	\$545,000	20.28%	95.01%	91.02%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	11	9	22.22%	\$2,082,500	\$2,155,000	-3.36%	82.93%	94.00%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	4	7	-42.86%	\$7,770,900	\$3,839,028	102.42%	80.60%	92.64%
Land	1	1	0.00%	\$575,000	\$252,500	127.72%	95.99%	90.50%
COMM TOTAL	5	8	-37.50%	\$8,345,900	\$4,091,528	103.98%	81.50%	92.51%
GRAND TOTAL	209	172	21.51%	\$88,912,835	\$65,378,933	36.00%	94.80%	96.08%

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North Okanagan Statistics -- September 2016

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = North Okanagan								
Acreage/House	189	156	21.15%	\$116,643,636	\$87,272,093	33.66%	96.12%	95.42%
Duplex	63	34	85.29%	\$22,528,981	\$11,287,100	99.60%	98.21%	97.22%
Mobile Home	79	78	1.28%	\$9,944,451	\$8,591,400	15.75%	94.80%	94.79%
Recreational	8	9	-11.11%	\$1,368,400	\$1,862,050	-26.51%	95.94%	92.10%
Residential	1,064	750	41.87%	\$458,758,497	\$288,415,443	59.06%	97.77%	97.15%
Residential WF	30	16	87.50%	\$34,950,400	\$18,816,999	85.74%	94.32%	92.71%
3/4-Plex	6	5	20.00%	\$3,365,960	\$1,805,786	86.40%	97.68%	94.70%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	131	93	40.86%	\$24,629,733	\$17,533,343	40.47%	96.47%	95.77%
Townhouse	286	217	31.80%	\$85,580,374	\$54,907,375	55.86%	97.77%	96.83%
RES TOTAL	1,856	1,358	36.67%	\$757,770,432	\$490,491,589	54.49%	97.28%	96.51%
FARMS	7	3	133.33%	\$15,310,000	\$1,508,000	915.25%	85.16%	95.15%
MULTIFAMILY	1	2	-50.00%	\$885,000	\$1,720,000	-48.55%	98.44%	91.05%
Acreage	55	30	83.33%	\$14,354,700	\$8,325,250	72.42%	91.35%	91.69%
Acreage WF	4	2	100.00%	\$1,495,000	\$405,000	269.14%	93.22%	87.10%
Lots	85	55	54.55%	\$14,338,854	\$8,781,815	63.28%	94.15%	93.49%
Lots WF	5	5	0.00%	\$1,932,500	\$2,592,000	-25.44%	94.37%	97.01%
LOTS TOTAL	149	92	61.96%	\$32,121,054	\$20,104,065	59.77%	92.85%	93.03%
Business	7	4	75.00%	\$1,628,000	\$1,110,300	46.63%	91.99%	95.96%
Commercial	41	41	0.00%	\$20,733,267	\$15,286,834	35.63%	87.19%	91.72%
Land	5	4	25.00%	\$2,130,000	\$999,200	113.17%	87.52%	82.34%
COMM TOTAL	53	49	8.16%	\$24,491,267	\$17,396,334	40.78%	87.52%	91.38%
GRAND TOTAL	2,066	1,504	37.37%	\$830,577,753	\$531,219,988	56.35%	96.53%	96.17%

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North Okanagan Statistics -- September 2016

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okanagan									
Acreage/House	\$622,386	\$537,436	15.81%	\$641,500	\$460,000	39.46%	112	139	-19.34%
Duplex	\$382,432	\$199,000	92.18%	\$348,750	\$199,000	75.25%	88	36	143.52%
Mobile Home	\$122,467	\$85,900	42.57%	\$127,000	\$57,500	120.87%	306	85	259.40%
Recreational	\$68,500	\$252,500	-72.87%	\$68,500	\$252,500	-72.87%	382	54	607.41%
Residential	\$441,289	\$398,311	10.79%	\$378,400	\$347,500	8.89%	89	76	16.71%
Residential WF	\$1,150,000	\$1,446,667	-20.51%	\$1,300,000	\$2,000,000	-35.00%	110	89	23.22%
3/4-Plex		\$380,000			\$380,000			46	
Timeshare									
Apartment	\$179,656	\$193,380	-7.10%	\$145,250	\$144,000	0.87%	94	80	16.79%
Townhouse	\$303,829	\$234,750	29.43%	\$263,500	\$215,000	22.56%	89	95	-6.81%
RES TOTAL	\$404,086	\$379,801	6.39%	\$352,250	\$336,750	4.60%	104	88	18.43%
FARMS	\$900,000	\$643,000	39.97%	\$900,000	\$643,000	39.97%	652	67	873.13%
MULTIFAMILY									
Acreage	\$237,833	\$342,500	-30.56%	\$187,000	\$247,500	-24.44%	438	163	168.71%
Acreage WF		\$240,000			\$240,000			56	
Lots	\$131,100	\$136,250	-3.78%	\$128,000	\$145,000	-11.72%	224	184	22.29%
Lots WF									
LOTS TOTAL	\$189,318	\$239,444	-20.93%	\$164,000	\$175,000	-6.29%	341	160	112.77%
Business									
Commercial	\$1,942,725	\$548,433	254.23%	\$2,110,000	\$340,000	520.59%	161	131	23.36%
Land	\$575,000	\$252,500	127.72%	\$575,000	\$252,500	127.72%	191	83	130.12%
COMM TOTAL	\$1,669,180	\$511,441	226.37%	\$720,000	\$296,250	143.04%	167	125	34.03%
GRAND TOTAL	\$425,420	\$380,110	11.92%	\$348,900	\$331,250	5.33%	120	93	29.41%

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North Okanagan Statistics -- September 2016

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = North Okanagan									
Acreage/House	\$617,162	\$559,436	10.32%	\$575,000	\$511,000	12.52%	121	123	-1.89%
Duplex	\$357,603	\$331,974	7.72%	\$336,000	\$311,750	7.78%	79	76	4.37%
Mobile Home	\$125,879	\$110,146	14.28%	\$103,900	\$94,000	10.53%	151	116	30.12%
Recreational	\$171,050	\$206,894	-17.32%	\$169,500	\$94,000	80.32%	221	180	22.58%
Residential	\$431,164	\$384,554	12.12%	\$385,000	\$353,750	8.83%	81	84	-3.63%
Residential WF	\$1,165,013	\$1,176,062	-0.94%	\$1,267,500	\$1,150,000	10.22%	149	124	20.59%
3/4-Plex	\$560,993	\$361,157	55.33%	\$555,008	\$390,000	42.31%	58	265	-78.30%
Timeshare									
Apartment	\$188,013	\$188,531	-0.27%	\$165,000	\$194,000	-14.95%	118	107	9.67%
Townhouse	\$299,232	\$253,029	18.26%	\$283,450	\$240,000	18.10%	85	95	-10.07%
RES TOTAL	\$408,281	\$361,187	13.04%	\$361,375	\$329,900	9.54%	93	95	-2.53%
FARMS	\$2,187,143	\$502,667	335.11%	\$1,610,000	\$643,000	150.39%	401	75	435.24%
MULTIFAMILY	\$885,000	\$860,000	2.91%	\$885,000	\$860,000	2.91%	65	70	-6.47%
Acreage	\$260,995	\$277,508	-5.95%	\$190,000	\$209,250	-9.20%	256	289	-11.22%
Acreage WF	\$373,750	\$202,500	84.57%	\$279,500	\$202,500	38.02%	372	504	-26.29%
Lots	\$168,692	\$159,669	5.65%	\$140,000	\$160,050	-12.53%	268	336	-20.23%
Lots WF	\$386,500	\$518,400	-25.44%	\$290,000	\$440,000	-34.09%	150	264	-43.22%
LOTS TOTAL	\$215,578	\$218,522	-1.35%	\$169,750	\$169,750	0.00%	262	320	-18.05%
Business	\$232,571	\$277,575	-16.21%	\$70,000	\$252,650	-72.29%	285	212	34.07%
Commercial	\$505,689	\$372,850	35.63%	\$235,000	\$195,000	20.51%	170	265	-35.95%
Land	\$426,000	\$249,800	70.54%	\$475,000	\$218,750	117.14%	317	156	103.73%
COMM TOTAL	\$462,099	\$355,027	30.16%	\$235,000	\$195,000	20.51%	199	252	-21.03%
GRAND TOTAL	\$402,022	\$353,205	13.82%	\$353,000	\$320,000	10.31%	109	114	-4.58%

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October 2016

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	699	644	8.54%	9,415	9,232	1.98%
2 Units Sold	529	478	10.67%	6,560	5,064	29.54%
3 Sales Volume	\$252,163,162	\$211,826,661	19.04%	\$3,202,462,576	\$2,169,761,559	47.60%
4 List/Sell Ratio	97.07%	96.90%		97.45%	96.66%	
5 Days to Sell	60	86	-29.36%	67	83	-18.43%
6 Active Listings	2,322	3,101	-25.12%			
Area = North Okanagan						
1 Units Listed	249	247	0.81%	3,562	3,584	-0.61%
2 Units Sold	242	145	66.90%	2,309	1,651	39.85%
3 Sales Volume	\$96,645,279	\$50,806,053	90.22%	\$927,455,532	\$582,331,041	59.27%
4 List/Sell Ratio	95.52%	95.34%		96.42%	96.10%	
5 Days to Sell	128	113	12.98%	111	114	-2.86%
6 Active Listings	1,459	1,850	-21.14%			
Area = Shuswap / Revels						
1 Units Listed	124	120	3.33%	2,186	2,116	3.31%
2 Units Sold	111	111		1,237	1,019	21.39%
3 Sales Volume	\$34,440,235	\$32,644,620	5.50%	\$403,960,133	\$319,719,147	26.35%
4 List/Sell Ratio	94.26%	95.27%		95.66%	95.33%	
5 Days to Sell	163	141	16.01%	138	138	0.16%
6 Active Listings	1,056	1,289	-18.08%			
Area = Grand Total						
1 Units Listed	1,072	1,011	6.03%	15,163	14,932	1.55%
2 Units Sold	882	734	20.16%	10,106	7,734	30.67%
3 Sales Volume	\$383,248,676	\$295,277,335	29.79%	\$4,533,878,241	\$3,071,811,747	47.60%
4 List/Sell Ratio	96.41%	96.45%		97.08%	96.42%	
5 Days to Sell	92	99	-7.56%	86	97	-11.02%
6 Active Listings	4,837	6,240	-22.48%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- October 2016

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	242	\$96,645,279	129	\$54,866,710
Last Month	209	\$88,912,835	97	\$42,804,993
This Month Last Year	145	\$50,806,053	68	\$27,796,625

Description	Total Listings Taken	Inventory
This Month	249	1,459
Last Month	277	1,619
This Month Last Year	247	1,850

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- October 2016

Quick Summary Part 2

Condo/Apt

Sales	17
New Listings	25
Current Inventory	97
Sell/Inv. Ratio	17.53%
Days to Sell	126
Average Price	\$217,598
Median Price	\$190,000

Condo/Townhouse

Sales	28
New Listings	35
Current Inventory	103
Sell/Inv. Ratio	27.18%
Days to Sell	72
Average Price	\$311,134
Median Price	\$275,000

Lots

Sales	20
New Listings	45
Current Inventory	385
Sell/Inv. Ratio	5.19%
Days to Sell	336
Average Price	\$191,620
Median Price	\$158,500

Residential

Sales	129
New Listings	88
Current Inventory	355
Sell/Inv. Ratio	36.34%
Days to Sell	74
Average Price	\$425,323
Median Price	\$380,000

Ratio of Sales vs Inventory	24.49%
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North Okanagan Statistics -- October 2016

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okanagan									
Acreage/House	12	21	-42.86%	391	418	-6.46	167	230	-27.39
Duplex	11	4	175.00%	102	79	29.11	32	36	-11.11
Mobile Home	5	11	-54.55%	119	143	-16.78	34	49	-30.61
Recreational	0	0	0.00%	21	67	-68.66	58	62	-6.45
Residential	88	99	-11.11%	1,552	1,514	2.51	355	525	-32.38
Residential WF	2	2	0.00%	57	61	-6.56	24	34	-29.41
3/4-Plex	1	1	0.00%	10	6	66.67	3	6	-50.00
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	25	28	-10.71%	206	212	-2.83	97	121	-19.83
Townhouse	35	27	29.63%	397	401	-1.00	103	137	-24.82
RES TOTAL	179	193.00	-7.25%	2,855	2,901	-1.59%	873	1,200	-27.25
FARMS	4	2	100.00%	56	59	-5.08	48	47	2.13
MULTIFAMILY	2	1	100.00%	11	11	0.00	8	10	-20.00
Acreage	6	20	-70.00%	127	139	-8.63	121	144	-15.97
Acreage WF	4	1	300.00%	15	13	15.38	12	15	-20.00
Lots	34	8	325.00%	295	205	43.90	237	211	12.32
Lots WF	1	2	-50.00%	14	23	-39.13	15	16	-6.25
LOTS TOTAL	45	31.00	45.16%	451	380	18.68%	385	386	-0.26
Business	4	3	33.33%	37	39	-5.13	20	36	-44.44
Commercial	13	16	-18.75%	119	165	-27.88	93	141	-34.04
Land	2	1	100.00%	32	27	18.52	32	30	6.67
COMM TOTAL	19	20.00	-5.00%	188	231	-18.61%	145	207	-29.95
GRAND TOTAL	249	247	0.81%	3,561	3,582	-0.59%	1,459	1,850	-21.14

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- October 2016

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = North Okanagan								
Acreage/House	19	14	35.71%	\$11,237,500	\$6,920,000	62.39%	96.63%	96.64%
Duplex	5	2	150.00%	\$1,788,500	\$1,035,000	72.80%	97.54%	93.41%
Mobile Home	11	5	120.00%	\$1,661,250	\$535,000	210.51%	94.84%	96.03%
Recreational	1	1	0.00%	\$335,000	\$201,000	66.67%	83.96%	92.63%
Residential	129	68	89.71%	\$54,866,710	\$27,796,625	97.39%	97.46%	97.11%
Residential WF	2	1	100.00%	\$2,445,000	\$2,150,000	13.72%	90.96%	74.14%
3/4-Plex	1	0	0.00%	\$188,000	\$0	0.00%	95.43%	0.00%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	17	14	21.43%	\$3,699,167	\$2,863,500	29.18%	96.19%	94.68%
Townhouse	28	20	40.00%	\$8,711,752	\$5,222,900	66.80%	94.74%	97.26%
RES TOTAL	213	125	70.40%	\$84,932,879	\$46,724,025	81.78%	96.70%	95.43%
FARMS	1	0	0.00%	\$750,000	\$0	0.00%	78.95%	0.00%
MULTIFAMILY	1	0	0.00%	\$578,000	\$0	0.00%	96.49%	0.00%
Acreage	8	5	60.00%	\$1,562,500	\$1,128,500	38.46%	90.26%	91.61%
Acreage WF	1	0	0.00%	\$345,000	\$0	0.00%	98.60%	0.00%
Lots	11	6	83.33%	\$1,924,900	\$916,000	110.14%	93.38%	88.81%
Lots WF	0	1	-100.00%	\$0	\$50,000	-100.00%	0.00%	83.47%
LOTS TOTAL	20	12	66.67%	\$3,832,400	\$2,094,500	82.97%	92.52%	90.16%
Business	1	0	0.00%	\$125,000	\$0	0.00%	83.89%	0.00%
Commercial	5	8	-37.50%	\$5,707,000	\$1,987,528	187.14%	85.72%	99.24%
Land	1	0	0.00%	\$720,000	\$0	0.00%	84.71%	0.00%
COMM TOTAL	7	8	-12.50%	\$6,552,000	\$1,987,528	229.66%	85.57%	99.24%
GRAND TOTAL	242	145	66.90%	\$96,645,279	\$50,806,053	90.22%	95.52%	95.34%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- October 2016

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = North Okanagan								
Acreage/House	208	170	22.35%	\$127,881,136	\$94,192,093	35.77%	96.17%	95.51%
Duplex	68	36	88.89%	\$24,317,481	\$12,322,100	97.35%	98.16%	96.89%
Mobile Home	90	83	8.43%	\$11,605,701	\$9,126,400	27.17%	94.80%	94.86%
Recreational	9	10	-10.00%	\$1,703,400	\$2,063,050	-17.43%	93.32%	92.15%
Residential	1,193	818	45.84%	\$513,625,207	\$316,212,068	62.43%	97.74%	97.15%
Residential WF	32	17	88.24%	\$37,395,400	\$20,966,999	78.35%	94.09%	90.39%
3/4-Plex	7	5	40.00%	\$3,553,960	\$1,805,786	96.81%	97.56%	94.70%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	148	107	38.32%	\$28,328,900	\$20,396,843	38.89%	96.43%	95.61%
Townhouse	314	237	32.49%	\$94,292,126	\$60,130,275	56.81%	97.48%	96.86%
RES TOTAL	2,069	1,483	39.51%	\$842,703,311	\$537,215,614	56.87%	97.22%	96.41%
FARMS	8	3	166.67%	\$16,060,000	\$1,508,000	964.99%	84.84%	95.15%
MULTIFAMILY	2	2	0.00%	\$1,463,000	\$1,720,000	-14.94%	97.66%	91.05%
Acreage	63	35	80.00%	\$15,917,200	\$9,453,750	68.37%	91.25%	91.68%
Acreage WF	5	2	150.00%	\$1,840,000	\$405,000	354.32%	94.18%	87.10%
Lots	96	61	57.38%	\$16,263,754	\$9,697,815	67.71%	94.06%	93.02%
Lots WF	5	6	-16.67%	\$1,932,500	\$2,642,000	-26.85%	94.37%	96.71%
LOTS TOTAL	169	104	62.50%	\$35,953,454	\$22,198,565	61.96%	92.81%	92.75%
Business	8	4	100.00%	\$1,753,000	\$1,110,300	57.89%	91.36%	95.96%
Commercial	46	49	-6.12%	\$26,440,267	\$17,274,363	53.06%	86.86%	92.53%
Land	6	4	50.00%	\$2,850,000	\$999,200	185.23%	86.79%	82.34%
COMM TOTAL	60	57	5.26%	\$31,043,267	\$19,383,863	60.15%	87.10%	92.13%
GRAND TOTAL	2,308	1,649	39.96%	\$927,223,032	\$582,026,041	59.31%	96.42%	96.10%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- October 2016

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okanagan									
Acreage/House	\$591,447	\$494,286	19.66%	\$565,000	\$485,000	16.49%	219	159	37.50%
Duplex	\$357,700	\$517,500	-30.88%	\$257,000	\$517,500	-50.34%	60	251	-75.89%
Mobile Home	\$151,023	\$107,000	41.14%	\$125,000	\$60,000	108.33%	100	81	23.99%
Recreational	\$335,000	\$201,000	66.67%	\$335,000	\$201,000	66.67%	121	395	-69.37%
Residential	\$425,323	\$408,774	4.05%	\$380,000	\$380,000	0.00%	74	88	-15.83%
Residential WF	\$1,222,500	\$2,150,000	-43.14%	\$1,222,500	\$2,150,000	-43.14%	190	173	9.54%
3/4-Plex	\$188,000			\$188,000			30		
Timeshare									
Apartment	\$217,598	\$204,536	6.39%	\$190,000	\$177,500	7.04%	126	79	60.06%
Townhouse	\$311,134	\$261,145	19.14%	\$275,000	\$252,500	8.91%	72	96	-24.80%
RES TOTAL	\$398,746	\$373,792	6.68%	\$365,000	\$339,000	7.67%	93	102	-8.50%
FARMS	\$750,000			\$750,000			1,140		
MULTIFAMILY	\$578,000			\$578,000			44		
Acreage	\$195,313	\$225,700	-13.46%	\$163,500	\$250,000	-34.60%	535	136	294.36%
Acreage WF	\$345,000			\$345,000			169		
Lots	\$174,991	\$152,667	14.62%	\$147,000	\$103,500	42.03%	206	149	38.26%
Lots WF		\$50,000			\$50,000			131	
LOTS TOTAL	\$191,620	\$174,542	9.78%	\$158,500	\$171,250	-7.45%	336	142	136.51%
Business	\$125,000			\$125,000			158		
Commercial	\$1,141,400	\$248,441	359.42%	\$1,150,000	\$137,500	736.36%	289	246	17.22%
Land	\$720,000			\$720,000			1,580		
COMM TOTAL	\$936,000	\$248,441	276.75%	\$1,032,000	\$137,500	650.55%	455	246	84.50%
GRAND TOTAL	\$399,361	\$350,387	13.98%	\$349,000	\$320,000	9.06%	128	113	12.98%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- October 2016

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = North Okanagan									
Acreage/House	\$614,813	\$554,071	10.96%	\$575,000	\$510,000	12.75%	129	126	2.91%
Duplex	\$357,610	\$342,281	4.48%	\$335,500	\$325,000	3.23%	78	86	-9.05%
Mobile Home	\$128,952	\$109,957	17.28%	\$114,625	\$93,000	23.25%	145	114	27.07%
Recreational	\$189,267	\$206,305	-8.26%	\$180,000	\$134,500	33.83%	209	201	3.99%
Residential	\$430,532	\$386,567	11.37%	\$385,000	\$355,000	8.45%	80	84	-4.88%
Residential WF	\$1,168,606	\$1,233,353	-5.25%	\$1,267,500	\$1,150,000	10.22%	151	126	19.82%
3/4-Plex	\$507,709	\$361,157	40.58%	\$519,000	\$390,000	33.08%	54	265	-79.78%
Timeshare									
Apartment	\$191,411	\$190,625	0.41%	\$168,500	\$190,000	-11.32%	119	103	14.55%
Townhouse	\$300,293	\$253,714	18.36%	\$282,650	\$242,500	16.56%	84	95	-11.39%
RES TOTAL	\$407,300	\$362,249	12.44%	\$362,500	\$330,000	9.85%	93	96	-3.06%
FARMS	\$2,007,500	\$502,667	299.37%	\$1,380,000	\$643,000	114.62%	494	75	558.33%
MULTIFAMILY	\$731,500	\$860,000	-14.94%	\$731,500	\$860,000	-14.94%	55	70	-21.58%
Acreage	\$252,654	\$270,107	-6.46%	\$185,000	\$210,000	-11.90%	292	267	9.32%
Acreage WF	\$368,000	\$202,500	81.73%	\$340,000	\$202,500	67.90%	331	504	-34.33%
Lots	\$169,414	\$158,981	6.56%	\$143,500	\$160,000	-10.31%	261	318	-17.85%
Lots WF	\$386,500	\$440,333	-12.23%	\$290,000	\$328,500	-11.72%	150	242	-38.02%
LOTS TOTAL	\$212,742	\$213,448	-0.33%	\$169,750	\$170,000	-0.15%	271	300	-9.53%
Business	\$219,125	\$277,575	-21.06%	\$87,500	\$252,650	-65.37%	269	212	26.62%
Commercial	\$574,788	\$352,538	63.04%	\$259,000	\$195,000	32.82%	183	262	-30.26%
Land	\$475,000	\$249,800	90.15%	\$525,000	\$218,750	140.00%	527	156	239.12%
COMM TOTAL	\$517,388	\$340,068	52.14%	\$254,000	\$195,000	30.26%	229	251	-8.91%
GRAND TOTAL	\$401,743	\$352,957	13.82%	\$351,500	\$320,000	9.84%	111	114	-2.76%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

**North Okanagan Monthly Statistics
November 2016**

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	568	584	-2.74%	9,983	9,816	1.70%
2 Units Sold	413	385	7.27%	6,971	5,449	27.93%
3 Sales Volume	\$202,526,951	\$156,518,798	29.39%	\$3,403,909,627	\$2,326,280,356	46.32%
4 List/Sell Ratio	96.71%	95.36%		97.41%	96.57%	
5 Days to Sell	72	93	-22.10%	68	83	-18.77%
6 Active Listings	2,196	2,896	-24.17%			
Area = North Okanagan						
1 Units Listed	211	201	4.98%	3,773	3,785	-0.32%
2 Units Sold	172	160	7.50%	2,480	1,811	36.94%
3 Sales Volume	\$63,147,861	\$55,359,515	14.07%	\$989,828,393	\$637,690,556	55.22%
4 List/Sell Ratio	96.90%	95.62%		96.45%	96.06%	
5 Days to Sell	130	122	6.78%	112	115	-2.31%
6 Active Listings	1,299	1,688	-23.05%			
Area = Shuswap / Revels						
1 Units Listed	116	83	39.76%	2,302	2,199	4.68%
2 Units Sold	77	75	2.67%	1,312	1,094	19.93%
3 Sales Volume	\$27,009,924	\$22,383,400	20.67%	\$430,355,057	\$342,102,547	25.80%
4 List/Sell Ratio	94.23%	95.15%		95.57%	95.32%	
5 Days to Sell	159	176	-9.53%	140	141	-0.80%
6 Active Listings	999	1,160	-13.88%			
Area = Grand Total						
1 Units Listed	895	868	3.11%	16,058	15,800	1.63%
2 Units Sold	662	620	6.77%	10,763	8,354	28.84%
3 Sales Volume	\$292,684,736	\$234,261,713	24.94%	\$4,824,093,077	\$3,306,073,459	45.92%
4 List/Sell Ratio	96.52%	95.40%		97.04%	96.34%	
5 Days to Sell	97	110	-11.71%	87	98	-11.23%
6 Active Listings	4,494	5,744	-21.76%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- November 2016

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	172	\$63,147,861	73	\$31,770,675
Last Month	242	\$96,645,279	129	\$54,866,710
This Month Last Year	160	\$55,359,515	76	\$28,614,605

Description	Total Listings Taken	Inventory
This Month	211	1,299
Last Month	249	1,459
This Month Last Year	201	1,688

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- November 2016

Quick Summary Part 2

Condo/Apt

Sales	12
New Listings	15
Current Inventory	86
Sell/Inv. Ratio	13.95%
Days to Sell	283
Average Price	\$187,417
Median Price	\$165,500

Condo/Townhouse

Sales	24
New Listings	18
Current Inventory	84
Sell/Inv. Ratio	28.57%
Days to Sell	82
Average Price	\$286,600
Median Price	\$254,500

Lots

Sales	23
New Listings	29
Current Inventory	353
Sell/Inv. Ratio	6.52%
Days to Sell	277
Average Price	\$203,087
Median Price	\$165,000

Residential

Sales	73
New Listings	92
Current Inventory	319
Sell/Inv. Ratio	22.88%
Days to Sell	69
Average Price	\$435,215
Median Price	\$408,000
Ratio of Sales vs Inventory	18.78%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- November 2016

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okanagan									
Acreage/House	20	19	5.26%	411	437	-5.95	136	197	-30.96
Duplex	4	5	-20.00%	106	84	26.19	26	35	-25.71
Mobile Home	8	7	14.29%	128	150	-14.67	35	42	-16.67
Recreational	0	7	-100.00%	21	74	-71.62	49	62	-20.97
Residential	92	67	37.31%	1,643	1,581	3.92	319	459	-30.50
Residential WF	2	1	100.00%	59	62	-4.84	18	26	-30.77
3/4-Plex	0	0	0.00%	10	6	66.67	2	3	-33.33
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	15	21	-28.57%	221	233	-5.15	86	124	-30.65
Townhouse	18	33	-45.45%	415	434	-4.38	84	127	-33.86
RES TOTAL	159	160.00	-0.63%	3,014	3,061	-1.54%	755	1,075	-29.77
FARMS	3	3	0.00%	59	62	-4.84	42	46	-8.70
MULTIFAMILY	0	1	-100.00%	11	12	-8.33	8	6	33.33
Acreage	13	5	160.00%	140	144	-2.78	114	140	-18.57
Acreage WF	1	1	0.00%	16	14	14.29	13	13	0.00
Lots	14	9	55.56%	309	214	44.39	214	195	9.74
Lots WF	1	0	0.00%	15	23	-34.78	12	14	-14.29
LOTS TOTAL	29	15.00	93.33%	480	395	21.52%	353	362	-2.49
Business	2	3	-33.33%	39	42	-7.14	19	35	-45.71
Commercial	14	14	0.00%	133	179	-25.70	89	139	-35.97
Land	4	5	-20.00%	36	32	12.50	33	25	32.00
COMM TOTAL	20	22.00	-9.09%	208	253	-17.79%	141	199	-29.15
GRAND TOTAL	211	201	4.98%	3,772	3,783	-0.29%	1,299	1,688	-23.05

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- November 2016

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = North Okanagan								
Acreage/House	18	13	38.46%	\$10,057,615	\$5,588,000	79.99%	94.91%	95.36%
Duplex	8	2	300.00%	\$2,448,352	\$712,400	243.68%	97.68%	95.89%
Mobile Home	6	10	-40.00%	\$639,300	\$856,400	-25.35%	94.01%	90.11%
Recreational	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Residential	73	76	-3.95%	\$31,770,675	\$28,614,605	11.03%	97.96%	96.45%
Residential WF	1	3	-66.67%	\$1,965,000	\$5,059,000	-61.16%	98.74%	91.09%
3/4-Plex	1	1	0.00%	\$190,000	\$449,900	-57.77%	97.49%	100.00%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	12	13	-7.69%	\$2,248,999	\$1,798,500	25.05%	95.78%	95.82%
Townhouse	24	25	-4.00%	\$6,878,400	\$6,753,400	1.85%	98.48%	96.80%
RES TOTAL	143	143	0.00%	\$56,198,341	\$49,832,205	12.78%	97.34%	95.69%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	2	-100.00%	\$0	\$1,514,000	-100.00%	0.00%	97.11%
Acreage	8	3	166.67%	\$1,989,000	\$1,169,500	70.07%	96.29%	98.79%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	12	4	200.00%	\$1,482,000	\$718,000	106.41%	92.43%	93.86%
Lots WF	3	1	200.00%	\$1,200,000	\$1,000,000	20.00%	88.69%	90.91%
LOTS TOTAL	23	8	187.50%	\$4,671,000	\$2,887,500	61.77%	93.01%	94.71%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	6	7	-14.29%	\$2,278,520	\$1,125,810	102.39%	94.48%	93.07%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	6	7	-14.29%	\$2,278,520	\$1,125,810	102.39%	94.48%	93.07%
GRAND TOTAL	172	160	7.50%	\$63,147,861	\$55,359,515	14.07%	96.90%	95.62%

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North Okanagan Statistics -- November 2016

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = North Okanagan								
Acreage/House	226	183	23.50%	\$137,938,751	\$99,780,093	38.24%	96.07%	95.50%
Duplex	76	38	100.00%	\$26,765,833	\$13,034,500	105.35%	98.12%	96.83%
Mobile Home	96	93	3.23%	\$12,245,001	\$9,982,800	22.66%	94.76%	94.43%
Recreational	9	10	-10.00%	\$1,703,400	\$2,063,050	-17.43%	93.32%	92.15%
Residential	1,265	894	41.50%	\$544,620,882	\$344,826,673	57.94%	97.75%	97.09%
Residential WF	33	20	65.00%	\$39,360,400	\$26,025,999	51.23%	94.31%	90.52%
3/4-Plex	8	6	33.33%	\$3,743,960	\$2,255,686	65.98%	97.56%	95.71%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	160	120	33.33%	\$30,577,899	\$22,195,343	37.77%	96.38%	95.63%
Townhouse	338	262	29.01%	\$101,170,526	\$66,883,675	51.26%	97.55%	96.86%
RES TOTAL	2,211	1,626	35.98%	\$898,126,652	\$587,047,819	52.99%	97.23%	96.35%
FARMS	8	3	166.67%	\$16,060,000	\$1,508,000	964.99%	84.84%	95.15%
MULTIFAMILY	2	4	-50.00%	\$1,463,000	\$3,234,000	-54.76%	97.66%	93.79%
Acreage	71	38	86.84%	\$17,906,200	\$10,623,250	68.56%	91.78%	92.41%
Acreage WF	5	2	150.00%	\$1,840,000	\$405,000	354.32%	94.18%	87.10%
Lots	108	65	66.15%	\$17,745,754	\$10,415,815	70.37%	93.92%	93.08%
Lots WF	8	7	14.29%	\$3,132,500	\$3,642,000	-13.99%	92.11%	95.04%
LOTS TOTAL	192	112	71.43%	\$40,624,454	\$25,086,065	61.94%	92.84%	92.97%
Business	8	4	100.00%	\$1,753,000	\$1,110,300	57.89%	91.36%	95.96%
Commercial	52	56	-7.14%	\$28,718,787	\$18,400,173	56.08%	87.42%	92.56%
Land	6	4	50.00%	\$2,850,000	\$999,200	185.23%	86.79%	82.34%
COMM TOTAL	66	64	3.13%	\$33,321,787	\$20,509,673	62.47%	87.57%	92.18%
GRAND TOTAL	2,479	1,809	37.04%	\$989,595,893	\$637,385,556	55.26%	96.45%	96.06%

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North Okanagan Statistics -- November 2016

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okanagan									
Acreage/House	\$558,756	\$429,846	29.99%	\$503,500	\$420,000	19.88%	123	155	-20.52%
Duplex	\$306,044	\$356,200	-14.08%	\$277,000	\$356,200	-22.23%	88	140	-36.65%
Mobile Home	\$106,550	\$85,640	24.42%	\$105,150	\$82,950	26.76%	170	75	128.02%
Recreational									
Residential	\$435,215	\$376,508	15.59%	\$408,000	\$343,000	18.95%	69	111	-37.87%
Residential WF	\$1,965,000	\$1,686,333	16.53%	\$1,965,000	\$2,250,000	-12.67%	243	183	33.03%
3/4-Plex	\$190,000	\$449,900	-57.77%	\$190,000	\$449,900	-57.77%	51	46	10.87%
Timeshare									
Apartment	\$187,417	\$138,346	35.47%	\$165,500	\$135,000	22.59%	283	128	120.96%
Townhouse	\$286,600	\$270,136	6.09%	\$254,500	\$265,000	-3.96%	82	128	-36.13%
RES TOTAL	\$392,995	\$348,477	12.78%	\$360,000	\$325,500	10.60%	102	119	-13.61%
FARMS									
MULTIFAMILY		\$757,000			\$757,000			77	
Acreage	\$248,625	\$389,833	-36.22%	\$230,000	\$260,000	-11.54%	330	174	89.88%
Acreage WF									
Lots	\$123,500	\$179,500	-31.20%	\$135,000	\$178,000	-24.16%	228	161	41.55%
Lots WF	\$400,000	\$1,000,000	-60.00%	\$450,000	\$1,000,000	-55.00%	330	69	377.78%
LOTS TOTAL	\$203,087	\$360,938	-43.73%	\$165,000	\$212,500	-22.35%	277	154	79.29%
Business									
Commercial	\$379,753	\$160,830	136.12%	\$268,750	\$675	39,714.81%	226	163	38.55%
Land									
COMM TOTAL	\$379,753	\$160,830	136.12%	\$268,750	\$675	39,714.81%	226	163	38.55%
GRAND TOTAL	\$367,139	\$345,997	6.11%	\$320,500	\$320,000	0.16%	130	122	6.78%

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North Okanagan Statistics -- November 2016

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = North Okanagan									
Acreage/House	\$610,348	\$545,246	11.94%	\$574,500	\$505,000	13.76%	129	128	0.85%
Duplex	\$352,182	\$343,013	2.67%	\$333,500	\$325,000	2.62%	79	89	-10.72%
Mobile Home	\$127,552	\$107,342	18.83%	\$114,625	\$89,900	27.50%	147	110	33.42%
Recreational	\$189,267	\$206,305	-8.26%	\$180,000	\$134,500	33.83%	209	201	3.99%
Residential	\$430,530	\$385,712	11.62%	\$387,000	\$353,750	9.40%	79	86	-8.25%
Residential WF	\$1,192,739	\$1,301,300	-8.34%	\$1,300,000	\$1,172,500	10.87%	154	135	14.38%
3/4-Plex	\$467,995	\$375,948	24.48%	\$514,500	\$398,000	29.27%	53	229	-76.70%
Timeshare									
Apartment	\$191,112	\$184,961	3.33%	\$168,500	\$165,000	2.12%	131	106	23.30%
Townhouse	\$299,321	\$255,281	17.25%	\$281,200	\$244,000	15.25%	84	98	-14.42%
RES TOTAL	\$406,208	\$361,038	12.51%	\$362,500	\$329,450	10.03%	93	98	-4.46%
FARMS	\$2,007,500	\$502,667	299.37%	\$1,380,000	\$643,000	114.62%	494	75	558.33%
MULTIFAMILY	\$731,500	\$808,500	-9.52%	\$731,500	\$779,500	-6.16%	55	73	-25.60%
Acreage	\$252,200	\$279,559	-9.79%	\$190,000	\$210,000	-9.52%	296	259	14.08%
Acreage WF	\$368,000	\$202,500	81.73%	\$340,000	\$202,500	67.90%	331	504	-34.33%
Lots	\$164,313	\$160,243	2.54%	\$143,500	\$160,000	-10.31%	257	308	-16.46%
Lots WF	\$391,563	\$520,286	-24.74%	\$315,000	\$440,000	-28.41%	217	217	0.04%
LOTS TOTAL	\$211,586	\$223,983	-5.53%	\$169,375	\$170,000	-0.37%	272	289	-6.05%
Business	\$219,125	\$277,575	-21.06%	\$87,500	\$252,650	-65.37%	269	212	26.62%
Commercial	\$552,284	\$328,575	68.08%	\$259,000	\$168,500	53.71%	188	250	-24.81%
Land	\$475,000	\$249,800	90.15%	\$525,000	\$218,750	140.00%	527	156	239.12%
COMM TOTAL	\$504,876	\$320,464	57.55%	\$254,000	\$191,250	32.81%	228	241	-5.38%
GRAND TOTAL	\$399,192	\$352,341	13.30%	\$350,000	\$320,000	9.38%	112	114	-2.21%

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